



## Common Sense Initiative

**Mike DeWine**, Governor  
**Jon Husted**, Lt. Governor

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### Business Impact Analysis

Agency Name: Opportunities for Ohioans with Disabilities (OOD)

Agency Contact Info: Emily Blair, Assistant Legal Counsel; (614)438-1223

Regulation/Package Title: Vocational Rehabilitation Fee Schedule

Rule Number(s): OAC 3304-2-52 & Appendix

Date: May 30, 2019

**Rule Type:**

☒ New

☐ Amended

☐ 5-Year Review

☒ Rescinded

The Common Sense Initiative is established in R.C. 107.61 to eliminate excessive and duplicative rules and regulations that stand in the way of job creation. Under the Common Sense Initiative, agencies must balance the critical objectives of all regulations with the costs of compliance by the regulated parties. Agencies should promote transparency, responsiveness, predictability, and flexibility while developing regulations that are fair and easy to follow. Agencies should prioritize compliance over punishment, and to that end, should utilize plain language in the development of regulations.

#### **Regulatory Intent**

1. Please briefly describe the draft regulation in plain language.

*Please include the key provisions of the regulation as well as any proposed amendments.*

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OAC 3304-2-52 (Least cost, use of comparable benefits, consumer contributions and fees for services) sets OOD's vocational rehabilitation fee schedule for the purchase of services for individuals with disabilities who are participants in the vocational rehabilitation (VR) program.

OOD is proposing changes to the vocational rehabilitation fee schedule which includes increasing adjustments based on the Employer Cost Index (ECI) and provider feedback to account for increased business expenses. OOD is also proposing to add four additional services to the fee schedule, specifically: orientation and mobility, activities of daily living, rehabilitation technology, and Pre-Employment Transition Services. Proposed changes also provide additional incentives for providing timely services (Rapid Community Based Assessment), shift differentials for late/early shifts, and fees to cover the costs of assisting with the hiring and successful placement following a service (Community Based Assessments and Work Adjustments). The current rates, before these proposed adjustments, are cost informed rates that were developed based on costs reported by providers to deliver the services on the VR fee schedule. The proposed text of OAC 3304-2-52 has been reorganized, including the addition of a definition section, to provide further clarity. These proposed changes are explained in the answer to question 8 and included in the fee schedule draft attached to this business impact analysis.

**2. Please list the Ohio statute authorizing the Agency to adopt this regulation.**

O.R.C. 3304.15(C)(1) and (D).

**3. Does the regulation implement a federal requirement? Is the proposed regulation being adopted or amended to enable the state to obtain or maintain approval to administer and enforce a federal law or to participate in a federal program?**

*If yes, please briefly explain the source and substance of the federal requirement.*

No.

**4. If the regulation includes provisions not specifically required by the federal government, please explain the rationale for exceeding the federal requirement.**

The federal government requires the designated state VR agency to establish and maintain written policies governing the administration of the VR program, including policies regarding the purchase of services. Federal code, specifically 34 CFR 361.50(c)(2) permits the designated VR agency to establish a fee schedule for VR services if desired. O.R.C. 3304.15(D) requires a fee schedule to be established.

**5. What is the public purpose for this regulation (i.e., why does the Agency feel that there needs to be any regulation in this area at all)?**

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OOD's mission as a state agency is to partner with individuals with disabilities to achieve employment and independence. OOD's VR fee schedule establishes standard service definitions and rates as well as minimum standards and requirements for the delivery of quality services for individuals with disabilities throughout the state. This VR fee schedule is necessary to ensure the consistent delivery of quality vocational rehabilitation services. Expenditures for these services, including services which the agency is proposing to add to the fee schedule, totaled approximately \$57.9 million for Federal Fiscal Year 2018.

**6. How will the Agency measure the success of this regulation in terms of outputs and/or outcomes?**

The Workforce Innovation and Opportunity Act (WIOA) establishes common performance measures for the Vocational Rehabilitation program. The success of this regulation will be evaluated by the extent to which the services on the VR fee schedule support the agency in meeting these performance measures as well as other program performance metrics established by our federal oversight agency, the Rehabilitation Services Administration. It will also be measured by the availability of a network of providers that is sufficient to deliver services for those who need it.

**Development of the Regulation**

**7. Please list the stakeholders included by the Agency in the development or initial review of the draft regulation.**

*If applicable, please include the date and medium by which the stakeholders were initially contacted.*

OOD created a provider advisory group to include providers and provider associations throughout the state; members of this group include the Ohio Provider Resource Association, Ohio Association of Goodwill Industries, the Ohio Council of Behavioral Health and Family Services Providers and the Ohio Association of County Boards of Developmental Disabilities. OOD initially met with the provider advisory group on October 11, 2018 to collect initial feedback from members regarding amending the current VR fee schedule. OOD used this information to schedule five (5) regional in-person forums, one for each of OOD's service delivery regions. OOD invited all providers and stakeholders to participate in the forums and all were given the opportunity to submit both verbal and written feedback.

OOD compiled the feedback and used this feedback to develop proposed updates to the VR fee schedule. OOD shared the proposed updates with the provider advisory group on January 22, 2019. OOD also shared the proposed updates with all providers via a statewide online (GoTo) meeting on February 12, 2019 and asked all providers to submit feedback on the proposed updates.

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OOD reviewed the feedback received from providers and made additional adjustments to the originally proposed updates based upon this feedback. These additional adjustments were shared with the provider advisory group on March 19, 2019. OOD followed up and sent the information to all providers and stakeholders on March 20, 2019 to provide the opportunity for feedback on the adjustments to the originally proposed updates.

OOD sent a copy of the final draft of the proposed VR fee schedule to all providers and stakeholders on April 9, 2019 and asked for final comments to be returned by April 23, 2019. Following review of this feedback, OOD sent out a summary of responses to these comments on May 2, 2019.

A summary timeline of events is attached as Exhibit A.

OOD posted the proposed rule change for OAC 3304-2-52 and the included appendix on OOD's website on May 3, 2019. An email was sent providers and other interested individuals with an additional feedback window open from May 3, 2019 through May 17, 2019.

**8. What input was provided by the stakeholders, and how did that input affect the draft regulation being proposed by the Agency?**

OOD gathered feedback from providers through emails and in-person meetings. Comments were reviewed and OOD responded to feedback and answered questions. An initial summary document was sent to providers in January 2019, attached as Exhibit B. A subsequent summary document outlining additional feedback submitted was sent to providers on April 9, 2019 with an additional opportunity to submit comments by April 23, 2019. This feedback summary is attached as Exhibit C. Each time OOD received additional feedback an additional summary document was created and distributed. The most recent summary sent to providers on May 2, 2019 is attached as Exhibit D.

OOD also included stakeholder feedback from the Bureau of Services for the Visually Impaired in March 2019. This feedback summary attached as Exhibit E.

OOD received additional comments after posting the proposed rule change and VR Fee Schedule for stakeholder feedback on May 3, 2019, with a window through May 17, 2019. This final grouping of comments was responded to individually and are included as Exhibit F.

Based on the feedback gathered from providers throughout this process, OOD made several significant changes to the proposed updates, including:

- Increasing all rates, except for job development, from the initially proposed 6% to 6.5%;
- Increasing the rate for job development services from the initially proposed 6% to 8%;
- Increasing the percentages used to calculate group rates;
- Changing billing for Tier III (retention) for performance based and supported employment based job development from one payment at day 90 to three payments, payable at 30, 60, and 90 days;
- Adding new enhanced rates for rapid engagement and employment outcomes outside of job development;
- Changing the service definition for summer youth work experiences to eliminate the educational week and to include an orientation;
- Adding a fee to pay providers for facilitating community based assessment services at established business partners; and
- Allowing the CESP requirement for Supported Employment Job Development to be waived for staff holding a CRC credential.

**9. What scientific data was used to develop the rule or the measurable outcomes of the rule? How does this data support the regulation being proposed?**

The current rates, implemented on October 1, 2017, were developed based upon a methodology which used detailed service utilization and staffing data submitted by providers as a basis for the rates. Based upon feedback from providers, OOD used the Employer Cost Index (ECI) as a methodology to establish rate increases in this proposed fee schedule.

**10. What alternative regulations (or specific provisions within the regulation) did the Agency consider, and why did it determine that these alternatives were not appropriate? If none, why didn't the Agency consider regulatory alternatives?**

OOD also discussed the possibility of updating the rates using cost reporting or other benchmarking such as with the Consumer Price Index. The ECI was determined as the best methodology used based upon feedback from providers that this best reflected their increases in the cost of doing business. This includes changes in staff salaries, supervisor costs, health insurance and other indirect costs incurred in providing these services.

OOD also considered the appropriate window of time to qualify for a new incentive for Community Based Assessment Rapid Engagement. OOD had initially suggested 30 days,

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but providers asked if this could be a 45 day window. This enhancement is designed to assist OOD in meeting federal compliance with a standard to complete the Individualized Plan for Employment (IPE) within 90 days of eligibility determination. It was determined that based upon the total scope of activities that is required to be completed by federal regulation during this process (provision of career counseling, gathering of additional diagnostic information, completing paperwork), that the 45 day turnaround for this service would not be sufficient to assist OOD counselors in meeting the 90 day federal standard. Therefore, OOD determined that the timeframe for receiving the enhanced rate would have to remain at 30 days.

**Did the Agency specifically consider a performance-based regulation? Please explain.**

*Performance-based regulations define the required outcome, but don't dictate the process the regulated stakeholders must use to achieve compliance.*

Performance based, or outcome based, services are the preferred method for several VR services including job development. Individuals who were served under the performance based system had a median duration of 126 days as compared to 147 days for individuals served on a unit based system. OOD provides guidance on specific service delivery milestones as part the included definitions, however, providers are able to establish their own process to deliver the service.

**11. What measures did the Agency take to ensure that this regulation does not duplicate an existing Ohio regulation?**

These rules are specific to OOD's VR program. As OOD is the sole designated agency within Ohio to administer the VR program, there is no duplication between these rules and other rules in the Ohio Administrative Code.

**12. Please describe the Agency's plan for implementation of the regulation, including any measures to ensure that the regulation is applied consistently and predictably for the regulated community.**

OOD has established a billing and payment system with checks and balances and will implement the proposed changes to the fee schedule within that same system. OOD will conduct training on the proposed changes with providers and OOD staff. There will be ongoing meetings conducted by OOD staff at the local level to ensure consistency in application. OOD's goal is to ensure a smooth transition that will improve the service delivery model and quality of services provided to individuals with disabilities.

**Adverse Impact to Business**

**13. Provide a summary of the estimated cost of compliance with the rule. Specifically, please do the following:**

- a. Identify the scope of the impacted business community;**

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The impacted business community consists of providers of vocational rehabilitation services to individuals with disabilities who are eligible for OOD services. The proposed changes potentially impacts approximately 357 providers.

**b. Identify the nature of the adverse impact (e.g., license fees, fines, employer time for compliance); and**

The VR Fee Schedule updates are largely rate increases, and additional incentives for meeting benchmarks, such as providing services in a shorter time frame. After OOD received feedback that our initial rate increases were not sufficient to cover the costs of providing the services, OOD proposed higher rates. OOD has received comments that new services and incentives should not have burdensome layers of reporting required, and OOD will continue to work with providers to streamline reporting requirements where possible, consistent with federal regulations and financial accountability standards. Some of the changes may require providers to review and possibly make changes to how they deliver some of the services to meet some of the new requirements and/or meet the benchmarks to receive the additional incentives.

**c. Quantify the expected adverse impact from the regulation.**

*The adverse impact can be quantified in terms of dollars, hours to comply, or other factors; and may be estimated for the entire regulated population or for a “representative business.” Please include the source for your information/estimated impact.*

The current VR Fee Schedule has reporting requirements for services that are necessary for OOD to make case decisions, keep documentation of services, and evaluate service quality. The VR Fee Schedule update does not propose any significant change in reporting requirements.

**14. Why did the Agency determine that the regulatory intent justifies the adverse impact to the regulated business community?**

OOD believes that through its comprehensive analysis that it offers fair, cost informed rates of payment for services. The proposed VR Fee Schedule rates are all seeing an increase with this update. OOD responded to providers’ comments that rates would need to be increased to accommodate for increased business costs, as well as to allow providers to hire and retain qualified staff to ensure service integrity.

### **Regulatory Flexibility**

**15. Does the regulation provide any exemptions or alternative means of compliance for small businesses? Please explain.**

Community rehabilitation providers affected by these rules include: small and large businesses, non-profits, and county boards.

**16. How will the agency apply Ohio Revised Code section 119.14 (waiver of fines and penalties for paperwork violations and first-time offenders) into implementation of the regulation?**

There are no fines or penalties for paperwork violations under these rules.

**17. What resources are available to assist small businesses with compliance of the regulation?**

OOD conducts training for providers whenever there are updates to the fee schedule. OOD also posts information on the fee schedule on the OOD website, [www.ood.ohio.gov](http://www.ood.ohio.gov). Providers may also contact OOD for assistance with issues. OOD staff host quarterly meetings with providers to discuss services and provide technical assistance as needed.



3304-2-52

Least cost, use of comparable benefits, participant contribution, and fees for services.

### (A) Definitions

- (1) "Comparable benefits" means service and benefits, including accommodations and auxiliary aids and services, that are provided or paid for, in whole or in part, by other Federal, State, or local public agencies, by health insurance, or by employee benefits; are available to the individual at the time needed to ensure the progress toward achieving the employment outcome in the individual's individualized plan for employment; and are commensurate to the services that the individual would otherwise receive from OOD. Comparable services and benefits do not include awards and scholarships based on merit.
- (2) "Extreme medical risk" means a probability of substantially increasing functional impairment or a risk of death if medical services, including mental health services, are not provided expeditiously. Determination of such risk shall be based on medical evidence provided by an appropriate, licensed medical professional.
- (B) OOD shall provide services to an individual with a disability at the least cost consistent with rehabilitation needs and informed choice.
- (C) If an individual with a disability, consistent with informed choice, chooses to receive services from a qualified service provider other than the least cost provider identified in accordance with this rule, OOD shall only pay for the services in the amount it would cost to go to the least cost service provider. Any costs incurred by the individual above that amount shall be the individual's sole responsibility to pay.
- (D) OOD shall not pay for missed appointments or other goods and services which have not been provided, except when required for purchase order items and except for the guaranteed minimum two hour fee for interpreter service.
- (E) OOD shall purchase services and goods only from service providers and vendors who agree not to charge or accept any payment from an individual with a disability or the individual's family unless the amount of the charge or payment is previously known and approved by OOD.
- (F) Notwithstanding paragraph (B) of this rule, an individual with a disability may not choose an alternative provider when goods or services are procured through the competitive bidding process.
- (G) An individual with a disability may be expected to pay for services to the extent they are able.
- (H) OOD shall use comparable benefits to pay for services, unless such a determination would interrupt or delay:



- (1) Services to an individual with a disability who is at extreme medical risk.
- (2) An immediate job placement.
- (3) The progress of an individual with a disability toward achieving the employment outcome in the individualized plan for employment.
- (I) Services identified in (I)(1) do not require the use of nor the determination of the availability of comparable benefits.
  - (1) Assessments for determining eligibility and vocational rehabilitation needs, counseling and guidance, referral, job-related services, including job search and placement assistance, on-the-job support services, follow-up services and follow-along services, and rehabilitation technology, including when any of these are provided as post-employment services.
- (J) Maximum fees for medical, psychological and dental services paid wholly or in part by OOD shall be based on the fee schedules established by the Ohio Department of Medicaid as set forth in rule 5160-1-60 of the Administrative Code and the appendix to the rule.
- (K) Pursuant to section 3304.15 of the Revised Code, the executive director shall establish a fee schedule for vocational rehabilitation services. The executive director hereby adopts the vocational rehabilitation fee schedule indicated in appendix A to this rule, developed with stakeholder input. Any community rehabilitation program, entity or person providing a service listed on the vocational rehabilitation fee schedule shall bill in accordance with the fee schedule.
- (L) OOD shall pay only the fee agreed upon up to the maximum listed in the fee schedules, less the individual with a disability's contribution and less any applicable comparable benefit.
- (M) Exceptions to this rule may be made only upon the express, written approval of the executive director of OOD or the executive director's designee.
- (N) This rule is designed to implement "the Workforce Innovation and Opportunity Act of 1973," and "Title IV of the Workforce Investment Act," 29 U.S.C. 2801 2945, which contains the 1998 amendments to "The Rehabilitation Act of 1973," 29 U.S.C. 701 - 797 and resulting regulations.

# VR FEE SCHEDULE RATES & DESCRIPTIONS

**TABLE 1: INDIVIDUAL FEE SCHEDULE RATES**

SERVICE DESCRIPTION	RATE PER UNIT	UNIT (DURATION)
BILINGUAL SUPPLEMENT	SERVICE RATE + 10%	VARIABLE
SERVICE AREA MODIFIER – LEVEL I (UP TO 35 MILES ONE WAY)	<del>\$39.00</del> <del>{UP TO 35 MILES ONE WAY}</del>	FLAT FEE
SERVICE AREA MODIFIER – LEVEL II (36 – 50 MILES ONE WAY)	<del>\$56.00</del> <del>{36 – 50 MILES ONE WAY}</del>	FLAT FEE
SERVICE AREA MODIFIER – LEVEL III (OVER 50 MILES ONE WAY)	<del>\$78.00</del> <del>{OVER 50 MILES ONE WAY}</del>	FLAT FEE
INTAKE	<del>\$120.00</del> <del>\$111.75</del>	FLAT FEE
INTERPRETER SERVICES (FOREIGN & SIGN LANGUAGE)	<del>\$6.20</del> <del>\$5.75</del>	6 MINUTES
SITE COORDINATION	<del>\$140.00</del>	FLAT FEE
SITE DEVELOPMENT	<del>\$7.00</del> <del>\$6.50</del>	6 MINUTES
TRANSPORTATION	<del>\$5.40</del> <del>\$5.00</del>	6 MINUTES
VOCATIONAL TRAINING STIPEND	OHIO MINIMUM WAGE + 15%	6 MINUTES
<del>WORK INCENTIVES PLANNING (NON-CREDENTIAL)</del>	<del>\$292.00</del>	<del>FLAT FEE</del>
WORK INCENTIVES PLANNING (CREDENTIAL)	<del>\$343.00</del> <del>\$321.25</del>	FLAT FEE
<del>WORK INCENTIVES COORDINATION (NON-CREDENTIAL)</del>	<del>\$6.50</del>	<del>6 MINUTES</del>
WORK INCENTIVES COORDINATION (CREDENTIAL)	<del>\$7.50</del> <del>\$7.00</del>	6 MINUTES
COMMUNITY BASED ASSESSMENT (HALF DAY: 4 OR LESS HOURS)	<del>\$256.00</del> <del>\$240.00 {HALF DAY}</del>	FLAT FEE (DAY)
COMMUNITY BASED ASSESSMENT (FULL DAY: OVER 4 HOURS)	<del>\$448.00</del> <del>\$420.00 {FULL DAY}</del>	FLAT FEE (DAY)
COMMUNITY BASED ASSESSMENT – RAPID ENGAGEMENT	<del>\$400.00</del>	FLAT FEE
COMMUNITY BASED ASSESSMENT – PLACEMENT PREMIUM	<del>\$1,251.00</del>	FLAT FEE
VOCATIONAL EVALUATION	<del>\$1,083.00</del> <del>\$1,016.75</del>	FLAT FEE
VOCATIONAL CONSULTATION	<del>\$7.00</del> <del>\$6.50</del>	6 MINUTES
CAREER EXPLORATION	<del>\$7.20</del> <del>\$6.75</del>	6 MINUTES
ACTIVITIES OF DAILY LIVING TRAINING (NON-CREDENTIAL)	<del>\$10.40</del>	6 MINUTES



SERVICE DESCRIPTION	RATE PER UNIT	UNIT (DURATION)
<u>ACTIVITIES OF DAILY LIVING TRAINING (CREDENTIAL)</u>	<u>\$11.40</u>	<u>6 MINUTES</u>
<u>ORIENTATION &amp; MOBILITY TRAINING</u>	<u>\$12.80</u>	<u>6 MINUTES</u>
<u>O&amp;M SITE DEVELOPMENT</u>	<u>\$175.00</u>	<u>FLAT FEE</u>
<u>TRAVEL TRAINING</u>	<u>\$6.40</u> <del>\$6.00</del>	<u>6 MINUTES</u>
<del>JOB READINESS TRAINING (SCHOOL BASED)</del>	<del>\$54.50 (HALF DAY)</del>	<del>FLAT FEE</del>
<del>JOB READINESS TRAINING (SCHOOL BASED)</del>	<del>\$87.50 (FULL DAY)</del>	<del>FLAT FEE</del>
<del>JOB READINESS TRAINING (NON-SCHOOL BASED)</del>	<del>\$87.50 (HALF DAY)</del>	<del>FLAT FEE</del>
<del>JOB READINESS TRAINING (NON-SCHOOL BASED)</del>	<del>\$153.00 (FULL DAY)</del>	<del>FLAT FEE</del>
SUMMER YOUTH CAREER EXPLORATION	<u>\$909.00</u> <del>\$853.50 (WEEK)</del>	<u>FLAT FEE (WEEK)</u>
SUMMER YOUTH WORK EXPERIENCE	<u>\$1,212.00</u> <del>\$1,138.00 (WEEK)</del>	<u>FLAT FEE (WEEK)</u>
WORK ADJUSTMENT (HALF DAY: 4 OR LESS HOURS)	<u>\$245.00</u> <del>\$230.00 (HALF DAY)</del>	<u>FLAT FEE (DAY)</u>
WORK ADJUSTMENT (FULL DAY: OVER 4 HOURS)	<u>\$429.00</u> <del>\$402.50 (FULL DAY)</del>	<u>FLAT FEE (DAY)</u>
<u>WORK ADJUSTMENT – PLACEMENT PREMIUM</u>	<u>\$1,251.00</u>	<u>FLAT FEE</u>
JOB SEEKING SKILLS TRAINING	<u>\$6.40</u> <del>\$6.00</del>	<u>6 MINUTES</u>
JOB DEVELOPMENT (UOS)	<u>\$7.00</u> <del>\$6.50</del>	<u>6 MINUTES</u>
PERFORMANCE BASED JOB DEVELOPMENT TIER I	<u>\$1,667.00</u> <del>\$1,167.50</del>	<u>FLAT FEE</u>
PERFORMANCE BASED JOB DEVELOPMENT TIER II	<u>\$1,251</u> <del>\$1,110.25</del>	<u>FLAT FEE</u>
PERFORMANCE BASED JOB DEVELOPMENT TIER III – 30 DAYS	<u>\$417.00</u> <del>\$1,580.50</del>	<u>FLAT FEE (30 DAYS)</u>
<u>PERFORMANCE BASED JOB DEVELOPMENT TIER III – 60 DAYS</u>	<u>\$417.00</u>	<u>FLAT FEE (30 DAYS)</u>
<u>PERFORMANCE BASED JOB DEVELOPMENT TIER III – 90 DAYS</u>	<u>\$417.00</u>	<u>FLAT FEE (30 DAYS)</u>
PERFORMANCE BASED JOB DEVELOPMENT TIER III – 90 DAYS PREMIUM A (RAPID PLACEMENT)	<u>\$817.00</u> <del>\$1,980.50</del>	<u>FLAT FEE (30 DAYS)</u>
PERFORMANCE BASED JOB DEVELOPMENT TIER III – 90 DAYS	<u>\$817.00</u> <del>\$1,980.50</del>	<u>FLAT FEE (30 DAYS)</u>

SERVICE DESCRIPTION	RATE PER UNIT	UNIT (DURATION)
<b>PREMIUM B (SGA PLACEMENT)</b>		
PERFORMANCE BASED JOB DEVELOPMENT TIER III – <u>90 DAYS</u> PREMIUM C (RAPID & SGA)	<u>\$1217.00</u> <del>\$2,380.50</del>	<u>FLAT FEE</u> <u>(30 DAYS)</u>
<del>PERFORMANCE BASED JOB DEVELOPMENT SUBSEQUENT PLACEMENT</del>	<del>\$339.50</del>	<del>FLAT FEE</del>
SUPPORTED EMPLOYMENT JD TIER I	<u>\$2,084.00</u> <del>\$1,459.25</del>	<u>FLAT FEE</u>
SUPPORTED EMPLOYMENT JD TIER II	<u>\$1,563.00</u> <del>\$1,387.75</del>	<u>FLAT FEE</u>
SUPPORTED EMPLOYMENT JD TIER III – <u>30 DAYS</u>	<u>\$521.00</u> <del>\$1,975.50</del>	<u>FLAT FEE</u> <u>(30 DAYS)</u>
<u>SUPPORTED EMPLOYMENT JD TIER III – 60 DAYS</u>	<u>\$521.00</u>	<u>FLAT FEE</u> <u>(30 DAYS)</u>
<u>SUPPORTED EMPLOYMENT JD TIER III – 90 DAYS</u>	<u>\$521.00</u>	<u>FLAT FEE</u> <u>(30 DAYS)</u>
SUPPORTED EMPLOYMENT JD TIER III RETENTION PREMIUM A – <u>90 DAYS</u> (RAPID PLACEMENT)	<u>\$921.00</u> <del>\$2,375.50</del>	<u>FLAT FEE</u> <u>(30 DAYS)</u>
SUPPORTED EMPLOYMENT JD TIER III RETENTION PREMIUM B – <u>90 DAYS</u> (SGA PLACEMENT)	<u>\$921.00</u> <del>\$2,375.50</del>	<u>FLAT FEE</u> <u>(30 DAYS)</u>
SUPPORTED EMPLOYMENT JD TIER III RETENTION PREMIUM C – <u>90 DAYS</u> (RAPID & SGA PLACEMENT)	<u>\$1,321.00</u> <del>\$2,775.50</del>	<u>FLAT FEE</u> <u>(30 DAYS)</u>
<del>SUPPORTED EMPLOYMENT SUBSEQUENT PLACEMENT</del>	<del>\$424.25</del>	<del>FLAT FEE</del>
<b>ON-THE-JOB SUPPORTS</b>	<u>\$6.40</u> <del>\$6.00</del>	<b>6 MINUTES</b>
<u>ON-THE-JOB SUPPORTS + SHIFT DIFFERENTIAL</u>	<u>\$6.60</u>	<u>6 MINUTES</u>
<u>REHABILITATION TECHNOLOGY (NON-CREDENTIAL)</u>	<u>\$11.50</u>	<u>6 MINUTES</u>
<u>REHABILITATION TECHNOLOGY (CREDENTIAL)</u>	<u>\$12.70</u>	<u>6 MINUTES</u>
<u>COUNSELING ON POSTSECONDARY</u>	<u>\$6.20</u>	<u>6 MINUTES</u>
<u>INSTRUCTION IN SELF-ADVOCACY</u>	<u>\$6.20</u>	<u>6 MINUTES</u>
<u>JOB EXPLORATION COUNSELING</u>	<u>\$6.20</u>	<u>6 MINUTES</u>
<u>WORK BASED LEARNING</u>	<u>\$6.20</u>	<u>6 MINUTES</u>
<u>WORKPLACE READINESS TRAINING</u>	<u>\$6.20</u>	<u>6 MINUTES</u>

**TABLE 2: GROUP FEE SCHEDULE RATES (PER INDIVIDUAL)**

SERVICE DESCRIPTION	RATE PER UNIT	UNIT (DURATION)
<u>JOB READINESS TRAINING</u> <u>(SCHOOL BASED)</u> <u>(HALF DAY: 2.5 OR LESS HOURS)</u>	<u>\$59.00</u> <del>\$54.50</del>	<u>FLAT FEE</u> <u>(DAY)</u>
<u>JOB READINESS TRAINING</u> <u>(SCHOOL BASED)</u> <u>(FULL DAY: OVER 2.5 HOURS)</u>	<u>\$94.00</u> <del>\$87.50</del>	<u>FLAT FEE</u> <u>(DAY)</u>
<u>JOB READINESS TRAINING</u> <u>(NON-SCHOOL BASED)</u> <u>(HALF DAY: 4 OR LESS HOURS)</u>	<u>\$94.00</u> <del>\$87.50</del>	<u>FLAT FEE</u> <u>(DAY)</u>
<u>JOB READINESS TRAINING</u> <u>(NON-SCHOOL BASED)</u> <u>(FULL DAY: OVER 4 HOURS)</u>	<u>\$163.00</u> <del>\$153.00</del>	<u>FLAT FEE</u> <u>(DAY)</u>

**TABLE 3: GROUP FEE SCHEDULE RATES (BASED ON GROUP SIZE)**

SERVICE DESCRIPTION	NUMBER IN GROUP (#)			UNIT (DURATION)
	2 <del>(54%)(50%)</del>	3 <del>(41%)(37.1%)</del>	4 <del>(33%)(31.4%)</del>	
TRAVEL TRAINING	<del>\$3.46</del> \$3.00	<del>\$2.62</del> \$2.23	<del>\$2.11</del> \$1.88	6 MINUTES
SUMMER YOUTH CAREER EXPLORATION <del>(WEEK)</del>	<del>\$490.86</del> \$426.75	<del>\$372.69</del> \$316.65	<del>\$299.97</del> \$268.00	FLAT FEE (WEEK)
SUMMER YOUTH WORK EXPERIENCE <del>(WEEK)</del>	<del>\$654.48</del> \$569.00	<del>\$496.92</del> \$422.20	<del>\$399.96</del> \$357.33	FLAT FEE (WEEK)
WORK ADJUSTMENT (HALF DAY: <u>4 OR LESS HOURS</u> )	<del>\$132.30</del> \$115.00	<del>\$100.45</del> \$85.33	<del>\$80.85</del> \$72.22	FLAT FEE (DAY)
WORK ADJUSTMENT (FULL DAY: <u>OVER 4 HOURS</u> )	<del>\$231.66</del> \$201.25	<del>\$175.89</del> \$149.33	<del>\$141.57</del> \$126.39	FLAT FEE (DAY)
JOB SEEKING SKILLS TRAINING	<del>\$3.46</del> \$3.00	<del>\$2.62</del> \$2.23	<del>\$2.11</del> \$1.88	6 MINUTES
ON-THE-JOB SUPPORTS	<del>\$3.46</del> \$3.00	<del>\$2.62</del> \$2.23	<del>\$2.11</del> \$1.88	6 MINUTES
<u>COUNSELING ON POSTSECONDARY</u>	<u>\$3.35</u>	<u>\$2.54</u>	<u>\$2.05</u>	<u>6 MINUTES</u>
<u>INSTRUCTION IN SELF-ADVOCACY</u>	<u>\$3.35</u>	<u>\$2.54</u>	<u>\$2.05</u>	<u>6 MINUTES</u>
<u>JOB EXPLORATION COUNSELING</u>	<u>\$3.35</u>	<u>\$2.54</u>	<u>\$2.05</u>	<u>6 MINUTES</u>
<u>WORK BASED LEARNING</u>	<u>\$3.35</u>	<u>\$2.54</u>	<u>\$2.05</u>	<u>6 MINUTES</u>
<u>WORKPLACE READINESS TRAINING</u>	<u>\$3.35</u>	<u>\$2.54</u>	<u>\$2.05</u>	<u>6 MINUTES</u>



# **FISCAL REQUIREMENTS**

## **FLAT FEES**

The duration of Flat Fees shall be defined as a specific amount of time or a specific outcome as identified in the service description of the VR Fee Schedule. Flat Fees include services authorized on a daily, weekly, or specific milestone/outcome basis. Flat Fees are inclusive of all contacts required to provide and document the service, e.g. telephone contacts to set appointments, a case staffing, etc.

## **INDIVIDUAL AND GROUP RATES**

When OOD authorizes for VR services at rates identified in TABLE 1: INDIVIDUAL FEE SCHEDULE RATES, Providers shall deliver services to Participants on a 1:1 basis. This means a ratio of one (1) Provider staff person to one (1) Participant shall be maintained for the entire duration of the service, that the one (1) Provider staff to one (1) Participant ratio must be maintained for the entire duration of the provided service, except for Community Based Assessments. Community Based Assessments shall not exceed one (1) Provider staff person to two (2) Participants and VR Counselor or VR Contractor must provide prior approval of the group service prior to the Community Based Assessment. In these cases each CBA would be authorized for each participant at the full individual rate for their service.

When OOD authorizes for VR services at rates identified in TABLE 2: GROUP FEE SCHEDULE RATES, Providers may deliver services in a group setting. Groups are defined as a single Provider staff person dividing their time amongst multiple service recipients regardless of funding source. Groups shall have a maximum staffing ratio of 1:44:1, one (1) staff person to four (4) Participants to one (1) staff person. Individualized services provided in a group setting shall not be considered 1:1 and shall be paid at the group rate. When group services are authorized, the Provider shall bill the service based upon the actual staff to Participant ratio when the service was provided.

Example: Provider is serving three Participants, one funded through OOD and two through the DODD waiver. This shall be billed at the group rate even though the Provider is only providing services to one OOD Participant.

When a Provider delivers services not defined in the VR Fee Schedule through an approved a Addendum and/or Miscellaneous Training Addendum, services shall be provided on an individual basis, one (1) Provider staff person to one (1) Participant 1:1 basis, unless the Provider specifically has requested and OOD has approved a group rate on their approved Addendum and/or Miscellaneous Training Addendum, as posted in the Provider Management Program (PMP).

## **SERVICE DELIVERY CYCLE**

VR authorizations for services that are purchased as UOS or Daily (Flat Fee) rates shall be issued for one calendar month with an allowable variance of seven (7) days into the previous or following month, e.g. February 22 to March 31 or March 1 to April 7. VR authorizations for UOS or Daily rates shall not exceed a total of five (5) weeks.

Exception: In cases where Site Development and a service have been requested together, the authorization shall be issued for ninety (90) days or up to September 30<sup>TH</sup>, whichever occurs first.

Service dates of VR authorizations for other Flat Fee services, e.g. Week or Outcome, shall be ~~authorized until the end of the current Federal Fiscal Year determined by VR Counselors or VR Contractors, based on the expected date of completion, but shall not exceed the current Federal Fiscal Year (FFY).~~ Providers shall complete the entire service prior to billing, with the exception of Summer Youth Career Exploration and/or Summer Youth Work Experiences, which may be billed up to twice during the service. Providers may not bill for partial or incomplete services during the billing cycle.

### **UNITS OF SERVICE (UOS)**

Units of Service shall equal six (6) minutes increments. UOS shall be billed in accordance with the chart below. Providers may bill for time actively providing direct services to Participants; for direct contacts with potential employers on behalf of specific Participants; and for direct contacts with VR Counselors or VR Contractors on behalf of specific Participants. Services can be billed for activities performed either in-person, via telephone, email, or other electronic media (such as completing an online electronic job application). Providers shall not bill for travel time between appointments. Provider staff ~~shall~~**must** be physically present and/or actively performing a service for time to be billable. Providers ~~shall~~**may** not bill for time providing indirect services which includes: reading email; listening to messages; internal communications between Provider staff members; reading collateral documentation; conducting case/file reviews; and for the purpose of managing authorizations, invoices, and/or payments.

MINUTES	UOS
UP TO 6	1
7 – 12	2
13 – 18	3
19 – 24	4
25 – 30	5
31 – 36	6
37 – 42	7
43 – 48	8
49 – 54	9
55 – 60	10

### **VR AUTHORIZATIONS**

VR authorizations act as the agreement to purchase a maximum amount of a specific service within a specific range of dates and ~~at what the~~ rate the Provider will be compensated. Providers should not

deliver services without a VR Original Authorization/Billing (OOD-0020) number or other OOD issued electronic version of the VR Original Authorization & Billing number. If there is a need to increase the amount of service or extend the dates of service from what has been originally authorized, the Provider is responsible for contacting the assigned VR Counselor or VR Contractor to obtain prior approval of the increase or change of dates prior to delivering services. Providers will receive an amended authorization with the increase in the amount of service or extension of dates of service.

## **VR REPORTS & INVOICES**

Providers shall submit a written report, including the invoice, using the appropriate template for the specific service as defined in the VR Provider Manual.

VR reports and invoices shall include all documentation and address all areas of the service definition and requirements section, even if previously submitted to VR Staff or VR Contractor (e.g. resume, placement report, etc.). VR ~~r~~Reports and invoices shall be submitted electronically within twenty-one (21) calendar days of the date of last service or the last ~~date~~ day of the calendar month as defined ~~o~~in the VR Original Authorization & Billing (OOD-0020), whichever comes first. The end of service shall be defined as the last direct contact with the Participant and/or employer. OOD will not issue subsequent authorizations if ~~the~~ reports are not received within the twenty-one (21) day timeframe. OOD shall return reports and invoices that contain errors and/or do not meet the requirements of the VR Fee Schedule. If returned, Providers shall have twenty-one (21) calendar days from the date that the report and/or invoice was returned to the Provider to make corrections and re-submit for payment. Final invoices, including corrections, shall be submitted to OOD no later than ninety (90) days of the date of last service for payment. Providers shall have a maximum of twenty-one (21) days to submit corrections, as long as the original invoice was submitted within ninety (90) days. Requests for payments after ninety (90) days, or after the twenty-one (21) day period to correct and resubmit the invoice and/or report, may be denied.

Example: Invoice was submitted on February 27, day eighty-nine (89), but it was returned to the Provider for corrections on March 3. Provider has until March 24 to submit their correction.

# VOCATIONAL SERVICES

SERVICE DESCRIPTION	RATE PER UNIT	UNIT (DURATION)
BILINGUAL SUPPLEMENT	SERVICE RATE + 10%	<del>VARIABLE</del> VARIABLE
SERVICE AREA MODIFIER – LEVEL I (UP TO 35 MILES ONE WAY)	<del>\$39.00</del> \$36.50 ( <del>UP TO 35 MILES ONE WAY</del> )	FLAT FEE
SERVICE AREA MODIFIER – LEVEL II (36 – 50 MILES ONE WAY)	<del>\$56.00</del> \$52.00 ( <del>36 – 50 MILES ONE WAY</del> )	FLAT FEE
SERVICE AREA MODIFIER – LEVEL III (OVER 50 MILES ONE WAY)	<del>\$78.00</del> \$73.00 ( <del>OVER 50 MILES ONE WAY</del> )	FLAT FEE

## BILINGUAL SUPPLEMENT

Providers with bilingual staff who have the ability to communicate with Participants in their preferred mode of communication, either in foreign language or sign language, may charge an additional ten (10) percent supplement when utilizing those skills to provide vocational services. The bilingual supplement is applied to the specific service base rate as defined in the VR Fee Schedule. The bilingual supplement shall apply to all billing increments provided on behalf of the Participant by the bilingual staff including contacts with VR Counselor or Contractors and businesses. The ~~two (2) hour~~ minimum service delivery requirement for missed appointments for interpreting does not apply to the bilingual supplement. The supplement shall not be paid for Transportation.

## SERVICE AREA MODIFIER (SAM)

OOD may authorize the Service Area Modifier in situations where OOD specifically requests a Provider to serve a Participant outside of their designated service area. The SAM Fee shall only apply to services defined in the VR Fee Schedule. The SAM Fee shall be determined based upon the one way distance from the closest border of the Provider's service delivery area to the Participant's residence. Service delivery areas are identified by ~~c~~County as indicated by Providers in the Provider Management Program (PMP). The SAM Fee may only be charged once per day by the Provider staff member. When serving more than one Participant in a given day, the SAM ~~rate~~Fee shall be determined based upon the mileage of the Participant with the furthest residence from the Provider's defined service delivery area. OOD shall establish the SAM Fee utilizing an electronic mapping tool, such as, navigation software or web based programs. OOD shall authorize the SAM Fee prior to service delivery.



# AUXILIARY SERVICES

These services are designed to complement the delivery of other services to ensure that Participants may fully engage in diagnostic services or vocational services identified on their Individualized Plan for Employment (IPE).

SERVICE DESCRIPTION	RATE PER UNIT	UNIT (DURATION)
INTAKE	<del>\$120.00</del> <del>\$111.75</del>	FLAT FEE
INTERPRETER SERVICES (FOREIGN & SIGN LANGUAGE)	<del>\$6.20</del> <del>\$5.75</del>	6 MINUTES
<u>SITE COORDINATION</u>	<u>\$140.00</u>	<u>FLAT FEE</u>
SITE DEVELOPMENT	<del>\$7.00</del> <del>\$6.50</del>	6 MINUTES
TRANSPORTATION	<del>\$5.40</del> <del>\$5.00</del>	6 MINUTES
VOCATIONAL TRAINING STIPEND	OHIO MINIMUM WAGE + 15%	6 MINUTES

## INTAKE (I)

Intakes are utilized to provide compensation for time associated with meeting accreditation requirements. Providers may charge the Intake fee when the following conditions are met:

- ~~The~~ Provider is accredited by the Commission on Accreditation of Rehabilitation Facilities (CARF), Joint Commission (JC) in the area of Behavioral Health, and/or the Association for the Education and Rehabilitation of the Blind and Visually Impaired (AER)~~National Accreditation Council (NAC) for Blind and Low Vision Services;~~
- ~~The~~ Provider is initiating a service on the VR Fee Schedule that requires accreditation per OAC 3304-1-12;
- ~~The~~ Provider has not previously been paid an Intake fee for the Participant, unless there has been a break of at least twelve (12) months since the date of last service provided to the Participant.

## REQUIREMENTS

Provider shall ensure that the following components are addressed with the Participant:

- Participant's rights and responsibilities;
- Confidentiality, including limitations of confidentiality;
- Review of the referral information with the Participant; and
- Providers shall notify VR Staff or VR Contractor of any updates and/or discrepancies to the referral information.

Providers shall submit the invoice and the Provider Services Acknowledgement, signed by the Participant and, if applicable, his/her parent or legal guardian, within twenty-one (21) calendar days of the completion of service or the last date of service defined on the VR authorization, whichever comes first.

## **INTERPRETER SERVICES - FOREIGN LANGUAGE & SIGN LANGUAGE (INT)**

Interpreter Services are utilized to ensure effective communication for Participants who are deaf, hard of hearing, deaf-blind, or speak English as a second language. Interpreting may be performed either in person, on the telephone, or online. Interpreting also includes similar services required to ensure effective communication such as Communication Access Real Time (CART), C-Print, etc. The outcome of the service is to provide effective communication assistance to deaf or hard of hearing Participants and/or Participants who are not fluent in English. Intake shall not be authorized with or as part of Interpreter Services.

### **REQUIREMENTS**

The written VR Report shall at a minimum address the following:

- Date(s) and times of the interpreting assignment(s); and
  - Signature of the Participant or other individual, e.g. VR or Provider Staff, who received participated as part of the meetingthe /service.
- Exception: Signatures are not required for remote interpreting, e.g. telephone or internet. If a transcript is created as part of the service, it shall be submitted with the invoice.

Interpreters may charge up to a maximum of twenty (20) UOS per appointment or up to the actual time performing the service, whichever is higher, including for missed appointments or now shows in which the interpreter was not notified at least four (4) hours in advance of the cancellation.

Interpreters should arrive or connect at a minimum of five (5) minutes before the appointment to ensure that things are in place before the appointment.

Providers shall submit the invoice and report, on the appropriate template, within twenty-one (21) calendar days of the completion of service or the last date of service defined on the VR authorization, whichever comes first.

## **SITE COORDINATION (SC)**

Site Coordination may be used by providers to facilitate a Community Based Assessment and/or Work Adjustment at a business that a Provider has an existing relationship. Site Coordination will include all contacts with the Participant, potential business, VR Counselor or VR Contractor. Site Coordination may include an interview, site tour with the potential business, and/or staffing to discuss potential site and job duties. Site Coordination and the service authorization shall be issued at the same time and for ninety (90) days, or up until the end of the Federal Fiscal Year. Site Coordination ends once the site has been confirmed and the dates and times of the assessment are determined.

### **REQUIREMENTS**

The written VR Report shall at a minimum address the following:

- Dates of contacts with the Participant, his/her parent or legal guardian, VR Counselors or VR Contractors, and businesses contacted on behalf of the Participant and outcome of the contacts.

Providers shall submit the invoice and report, on the appropriate template, within twenty-one (21) calendar days of the completion of service or the last date of services defined on the VR authorization, whichever comes first.

## **SITE DEVELOPMENT (SD)**

Site Development services are utilized to secure a potential employment setting that may be used to help either assess or address a Participant's vocational barriers. ~~Site Development shall not be billed in situations that the Provider utilizes a readily available work site to conduct the assessment, e.g. the Provider's facility and/or a work crew (enclave) the Provider operates within another business.~~ Site Development may be authorized to secure ~~an~~ a new business location employment site for Community Based Assessments (CBA); ~~school-based internships, e.g. college internships;~~ in cases where an ~~individual~~ Participant needs an individualized site for Summer Youth (SY), not Summer Youth group sites; and Work Adjustment (WA). Site Development and service authorizations ~~shall~~ will not be issued ~~at the same time and up to ninety (90) days, or up until the end of the Federal Fiscal Year.~~ until after the Provider has notified the VR Counselor or VR Contractor of the dates and time of the service, e.g. CBA will not be authorized until after the Provider has notified the VR Counselor or VR Contractor of the dates and times of the assessment. Site Development ends once the site has been secured and the dates and times of the assessment are determined.

## **REQUIREMENTS**

The written VR Report shall at a minimum address the following:

- Dates of contacts with the Participant, his/her parent or legal guardian, VR Counselors or VR Contractors, and businesses contacted on behalf of the Participant and outcome of the contacts.
- ~~Questions posed by VR Staff or VR Contractor in the Referral to Community Rehabilitation Program.~~

Providers shall submit the invoice and report, on the appropriate template, within twenty-one (21) calendar days of the completion of service or the last date of services defined on the VR authorization, whichever comes first.

## **TRANSPORTATION (T)**

Transportation services are utilized when Providers transport Participants to and from appointments or worksites for the following services: Community Based Assessment, Work Adjustment, On-The-Job Supports, Summer Youth, and for other services not included within the VR Fee Schedule, e.g. transportation to a psychological evaluation or medical appointment to determine eligibility. Providers may begin billing Transportation once the Participant has been picked up and should end billing once the Participant ~~has~~ have been dropped off. Providers shall not bill wait time associated with Transportation. The Transportation service ends when the Participant gets to the service location, e.g. Community Based Assessment worksite. Providers shall divide the total amount of time for transportation, from the point when the first Participant is picked up and until the last Participant is dropped off, amongst the total number of Participants receiving transportation for the trip regardless



of funding sources. The Bilingual Supplement shall not apply to Transportation. Intake shall not be authorized with or as part of Transportation Interpreter Services

### **REQUIREMENTS**

The written VR Report shall at a minimum address the following:

- Date and times of transportation including address of pick-up and drop-off locations, as well as the number of Participants transported.

Providers shall submit the invoice and report within twenty-one (21) calendar days of the completion of service or the last date of services defined on the VR authorization, whichever comes first.

### **VOCATIONAL TRAINING STIPEND (VTS)**

Providers shall ~~shall~~ compensate Participants for vocationally related work experiences (e.g. Community Based Assessment, Work Adjustment, Summer Youth work experiences, and non-school based Job Readiness Training services) at a rate equivalent to the current ~~Ohio~~-State of Ohio Minimum Wage. OOD shall reimburse Providers at a rate equivalent to the State of Ohio Minimum Wage plus an additional fifteen percent (15%) ~~percent (%)~~ to include additional costs such as Worker's Compensation, Federal Insurance Contributions (FICA), Medicare, and administrative costs. Providers shall at a minimum provide Worker's Compensation for Participants during work experiences.

Providers shall provide at least one fifteen (15) minute break for every four (4) hours of scheduled service. Providers shall provide an unpaid thirty (30) minute lunch period after six (6) hours of scheduled service. The unpaid meal periods are not a vocational service and are not counted as part of billable service delivery time. If a Participant needs additional breaks, Providers should provide it as a reasonable accommodation but the time shall not be paid.

Summer Youth Participants scheduled over the entirety of 11:00 A.M. – 1:30 P.M. or 4:30 P.M. – 6:30 P.M. shall be provided a thirty (30) minute unpaid meal period.

Participants are not intended to substitute for employees of a host business.

Participants may request to waive the Vocational Training Stipend. ~~The~~ The VR Counselor or VR Contract Liaison will make the final decision whether or not to authorize for the stipend.

### **REQUIREMENTS**

Providers shall submit a Vocational Training Stipend report ~~Participant log~~ that has been signed by the Participant at the end of the each week that documents dates and start and end times of work performed and the start and end of unpaid time ~~end times of breaks~~.

The Vocational Training Stipend report shall be submitted with the associated service report and invoice, e.g. Community Based Assessment service.

Providers shall keep records to document the name of businesses, business addresses, occupations, number of hours worked by minors on each day of the week, the hours of beginning and ending work, the hours of beginning and ending meal periods, and the amount of wages paid each pay period to each minor. Records shall be kept for two (2) years. (Source ORC §4109.11) Providers are responsible to know and ensure compliance with the Ohio Minor Labor laws. OOD does not provide technical guidance and/or enforcement of the minor labor laws.

~~Providers shall be required to cover Participants under their Worker's Compensation insurance policy.~~

Providers shall submit the invoice and Vocational Training Stipend report within twenty-one (21) calendar days of the completion of service or the last date of services defined on the VR authorization, whichever comes first.

## DIAGNOSTIC & ASSESSMENT SERVICES

Services provided and activities performed to determine a Participant's eligibility for vocational rehabilitation services, to assign a Participant ~~n individual~~ to an Order of Selection priority, and/or to determine the nature and scope of services to be included in the Individualized Plan for Employment (IPE). Services may also include assistance to a Participant that who is interested in becoming employed, but is uncertain of the impact work income will have on benefits and/or is not aware of benefits, such as access to healthcare, that might be available to support any work efforts.

SERVICE DESCRIPTION	RATE PER UNIT	UNIT (DURATION)
<del>WORK INCENTIVES PLANNING (NON-CREDENTIAL)</del>	<del>\$292.00</del>	<del>FLAT FEE</del>
WORK INCENTIVES PLANNING (CREDENTIAL)	<del>\$343.00</del> <del>\$321.25</del>	FLAT FEE
<del>WORK INCENTIVES COORDINATION (NON-CREDENTIAL)</del>	<del>\$6.50</del>	<del>6 MINUTES</del>
WORK INCENTIVES COORDINATION (CREDENTIAL)	<del>\$7.50</del> <del>\$7.00</del>	6 MINUTES
COMMUNITY BASED ASSESSMENT (HALF DAY: FOUR OR LESS HOURS)	<del>\$256.00</del> <del>\$240.00 (HALF DAY)</del>	FLAT FEE
COMMUNITY BASED ASSESSMENT (FULL DAY: OVER FOUR HOURS)	<del>\$448.00</del> <del>\$420.00 (FULL DAY)</del>	FLAT FEE
CBA – RAPID ENGAGEMENT	\$400.00	FLAT FEE
CBA – PLACEMENT PREMIUM	\$1,251.00	FLAT FEE
VOCATIONAL EVALUATION	<del>\$1,083.00</del> <del>\$1,016.75</del>	FLAT FEE
VOCATIONAL CONSULTATION	<del>\$7.00</del> <del>\$6.50</del>	6 MINUTES
CAREER EXPLORATION	<del>\$7.20</del> <del>\$6.75</del>	6 MINUTES

### WORK INCENTIVES PLANNING (WIP)

Work Incentives Planning services are utilized to provide information on how participating in vocational rehabilitation services and returning to work can positively impact the Participant's earning potential. The Flat Fee shall include the time interviewing the Participant, verifying benefits, analyzing data, and a review of the written report with the Participant, his/her parent or legal guardian, and/or representative payee. WIP takes into consideration current benefits such as: Social Security Disability Insurance/Supplemental Income, Medicaid/Medicare coverage, Veteran's benefits, housing assistance, Medicaid Buy-In for People with Disabilities, food stamps, and other public assistance programs. WIP services also provide Participant's information on work incentives such as: the Ticket to Work, Impairment Related Work Expenses (IRWE), Trial Work Periods (TWP), Student Earned Income Exclusions (SEIE), and Plan for Achieving Self-Sufficiency (PASS) plans. The outcome of the service is to give a Participant a comprehensive overview of how working affects benefits and how work incentives

can be utilized to maximize earnings. Intake shall not be authorized with or as part of Work Incentive Planning.

### **REQUIREMENTS**

The written VR Report shall at a minimum address the following:

- ~~Dates of contacts with the participant, his/her parent or legal guardian, and/or representative payee; Social Security Administration; Department of Jobs & Family Services; or other organizations;~~
- Verification from the source organization such as Social Security, Jobs & Family Services, etc. of the amount and type of benefits received by Participants and/or household members, e.g. SSI/SSDI ~~(through written copy of the BPQY)~~, medical, housing, or cash assistance, ~~and amounts the source organization, such as Social Security, Jobs & Family Services, Metropolitan Housing, etc.;~~
- Demonstration of how returning to work may positively impact the Participant's overall income, including illustrations of how working can potentially increase earnings, e.g. SSI calculation sheets comparing current situation to at least two comparison points with different earnings;
- Information about specific work incentives that apply to the Participant's specific benefits and may be eligible to utilize, including a brief explanation of how the Participant would implement the work incentive; and
- Questions posed by VR Staff or VR Contractor in the Referral to Community Rehabilitation Program.

Provider shall review the report and BPQY, in a manner that is understandable, with the Participant, his/her parent or legal guardian, and/or representative payee.

VR Staff or VR Contractor may request to be present during the review of the report.

Provider shall provide the Participant, his/her parent or legal guardian, and/or representative payee with a written copy of the report and BPQY.

Provider Staff delivering this service shall be currently certified as a Certified Work Incentives Coordinator (CWIC) through Virginia Commonwealth University or Work Incentive Practitioner (WIP) through Cornell University and must complete follow up trainings as required to maintain their certification.

Providers shall submit the invoice and report, on the appropriate template, within twenty-one (21) calendar days of the completion of service or the last date of services defined on the VR authorization, whichever comes first.

~~Providers with staff persons who are or become certified by either Virginia Commonwealth University (VCU) as a Community Work Incentives Coordinator (CWIC) or through Cornell University as a Work Incentives Practitioner (WIP) shall be compensated at the certified rate when certified staff are providing the services. Providers who wish to charge the certified rate shall~~



~~submit a copy of their certified staff person's certificate to OOD. Effective July 1, 2018, Provider staff persons shall be certified as either a CWIC or WIP in order to be able to provide this service.~~

## **WORK INCENTIVES COORDINATION (WIC)**

Work Incentives Coordination services are utilized to assist the Participants in coordinating and resolving benefits issues such as, but not limited to, reporting income; applying for and documenting work incentives; applying for Medicaid Buy-In for People with Disabilities, resolving over-payments, etc. WIC may also be utilized to assist Participants with developing and implementing a Plan for Achieving Self-Sufficiency (PASS). WIC services may not be utilized to assist a person in applying for Social Security benefits or completing a Continuing Disability Review (CDR). WIC services may not be utilized to supplant case management services already provided or available from other agencies. Intake shall not be authorized with or as part of Work Incentive Coordination.

### **REQUIREMENTS**

The written VR Report shall at a minimum address the following:

- Dates of contacts with the Participant, his/her parent or legal guardian, and/or representative payee, VR Counselors or VR Contractors, Social Security Administration, Department of Jobs & Family Services, or other organizations;
- ~~How the~~ information shall be ~~was~~ provided to the Participant, his/her parent or legal guardian, and/or representative payee in an understandable format; and
- Questions posed by VR Staff or VR Contractor in the Referral to Community Rehabilitation Program.

Providers shall submit the invoice and report, on the appropriate template, within twenty-one (21) calendar days of the completion of service or the last date of services defined on the VR authorization, whichever comes first. ~~Providers shall submit a report at a minimum of at least once per month.~~

~~Providers with staff persons who are or become certified by either Virginia Commonwealth University (VCU) as a Community Work Incentives Coordinator (CWIC) or through Cornell University as a Work Incentives Practitioner (WIP) shall be compensated at the certified rate when certified staff are providing the services. Providers who wish to charge the certified rate shall submit a copy of their certified staff person's certificate to OOD. Effective July 1, 2018, Provider staff persons shall be certified as either a CWIC or WIP in order to be able to provide this service.~~

## **COMMUNITY BASED ASSESSMENT (CBA)**

Community Based Assessments (CBA) are utilized to assess the Participant's job readiness and/or to provide information on an Participant's aptitudes, abilities, behaviors, and preferences to determine if a specific employment opportunity would be an appropriate match. CBA's shall be authorized either as a half day, four (4) hours or less, or a full day, over four (4) hours ~~seven (7) hours~~. ~~VR Counselors or VR Contractors may request a schedule a less than four (4) or seven (7) hours to accommodate a Participant's disability related needs. VR Counselors or VR Contractors must specifically communicate this to the Provider at the time of the authorization. VR Counselors or VR~~

Contractors shall determine if the CBA is a half or full day and specify the option on the authorization for service. The Flat Fee includes Provider staff time to assess the Participant, any staffing that may be needed, and the report. CBA is not intended to teach specific work skills, provide work experience or adjustment services. CBA should not be standard practice for onboarding Participants with disabilities or used as a hiring incentive in conjunction with or in lieu of Job Development services. CBA shall be conducted in competitive and integrated settings, except for limited circumstances when the VR Staff or VR Contractor determines that the Participant's needs cannot be met in the community. CBAs provided in a non-integrated setting shall be transitioned to an integrated setting as soon as possible based upon the readiness of the Participant. The outcome of the service is to assess the Participant's job readiness and to make recommendations for future services.

Provider staff may assess up to two (2) Participants at the same time as part of the service with approval from each Participant's VR Counselors and/or VR Contractor.

## **REQUIREMENTS**

The written VR Report shall at a minimum address the following:

- Dates of service, including any staffing, as well as dates of contact with VR Counselors or VR Contractors,
  - ~~Dates of contacts with Participants, his/her parent or legal guardian, VR Counselors or VR Contractors, host businesses, and service;~~
- Information about the work environment and job tasks (job task analysis), including employer or industry accepted performance (quantity and quality) standards;
- Initial assessment of the Participant's functioning at the beginning of the assessment and final assessment to demonstrate the Participant's progress including but not limited to the following areas: attendance, interpersonal skills, work behaviors, work tolerance, quality and quantity of work, ability to stay on task, and responsiveness to supervision, etc.;
- Explanation of instructional techniques and interventions that were used by Provider staff or employer to facilitate learning and progress, including the effectiveness of the strategies in achieving desired results;
- Observation of the Participant's behavioral and job task performance for each date of service;
- Input from the employer on Participant's performance and potential areas of concern;
- Input from the Participant on his/her vocational preferences; his/her assessment of his/her physical and mental capabilities to do the job; and his/her concerns;
- Questions posed by VR Staff or VR Contractor in the Referral to Community Rehabilitation Program.

Provider staff shall be physically present and/or actively performing a service for time to be billable. Employees of the host site business shall not be used in lieu of provider staff to train or supervise youth at the worksite.

Providers shall immediately notify the VR Counselor or VR Contractor if the Participant misses more than two (2) days during the service and/or when sufficient information has been obtained to



answer the referral questions. VR Counselors and/or VR Contractors will then determine if services should continue.

~~Providers~~ The Vocational Training Stipend must be pre- ~~shall be~~ authorized by VR Counselors or VR Contractor to compensate Participants for actual work performed during the CBA. VTS shall not be paid for breaks that last thirty (30) minutes or longer, utilizing the Vocational Training Stipend (VTS).

The Vocational Training Stipend report shall be submitted with the CBA report and invoice. Providers shall submit a Participant log that has been signed by the Participant that documents dates of work performed, start and end times, and breaks 30 minutes or longer. VTS shall not be paid for breaks that last 30 minutes or longer.

Providers shall submit the invoice and report, on the appropriate template, within twenty-one (21) calendar days of the completion of service or the last date of services defined on the VR authorization, whichever comes first.

### **CBA - RAPID ENGAGEMENT PREMIUM (CRE)**

Providers who complete the Community Based Assessment and submit the report/invoice within thirty (30) days from the date of referral shall be entitled to charge a rapid engagement premium. The premium shall be calculated based on the date that the CBA/Site Development/Site Coordination authorization was issued to the date that the report/invoice for the CBA is received by OOD. If the report/invoice is denied and/or returned to the Provider, the Provider will need to make corrections and re-submit the amended invoice/report within the original thirty (30) day period in order to maintain eligibility for the premium. The authorization for the premium shall be issued by the VR Counselor or VR Contractor once the requirements have been fulfilled.

### **COMMUNITY BASED ASSESSMENT – PLACEMENT PREMIUM (CPP)**

CBAs shall not be marketed Participants or businesses as an incentive to hire a Participant. There are circumstances, however, where an employer may be interested in hiring a Participant following this service. If a Participant is hired at the business that hosted the CBA within four (4) weeks from the date of finishing the CBA, the Provider may charge the Community Based Assessment – Placement Premium. This service is for the coordination and facilitation of the Participant being hired by the employer following this service. Performance Based (PBJD) and Supported Employment (SEJD) Job Development shall not be authorized to facilitate the hiring of a Participant at the CBA site. CBA – Placement Premium shall not be paid if Job Development services have been authorized. If PBJD or SEJD have been authorized prior to the CBA, Providers may bill according to those service definitions. If the Participant needs additional support after the CBA, On-The-Job Supports (OJTS) may be authorized after the CBA – Placement Premium, as needed, to assist the Participant in continuing to learn job tasks, adjust to the work environment, and/or maintain employment.

### **VOCATIONAL EVALUATION (VE)**

Vocational Evaluations are utilized to identify and evaluate a Participant's current and projected vocational functioning. The Flat Fee shall include the time associated with scheduling, collecting



information, administering and analyzing test results and current local labor market analysis based on Ohio Means Jobs and other labor market resources, the report, and a staffing at the request of VR Staff or VR Contractor. Providers shall at a minimum perform standardized test batteries and/or work samples to document a Participant's abilities, interests, capabilities, aptitudes, and level of academic functioning. VE may include interviewing Participants, family members, and other involved service personnel (e.g. teachers, case managers, etc.). The outcome of the service is to identify and provide supporting data and documentation of viable employment options that the Participant and VR Staff or VR Contractor may discuss as part of the vocational counseling process.

### **REQUIREMENTS**

The written VR Report shall at a minimum address the following areas:

- ~~Dates of contacts with Participants, his/her parent or legal guardian, VR Counselors or VR Contractors, and service;~~
- Summary of the Participant's abilities, interests, capabilities, aptitudes, and level of academic functioning;
- Identification of realistic and viable employment options;
- Justification and explanation of why the identified employment options would be a suitable match based on the testing results as well as the Participant's unique strengths, resources, capabilities, interests, aptitudes, and informed choice;
- Current local labor market analysis based on Ohio Means Jobs and other labor market resources;
- Identification of potential strengths and barriers, including recommendations for possible accommodations that may mitigate barriers; and
- Questions posed by VR Staff or VR Contractor in the Referral to Community Rehabilitation Program.

VR Staff or VR Contractor may request specific test batteries to be included in the service.

Providers shall use the most current version of test batteries that are currently supported by publishers and accepted by the professional community.

Providers shall submit the invoice and report, on the appropriate template, within twenty-one (21) calendar days of the completion of service or the last date of services defined on the VR authorization, whichever comes first.

### **VOCATIONAL CONSULTATION (VC)**

Vocational Consultations are utilized when the Participant has identified a potential employment option but VR Staff or VR Contractor needs additional information to determine the feasibility and appropriateness of the potential employment goal. Providers may charge for the time associated with administering and analyzing test results and current local labor market information. VC may be utilized in the following situations:

- To administer specific test instruments such as academics, interests, etc.;

- To complete a current local labor market or transferable skills analysis based on Ohio Means Jobs and other labor market resources;
- To assess a Participant's computer skills and knowledge of software applications such as Microsoft Office programs; or
- To review and update a previous vocational evaluation.

## **REQUIREMENTS**

The written VR Report shall at a minimum address the following areas:

- Dates of contacts with Participants, his/her parent or legal guardian, VR Counselors or VR Contractors, and service;
- Identification of potential strengths and barriers, including recommendations for possible accommodations that may mitigate barriers; and
- Questions posed by VR Staff or VR Contractor in the Referral to Community Rehabilitation Program.

Computer skills and knowledge of software application assessments shall not exceed forty (40) UOS. ~~four (4) hours.~~

VR Staff or VR Contractor may request specific test batteries to be included as part of the service.

Providers shall use the most current version of testing batteries that are currently supported by publishers and accepted by the professional community.

Providers shall submit the invoice and report, on the appropriate template, within twenty-one (21) calendar days of the completion of service or the last date of services defined on the VR authorization, whichever comes first.

## **CAREER EXPLORATION (CX)**

Career Exploration is utilized to assist a Participant in exploring specific employment option(s). CX involves the Participant conducting informational interviews with individuals or employers who are actually performing the duties or hiring for the duties of the identified occupation (not academic/college programs) to ask questions about the job tasks, training required, and salaries. The Participant may also have the opportunity to job shadow and observe employees performing the job tasks associated with the identified occupation. If possible, the Participant should be given an opportunity to attempt actual job tasks as well. Work samples may not last longer than one (1) hour for specific career clusters (e.g. retail, health, food service) and Providers may not complete more than two work samples per business for a total of twenty (20) UOS per business.

The use of videos as a method of providing career exploration are-is not permitted without prior specific approval of VR Counselors and/or VR Coordinators. Use of videos should be limited.

Travel to and from businesses for the purposes of informational interviews, job shadows, etc. may be billed as actual service (CX) for the time that the Participant is in the vehicle. Providers should maximize the amount of time of the service and ensure that travel is kept to a minimum. Providers should maximize the amount of time in service and ensure that travel is kept to a minimum.

Career Exploration may not be used to research academic (college) programs, complete college entrance applications, college visits, register for classes, etc. These activities are part Pre-Employment Transition Services and/or the vocational planning process and the VR Counselor or VR Contractor should assist Participants with these activities.

CX is also utilized for extended support planning and discovery activities in preparation for Supported Employment. Discovery activities may include activities such as interviewing Participants, family members, other involved service personnel (e.g. teachers, case managers, etc.); observing Participants in the community; and exploring Participant's interests, and identification of potential areas of vocational interest. Providers, at the request of VR Staff or VR Contractor, may participate in meetings to provide input on the development of the Individualized Plan for Employment (IPE), to determine supported employment services, and to determine benchmarks to transition services to the long term supported employment Provider. Providers may be compensated up to a maximum of three (3) hours for these planning and discovery meetings.

The outcome of the service is to identify and provide supporting data and documentation of viable employment options that the Participant and VR Staff or VR Contractor may discuss as part of the vocational counseling process.

### **REQUIREMENTS**

The written VR Report shall at a minimum address the following:

- Dates of contacts with Participants, his/her parent or legal guardian, VR Counselors or VR Contractors, host businesses, and service;
- Identification of a realistic and viable employment option(s) based on the Participant's geographic location and labor market analysis;
- Justification and explanation of why the identified employment options would be a suitable match for the Participant based on his/her unique strengths, resources, capabilities, interests, and aptitudes;
- Identification of potential strengths and barriers and suggested accommodations that may mitigate barriers;
- Input from the Participant on his/her experiences during the job shadowing activities; and
- Questions posed by VR Staff or VR Contractor in the Referral to Community Rehabilitation Program.

Providers shall submit the invoice and report, on the appropriate template, within twenty-one (21) calendar days of the completion of service or the last date of service defined on the VR authorization, whichever comes first.

## DISABILITY & AUGMENTATIVE SKILLS TRAINING

Services provided to assist Participants to-with utilizing or enhancing their current functioning levels to be able to fully participate in vocational rehabilitation services, secure and maintain employment, and/or enhance independence.

SERVICE DESCRIPTION	RATE PER UNIT	UNIT (DURATION)
<u>ACTIVITIES OF DAILY LIVING TRAINING (NON-CREDENTIAL)</u>	<u>\$10.40</u>	<u>6 MINUTES</u>
<u>ACTIVITIES OF DAILY LIVING TRAINING (CREDENTIAL)</u>	<u>\$11.40</u>	<u>6 MINUTES</u>
<u>ORIENTATION &amp; MOBILITY TRAINING</u>	<u>\$12.80</u>	<u>6 MINUTES</u>
<u>ORIENTATION &amp; MOBILITY SITE DEVELOPMENT</u>	<u>\$175.00</u>	<u>FLAT FEE</u>
<u>TRAVEL TRAINING</u>	<u>\$6.40</u> <del>\$6.00</del>	<u>6 MINUTES</u>

SERVICE DESCRIPTION	NUMBER IN GROUP (#)			UNIT (DURATION)
	2 (54%)(50%)	3 (41%)(37.1%)	4 (33%)(31.4%)	
<u>TRAVEL TRAINING</u>	<u>\$3.46</u> <del>\$3.00</del>	<u>\$2.62</u> <del>\$2.23</del>	<u>\$2.11</u> <del>\$1.88</del>	<u>6 MINUTES</u>

### ACTIVITIES OF DAILY LIVING TRAINING (ADL)

ADL Training, commonly referred to Rehabilitation Teaching, is utilized to teach Participants with visual impairments and other disabilities, such as cognitive disability or traumatic brain injury, to learn activities of daily living to enhance safety, independence, and employability. Provider will assess the needs of the Participant and make recommendations to VR Counselor or VR Contractor regarding which areas the Participant may have barriers, as well as the Participant's strengths. Provider will develop a plan outlining benchmarks, specific goals, instructional techniques, and estimated timeframes to achieve learning objectives. Provider staff can provide training on topics such as: selecting and organizing clothing, preparing meals, budgeting and managing money, and maintaining hygiene. Instructional techniques can include one-on-one demonstration, repetition, and development of natural supports and cues. The outcome of the service is that the Participant develops the skills and confidence to be able to live and manage their activities of daily living independently. The service may include the research and development of appropriate tools/equipment needed to achieve specific goals.

Services provided to Participants with vision loss must have specific accreditation or certification. These Providers shall be compensated at the certified rate. These accreditations or certifications shall include:

- Association for the Education and Rehabilitation of the Blind and Visually Impaired (AER), formerly the National Accrediting Council (NAC);



- Commission on Accreditation of Rehabilitation Facilities (CARF) Accreditation in Vision Rehabilitation Services;
- Academy for the Certification of Vision Rehabilitation and Education Professionals (ACVREP);
- Occupational Therapists with additional post graduate low vision certification
  - Examples: Low Vision Rehabilitation, Specialty Certification in Low Vision; or
- Teacher for the Visually Impaired (TVI), as licensed by the Ohio Department of Education

#### **REQUIREMENTS:**

The written VR Report shall at minimum address the following:

- Initial assessment of the Participant's functioning at the beginning of the service and final assessment to demonstrate the Participant's progress;
- Identification of specific goal benchmarks to address identified barriers and the estimated timeframes to achieve these benchmarks;
- Itemized list of equipment recommendations with specific features necessary to meet the identified needs;
- Explanation of instructional techniques and interventions that were used by provider staff or employer to facilitate learning and progress towards the attainment of each identified goal or benchmark;
- Input from the Participant on their self-assessment and progress during the instructional period; and potential concerns; and;
- Questions posed by VR Counselors or VR Coordinators in the Referral to Facility form.

Providers shall submit the invoice and report, on the appropriate template, within twenty-one (21) calendar days of the completion of service or the last date of services defined on the VR authorization, whichever comes first.

#### **ORIENTATION & MOBILITY (OM)**

Orientation & Mobility is utilized to assist Participants with visual impairments to familiarize themselves with their environment and to learn to navigate independently. Provider will assess the needs of the Participant and make recommendations to VR Counselor or VR Contractor regarding which areas the Participant may have barriers as well as the Participant's strengths. Provider will develop a plan outlining benchmarks, specific goals, instructional techniques, and estimated timeframes to achieve learning objectives. Providers may use instructional techniques, such as sighted-guide, long cane, or use of service animals. The service may be provided in different settings, such as the workplace, home, educational setting, or the community-at-large. The outcome of the service is that the Participant develops the skills and confidence to navigate independently.

#### **REQUIREMENTS:**

The written VR Report shall at minimum address the following:

- Initial assessment of the Participant's functioning at the beginning of the service and final assessment to demonstrate the Participant's progress;
- Identification of specific goal benchmarks to address identified barriers and the estimated timeframes to achieve these benchmarks;

- Explanation of instructional techniques and interventions that were used by provider staff or employer to facilitate learning and progress towards the attainment of each identified goal or benchmark;
- Input from the Participant on their self-assessment and progress during the instructional period and potential concerns; and
- Questions posed by VR Counselors or Coordinators in the Referral to Facility form.

Providers shall submit the invoice and report on the appropriate template, within twenty-one (21) calendar days of the completion of service or the last date of service defined on the VR authorization, whichever comes first.

### **O&M SITE DEVELOPMENT (OMSD)**

Providers may charge a flat fee to conduct an environmental assessment for the purpose of safety and route planning in order to identify appropriate training environments, as requested by VR Counselor or VR Contractor. The Site Development fee shall be included on the first month's service report.

### **TRAVEL TRAINING (TT)**

Travel Training is utilized to teach Participants how to travel independently on public transportation or in the community in their own private vehicle. The Provider shall assess the needs of the Participant and make recommendations to VR staff regarding in which areas the Participant may have barriers and strengths as well as the service needs of the Participant. Instruction should include topics such as: learning how to schedule transportation requests with transportation Providers; reading bus schedules; purchasing tokens/bus passes, training on the public transportation rules; and contingency planning in the event of an unexpected issue (e.g. a missed bus, getting off at the wrong stop, or using GPS to navigate). Provider staff may provide instruction by demonstrating how to ride public transportation with the job seeker until the Participant is independent. The outcome of the service is that the Participant will be confident and independent in his/her ability to work and travel around in the community.

### **REQUIREMENTS**

The written VR Report shall at a minimum address the following:

- Dates of contacts with Participants, his/her parent or legal guardian, VR Counselors or VR Contractors, and service;
- Evaluation of the Participant's functioning at the beginning of the service and at the end of each training period to document progress;
- Explanation of instructional techniques and interventions that were used by Provider staff or employer to facilitate learning and progress;
- Input from the Participant on his/her self-assessment and progress during the adjustment period and potential concerns; and
- Questions posed by VR Counselors or Contractors in the Referral to Community Rehabilitation Program.

Providers shall submit the invoice and report, on the appropriate template within twenty (21) calendar days of the completion of service or the last date of service defined on the VR authorization, whichever comes first.



## JOB READINESS SERVICES

Services provided to prepare a Participant for the world of work (e.g., appropriate work behaviors, getting to work on time, appropriate dress and grooming, increasing productivity).

SERVICE DESCRIPTION	RATE PER UNIT	UNIT (DURATION)
<del>JOB READINESS TRAINING (SCHOOL BASED) (HALF DAY: 2.5 OR LESS HOURS)</del>	<del>\$54.50</del>	<del>FLAT FEE (DAY)</del>
<del>JOB READINESS TRAINING (SCHOOL BASED) (FULL DAY: OVER 2.5 HOURS)</del>	<del>\$87.50</del>	<del>FLAT FEE (DAY)</del>
<del>JOB READINESS TRAINING (NON-SCHOOL BASED) (HALF DAY: 4 OR LESS HOURS)</del>	<del>\$87.50</del>	<del>FLAT FEE (DAY)</del>
<del>JOB READINESS TRAINING (NON-SCHOOL BASED) (FULL DAY: OVER 4 HOURS)</del>	<del>\$153.00</del>	<del>FLAT FEE (DAY)</del>
SUMMER YOUTH (CAREER EXPLORATION)	<del>\$909.00</del> <del>\$853.50 (WEEK)</del>	FLAT FEE (WEEK)
SUMMER YOUTH (WORK EXPERIENCE)	<del>\$1,212.00</del> <del>\$1,138.00 (WEEK)</del>	FLAT FEE (WEEK)
WORK ADJUSTMENT (HALF DAY: 4 OR LESS HOURS)WORK ADJUSTMENT	<del>\$245.00</del> <del>\$230.00 (HALF DAY)</del>	FLAT FEE (DAY)
WORK ADJUSTMENT (FULL DAY: OVER 4 HOURS)WORK ADJUSTMENT	<del>\$429.00</del> <del>\$402.50 (FULL DAY)</del>	FLAT FEE (DAY)
WORK ADJUSTMENT – PLACEMENT PREMIUM	<u>\$1,251.00</u>	<u>FLAT FEE</u>

SERVICE DESCRIPTION	RATE PER UNIT	UNIT (DURATION)
<u>JOB READINESS TRAINING (SCHOOL BASED) (HALF DAY: 2.5 OR LESS HOURS)</u>	<u>\$59.00</u> <del>\$54.50</del>	<u>FLAT FEE (DAY)</u>
<u>JOB READINESS TRAINING (SCHOOL BASED) (FULL DAY: OVER 2.5 HOURS)</u>	<u>\$94.00</u> <del>\$87.50</del>	<u>FLAT FEE (DAY)</u>
<u>JOB READINESS TRAINING</u>	<u>\$94.00</u> <del>\$87.50</del>	<u>FLAT FEE</u>

SERVICE DESCRIPTION	RATE PER UNIT	UNIT (DURATION)
(NON-SCHOOL BASED) (HALF DAY: 4 OR LESS HOURS)		(DAY)
JOB READINESS TRAINING (NON-SCHOOL BASED) (FULL DAY: OVER 4 HOURS)	\$163.00\$153.00	FLAT FEE (DAY)

SERVICE DESCRIPTION	NUMBER IN GROUP (#)			UNIT (DURATION)
	2 <del>(54%)</del> (50%)	3 <del>(41%)</del> (37.1%)	4 <del>(33%)</del> (31.4%)	
SUMMER YOUTH (CAREER EXPLORATION) (WEEK)	\$490.86\$426.75	\$372.69\$316.65	\$299.97\$268.00	FLAT FEE (WEEK)
SUMMER YOUTH (WORK EXPERIENCE) (WEEK)	\$654.48\$569.00	\$496.92\$422.20	\$399.96\$357.33	FLAT FEE (WEEK)
WORK ADJUSTMENT (HALF DAY: 4 OR LESS HOURS)	\$132.30\$115.00	\$100.45\$85.33	\$80.85\$72.22	FLAT FEE (DAY)
WORK ADJUSTMENT (FULL DAY: OVER 4 HOURS)	\$231.66\$201.25	\$175.89\$149.33	\$141.57\$126.39	FLAT FEE (DAY)

### JOB READINESS TRAINING (JRT)

Job Readiness Training is utilized to assist Participants ~~to~~ with developing the necessary skills and abilities to become successfully employed. JRT is a group based service in which OOD, the host business, and the Provider have an established relationship which includes an OOD approved training curriculum to address vocational barriers while at the same time learning transferable skills. The outcome of the service is to prepare Participants to be job ready and to secure permanent employment. JRT should include several short term rotations, or internships, within the business to allow Participants to ~~try and~~ learn various job tasks. Providers shall conduct an assessment at the start of the service to identify training goals, develop benchmarks, and to establish a timeline for successful completion of the service. The primary emphasis of JRT is to eliminate or reduce vocational barriers such as: work behaviors; communication and interpersonal skills; build stamina and endurance; address attendance and timeliness issues, etc. JRT services must include a soft skills educational component, approved by OOD (e.g. "Skills to Pay the Bills") to teach skills such as budgeting, time management, development of vocational interests, and job seeking skills training. The soft skills training may be provided and/or funded through sources other than OOD, e.g. high schools, DD Boards, etc. The educational component may take place onsite at the host business or at an offsite location. Non-School Based JRT programs should include a ~~bi-weekly~~ staffing every two weeks to discuss progress, ~~and additional~~ updated goals, and to establish new goals. JRT should not be developed for a specific duration but should be based on Participant's progress. JRT includes the Provider facilitating a potential job placement within the business partner once the Participant approaches job readiness. VR Counselors or VR Contractors may refer the Participant ~~on~~ for job

development for a position outside the JRT host site if there is not an opening or if the Participant is not going to be hired at the JRT business partner. —Provider staff must remain on site and provide direct instruction and observation with Participants during the full duration of the service.

~~OOD, as a source of funding, must approve Job Readiness Training programs in advance of the provider developing a program with a business partner. OOD should be engaged in all discussions with businesses partners about the design of potential programs. Providers must submit an educational curriculum to OOD for review and approval to demonstrate what and how soft skills training will be provided during the program.~~

#### **REQUIREMENTS FOR SCHOOL BASED PROGRAMS (JRT-SB)**

School Based JRT is defined as work experience services provided in conjunction with a secondary educational track.

School based JRT shall be authorized either as a half day, two and a half (2.5) hours or less, or a full day, over two and a half (2.5) hours~~four (4) hours~~. VR Counselors or VR Contractors may request a modified schedule ~~a less than two and a half (2.5) or four (4)) hours~~ to accommodate a Participant's disability related needs. VR Counselors or VR Contractors must specifically communicate this to the Provider at the time of the authorization.

School based programs may occur for up to nine (9) months in the academic year during the Participant's last year of school.

Provider staff shall be physically present and/or actively performing a service for time to be billable. Employees of the host site business shall not be used in lieu of provider staff to train or supervise youth at the worksite.

Providers shall immediately notify the VR Counselor or VR Contractor if the Participant misses more than two (2) days of the service during a week and/or when sufficient information has been obtained to answer the referral questions. VR Counselors and/or VR Contractors will then determine if services should continue.

The written VR Report shall at a minimum address the following:

- Dates of service, including any staffing, as well as dates of contact with VR Counselors or VR Contractors;
- ~~Dates of contacts with Participants, his/her parent or legal guardian, VR Counselors or VR Contractors, host businesses, and service;~~
- Information on the work environment and job tasks (job task analysis), including employer or industry accepted performance (quantity and quality) standards;
- Initial assessment of the Participant's functioning at the beginning of the service and final assessment to demonstrate the Participant's progress;
- Observations ~~of a~~ the Participant's behavioral and job task performance;
- Explanation of instructional techniques and interventions that were used by Provider staff or employer to facilitate learning and progress;



- Input from the employer on performance and potential areas of concern;
- Input from the Participant on his/her self-evaluation of progress on work skills, behaviors, interpersonal skills, and other areas identified by the VR staff and Participant at the start of the service; and
- Questions posed by VR Counselors or VR Contractors in the Referral to Community Rehabilitation Program.

Providers shall submit the invoice and report, on the appropriate template, within twenty-one (21) calendar days of the completion of service or the last date of services defined on the VR authorization, whichever comes first. Providers shall submit a report at a minimum of at least once per month.

#### **REQUIREMENTS FOR NON-SCHOOL BASED PROGRAMS (JRT-NSB)**

Non-school based JRT shall be authorized in cases where Participants are not involved with an educational track either as a half day, four (4) hours or less, or a full day, over four (4) hours ~~seven (7) hours~~. VR Counselors or VR Contractors may request a modified schedule a less than four (4) or seven (7) hours to accommodate a Participant's disability related needs. VR Counselors or VR Contractors must specifically communicate this to the Provider at the time of the authorization.

Provider staff shall be physically present and/or actively performing a service for time to be billable. Employees of the host site business shall not be used in lieu of provider staff to train or supervise youth at the worksite.

Providers shall immediately notify the VR Counselor or VR Contractor if the Participant misses more than two (2) days of the service during a week and/or when sufficient information has been obtained to answer the referral questions. VR Counselors and/or VR Contractors will then determine if services should continue.

Non-school based programs may last as long as the Participant is making progress towards achieving the specific goals as identified in their Participant service plans. There is not a standard duration for non-school based programs. Participants should progress to other VR services (e.g. job development) as they approach completing their individualized plan goal and approach job readiness.

The written VR Report shall at a minimum address the following:

- Dates of service, including any staffing, as well as dates of contact with VR Counselors or VR Contractors,
- ~~Dates of contacts with Participants, his/her parent or legal guardian, VR Counselors or VR Contractors, host businesses, and service;~~
- Information on the work environment and job tasks (job task analysis), including employer or industry accepted performance (quantity and quality) standards;
- Initial assessment of the Participant's functioning at the beginning of the service and final assessment to demonstrate the Participant's progress;



- Observations of the Participant's behavioral and job task performance for each date of service;
- Explanation of instructional techniques and interventions that were used by Provider staff or employer to facilitate learning and progress;
- Input from the employer on performance and potential areas of concern;
- Input from the Participant on his/her self-evaluation of progress on work skills, behaviors, interpersonal skills, and other areas identified the VR staff and Participant at the start of the service; and
- Questions posed by VR Counselors or VR Contractor in the Referral to Community Rehabilitation Program.

~~The Vocational Training Stipend Providers must be pre-~~ shall be authorized by VR ~~Counselor~~ Staff or VR Contractor to compensate Participants for actual work performed during Non-School Based Job Readiness Training. VTS shall not be paid for breaks that last thirty (30) minutes or longer, utilizing the Vocational Training Stipend (VTS).

The Vocational Training Stipend report shall be submitted with the JRT report and invoice. ~~Providers shall submit a Participant log that has been signed by the Participant that documents dates of work performed, start and end times, and breaks 30 minutes or longer. VTS shall not be paid for breaks that last 30 minutes or longer.~~

Providers shall submit the invoice and report, on the appropriate template, within twenty-one (21) calendar days of the completion of service or the last date of services defined on the VR authorization, whichever comes first. ~~Providers shall submit a report at a minimum of at least once per month.~~

## **SUMMER YOUTH WORK EXPERIENCE (SY)**

Summer Youth Career Exploration and Work Experiences are intended to be group based services utilized to teach students and youth with disabilities vocational skills and appropriate work behaviors. SY services may be provided on an individual 1:1 (one Provider staff to one Participant) basis to accommodate disability related needs or based on a specific employment goal as identified by the VR Counselor or VR Contractor. The Flat Fee (Weekly) shall include all meetings with the Participant or his/her parent or legal guardian prior to the service and include a staffing with the VR Counselor or VR Contractor at the end of the service. Group sites are defined as locations that are hosting more than one SY Participant during the summer. SY shall be conducted in competitive and integrated settings, except for limited circumstances when the VR Staff or VR Contractor determines that the Participant's needs cannot be met in the community.

~~Both Career Exploration and Work Experience services must include a soft skills educational component approved by OOD (e.g. "Skills to Pay the Bills," etc.) to teach independent living skills such as budgeting, time management, development of vocational interests, and job seeking skills training.~~

Career Exploration is designed for first-time or younger Participants who have limited vocational experiences. CX shall be fifteen (15) hours per week for a total of three (3) weeks per summer. ~~The soft skills educational component shall take place between two (2) to four (4) hours per week. Summer Youth Career Exploration shall consist of job shadows, informational, interviews, and work samples. Participants should be scheduled to visit a minimum of three employers per week that demonstrate different types of occupations. The use of videos as a method of providing career exploration are not permitted without prior specific approval of VR Counselors and/or VR Coordinators and should be at a minimum. Work samples may not last longer than one (1) hour for specific career clusters (e.g. retail, health, food service) and Providers may not complete more than two work samples per business for a total of twenty (20) UOS per business.~~ The outcome of Summer Youth Career Exploration should be that the Participant can articulate his/her desire to work; recognize different employment options through job shadowing, tours of businesses, discussion and presentations from employers, and informational interviewing; and awareness of his/her own personal strengths and weaknesses.

Work Experiences are designed for older Participants or for Participants who have successfully completed the Career Exploration track. Work Experiences shall be twenty (20) hours per week for a total of five (5) weeks. ~~The first week shall be twenty (20) hours of soft skills education. The first day of the work experience will be a day of onboarding which would replicate the first day of competitive employment and should include employee responsibilities, worksite safety guidelines, work tasks, key contacts, call-off procedures, and other essential information necessary for the duration of the work experience. Participants shall be paid during the first day of on-boarding. During this first day of onboarding, soft skills will be discussed, and Provider can pull curriculums from "Skills to Pay the Bills" or other OOD approved curriculum as noted above. The first day of onboarding can occur either at the employment site, if space allows, or another location in the community, such as at a Provider's office. Participants may be scheduled up to a maximum of two (2) work sites during the five (5) week period. Sites changes shall only occur at the end of the scheduled week.~~

The outcome of the service is that Participants should be able to identify several vocational areas of interest; possess a general understanding of the job seeking process; the ability to meet employers expectations as far as quality and quantity of work, work behaviors, etc.; ~~and;~~ build upon communication and interpersonal skills; and/or address other potential vocational barriers.

~~Participants scheduled over the entirety of 11:00 A.M. – 1:30 P.M. or 4:30 P.M. – 6:30 P.M. during Summer Youth Career Exploration & Summer Youth Work Experiences, services shall be given a thirty (30) minute unpaid meal period. Unpaid meal periods isare not counted as work or as part of a vocational rehabilitation service.~~

~~Transportation for Summer Youth services shall be limited to one (1) hour to get Participants from their homes to the worksite and one (1) hour in the afternoon back home from the worksite. Youth shall not be in the vehicle for more than two (2) hours per day.~~

Travel to and from businesses for the purposes of informational interviews, job shadows, etc. may be billed as actual service (CX) for the time that the Participant is in the vehicle. Providers should maximize the amount of time of the service and ensure that travel is kept to a minimum.

## **REQUIREMENTS**

The written VR Report shall at a minimum address the following:

- Information on the work environment and job tasks (job task analysis), including employer or industry accepted performance (quantity and quality) standards.
- Initial assessment of the Participant's functioning at the beginning of the service and final assessment to demonstrate the Participant's progress;
- Observations of the Participant's behavioral and job task performance;
- Explanation of instructional techniques and interventions that were used by Provider staff or employer to facilitate learning and progress;
- Observation of the Participant's behavioral and job task performance for each date of service;
- Input from the employer on performance and potential areas of concern;
- Input from the Participant on his/her self-evaluation of progress on work skills, behaviors, interpersonal skills, and other areas identified the VR staff and Participant at the start of the service; and
- Questions posed by VR Counselors or VR Contractors in the Referral to Community Rehabilitation Program.

Provider staff shall be physically present and/or actively performing a service for time to be billable. Employees of the host site business should not be used to train or supervise youth at the worksite.

Providers shall immediately notify the VR Counselor ~~and/or~~ VR Contractor if the Individual Participant misses more than two (2) days of the service during a week and/or when sufficient information has been obtained to answer the referral questions. VR Counselors and/or VR Contractors will then determine if services should continue.

The Vocational Training Stipend ~~Providers must be pre-~~ shall be authorized by VR Counselor Staff or VR Contractor to compensate Participants for actual work performed during Summer Youth Work Experiences. ~~utilizing the Vocational Training Stipend (VTS).~~ VTS shall not be paid for breaks that last thirty (30) minutes or longer.

The Vocational Training stipend report shall be submitted with the SYWE report and invoice. ~~Providers shall submit a Participant log that has been signed by the Participant that documents dates of work performed, start and end times, and breaks 30 minutes or longer. VTS shall not be paid for breaks that last 30 minutes or longer.~~

Providers shall submit the invoice and report, on the appropriate template, within twenty-one (21) calendar days of the completion of service or the last date of services defined on the VR authorization, whichever comes first.



## **WORK ADJUSTMENT (WA)**

Work Adjustment services are utilized to assist Participants in preparing for employment by improving their job readiness. WA is successfully completed once Participants are job ready at which point WA should end and Participants should progress into other vocational services, e.g. Job Development. WA shall be conducted in competitive and integrated settings, except for limited circumstances when the VR Staff or VR Contractor determines that the Participant's needs cannot be met in the community. Providers shall create a service plan that outlines what steps are required to be able to transition the Participant into a competitive integrated setting.

Provider staff will provide the Participant with an assessment at the start of the service to develop an objective and measurable service plan that includes training goals and benchmarks, outlines training techniques, and establishes timeframes for adjustment. The service plan shall be submitted to VR Staff or VR Contractor within two (2) weeks of the start of service. VR Staff and VR Contractor may not authorize additional time until the service plan has been received and reviewed. Providers should amend the service plan as needed, with specific goals, modified instructional techniques, expected outcomes, and updated timeframes. Providers shall submit copies of updated plans to VR Staff and VR Contractor whenever they are updated. WA should not be used to teach position specific occupational or employer skills in order to get the Participant hired or to develop a work history. The outcome of the service is to prepare the Participant for permanent competitive integrated employment.

### **REQUIREMENTS**

WA shall be authorized either as a half day, four (4) hours or less, or a full day, more than four (4) hours~~seven (7) hours~~. VR Counselors or VR Contractors may request a modified schedule ~~a less than four (4) or seven (7) hours~~ to accommodate a Participant's disability related needs. VR Counselors or VR Contractors must specifically communicate this to the Provider at the time of the authorization.

Provider staff shall be physically present and/or actively performing a service for time to be billable. Employees of the host site business shall not be used in lieu of provider staff to train or supervise youth at the worksite.

Providers shall immediately notify the VR Counselor or VR Contractor if the Participant misses more than two (2) days of the service during a week and/or when sufficient information has been obtained to answer the referral questions. VR Counselors and/or VR Contractors will then determine if services should continue.

The written VR Report shall at a minimum address the following:

- Dates of contacts with Participants, his/her parent or legal guardian, VR Counselors or VR Contractors, host businesses, and service;
- Information on the work environment and job tasks (job task analysis), including employer or industry accepted performance (quantity and quality) standards;
- Initial assessment of the Participant's functioning at the beginning of the service and at the end of each adjustment period to document progress;



- Observation ~~ss on~~ the Participant's behavioral and job task performance;
- Explanation of instructional techniques and interventions that were used by Provider staff or employer to facilitate learning and progress;
- Observation of the Participant's behavioral and job task performance for each date of service;
- Input from the employer on performance and potential areas of concern;
- Input from the Participant on his/her vocational preferences; his/her self-assessment of his/her physical and mental capabilities to do the job, ~~;~~ and potential concerns ~~;~~;
- Providers shall provide a participation log signed by the Participant outlining dates, time started and ended, and any breaks, if applicable. ~~a~~And
- Questions posed by VR Counselors or Contractors in the Referral to Community Rehabilitation Program.

The Vocational Training Stipend shall be ~~Providers must be pre-~~authorized by VR ~~Counselor~~Staff or VR Contractor to compensate Participants for actual work performed during the WA. VTS shall not be paid for breaks that last thirty (30) minutes or longer. ~~utilizing the Vocational Training Stipend (VTS).~~

The Vocational Training Stipend report shall be submitted with the WA report and invoice. ~~Providers shall submit a Participant log that has been signed by the Participant that documents dates of work performed, start and end times, and breaks 30 minutes or longer. VTS shall not be paid for breaks that last 30 minutes or longer.~~

Providers shall submit the invoice and report, on the appropriate template, within twenty-one (21) calendar days of the completion of service or the last date of service ~~s~~ defined on the VR authorization, whichever comes first. ~~Providers shall submit a report at a minimum of at least once per month.~~

## **WORK ADJUSTMENT – PLACEMENT PREMIUM (WAPP)**

WA shall not be marketed Participants or businesses as an incentive to hire a Participant. There are circumstances, however, where an employer may be interested in hiring a Participant following this service. If a Participant is hired at the business that hosted the WA within four (4) weeks from the date of finishing the WA, the Provider may charge the Work Adjustment – Placement Premium. This service is for the coordination and facilitation of the Participant being hired by the employer following this service. Performance Based (PBJD) and Supported Employment (SEJD) Job Development shall not be authorized to facilitate the hiring of a Participant at the WA site. WA – Placement Premium shall not be paid if Job Development services have been authorized. If PBJD or SEJD have been authorized prior to the WA, Providers may bill according to those service definitions. If the Participant needs additional support after the WA, On-The-Job Supports (OJTS) may be authorized after the WA – Placement Premium, as needed, to assist the Participant in continuing to learn job tasks, adjust to the work environment, and/or maintain employment.

## JOB RELATED SERVICES

Job Related Services ~~which~~ support and assist a Participant in searching for and securing an appropriate employment outcome. Job Related Services also includes services provided to a Participant who has been placed in employment in order to stabilize the placement and enhance job retention. Services may include, but are not limited to activities such as: resume preparation, identifying appropriate job opportunities, developing interview skills, making contacts with companies on behalf of Participants, on the job supports, etc.

SERVICE DESCRIPTION	RATE PER UNIT	UNIT (DURATION)
JOB SEEKING SKILLS TRAINING	<del>\$6.40</del> <del>\$6.00</del>	6 MINUTES
JOB DEVELOPMENT (UOS)	<del>\$7.00</del> <del>\$6.50</del>	6 MINUTES
PERFORMANCE BASED JOB DEVELOPMENT TIER I	<del>\$1,667.00</del> <del>\$1,167.50</del>	FLAT FEE
PERFORMANCE BASED JOB DEVELOPMENT TIER II	<del>\$1,251.00</del> <del>\$1,110.25</del>	FLAT FEE
PERFORMANCE BASED JOB DEVELOPMENT TIER III – 30 DAYS	<del>\$417.00</del> <del>\$1,580.50</del>	FLAT FEE
<del>PERFORMANCE BASED JOB DEVELOPMENT TIER III – 60 DAYS</del>	<del>\$417.00</del>	<del>FLAT FEE</del>
<del>PERFORMANCE BASED JOB DEVELOPMENT TIER III – 90 DAYS</del>	<del>\$417.00</del>	<del>FLAT FEE</del>
PERFORMANCE BASED JOB DEVELOPMENT TIER III - 90 DAYS PREMIUM A (RAPID PLACEMENT)	<del>\$817.00</del> <del>\$1,980.50</del>	FLAT FEE
PERFORMANCE BASED JOB DEVELOPMENT TIER III - 90 DAYS PREMIUM B (SGA PLACEMENT)	<del>\$817.00</del> <del>\$1,980.50</del>	FLAT FEE
PERFORMANCE BASED JOB DEVELOPMENT TIER III - 90 DAYS PREMIUM C (RAPID & SGA)	<del>\$1,217.00</del> <del>\$2,380.50</del>	FLAT FEE
<del>PERFORMANCE BASED JOB DEVELOPMENT SUBSEQUENT PLACEMENT</del>	<del>\$339.50</del>	<del>FLAT FEE</del>
SUPPORTED EMPLOYMENT JD TIER I	<del>\$2,084.00</del> <del>\$1,459.25</del>	FLAT FEE
SUPPORTED EMPLOYMENT JD TIER II	<del>\$1,563.00</del> <del>\$1,387.75</del>	FLAT FEE
SUPPORTED EMPLOYMENT JD TIER III – 30 DAYS	<del>\$521.00</del> <del>\$1,975.50</del>	FLAT FEE
<del>SUPPORTED EMPLOYMENT JD TIER III – 60 DAYS</del>	<del>\$521.00</del>	<del>FLAT FEE</del>

SERVICE DESCRIPTION	RATE PER UNIT	UNIT (DURATION)
<b>SUPPORTED EMPLOYMENT JD TIER III – 90 DAYS</b>	<b><u>\$521.00</u></b>	<b><u>FLAT FEE</u></b>
<b>SUPPORTED EMPLOYMENT JD TIER III RETENTION PREMIUM A – 90 DAYS (RAPID PLACEMENT)</b>	<b><u>\$921.00</u><del>\$2,375.50</del></b>	<b>FLAT FEE</b>
<b>SUPPORTED EMPLOYMENT JD TIER III RETENTION PREMIUM B – 90 DAYS (SGA PLACEMENT)</b>	<b><u>\$921.00</u><del>\$2,375.50</del></b>	<b>FLAT FEE</b>
<b>SUPPORTED EMPLOYMENT JD TIER III RETENTION PREMIUM C – 90 DAYS (RAPID &amp; SGA PLACEMENT)</b>	<b><u>\$1,321.00</u><del>\$2,775.50</del></b>	<b>FLAT FEE</b>
<b><del>SUPPORTED EMPLOYMENT SUBSEQUENT PLACEMENT</del></b>	<b><u>\$424.25</u></b>	<b><del>FLAT FEE</del></b>
<b>ON-THE-JOB SUPPORTS</b>	<b><u>\$6.40</u><del>\$6.00</del></b>	<b>6 MINUTES</b>

SERVICE DESCRIPTION	NUMBER IN GROUP (#)			UNIT (DURATION)
	2 <del>(54%)(50%)</del>	3 <del>(41%)(37.1%)</del>	4 <del>(33%)(31.4%)</del>	
<b>JOB SEEKING SKILLS TRAINING</b>	<b><u>\$3.46</u><del>\$3.00</del></b>	<b><u>\$2.62</u><del>\$2.23</del></b>	<b><u>\$2.11</u><del>\$1.88</del></b>	<b>6 MINUTES</b>
<b>ON-THE-JOB SUPPORTS</b>	<b><u>\$3.46</u><del>\$3.00</del></b>	<b><u>\$2.62</u><del>\$2.23</del></b>	<b><u>\$2.11</u><del>\$1.88</del></b>	<b>6 MINUTES</b>

### **JOB SEEKING SKILLS TRAINING (JSST)**

Job Seeking Skills Training is utilized to assist a Participant to successfully identify and respond to potential job opportunities. JSST is a component of Job Development; however, JSST may be provided outside of Job Development for Participants who are preparing to conduct their own independent job search (e.g. not receiving Job Development). The service may include: how to locate job opportunities through the newspaper, online, job boards, and ‘cold calling’ techniques (i.e. telephone script); how to develop a resume, cover letter; how to follow up with employers after completing an application or interview; how to address potential barriers such as breaks in employment history, criminal convictions, and need for reasonable accommodations; how to handle difficult interview questions, mock interviews, and to teach Participants the importance of and how to manage their online/social media. The outcome of the service should be that the Participant has the skills and resources to maximize his/her independence in conducting his/her own job search.

### **REQUIREMENTS**

The written VR Report shall at a minimum address the following:

- Dates of contacts with Participants, his/her parent or legal guardian, VR Counselors or VR Contractors;
- Documentation of the topics and techniques used to teach the Participant how to prepare for his/her independent job search;
- Include input from the Participant on his/her self-evaluation of his/her interviewing skills; and



- Questions posed by VR Staff or VR Contractor in the Referral to Community Rehabilitation Program.

Providers shall submit an editable electronic copy (e.g. Microsoft Word) of the resume ~~or mock application~~ with the first report and invoice. The resume ~~or mock application~~ shall follow OOD's Resume Standards which includes being professional in appearance and accurately reflecting Participant's information, work and educational histories, and being free of spelling and grammatical errors. VR Counselors or VR Contractors may request a sample mock application in addition to the resume. VR Counselors and VR Contractors shall review and approve the resume prior to being used for job development.

Providers shall also assist the Participant to register with Ohio Means Jobs (OMJ), if they are not already registered.

Providers shall submit the invoice and report, on the appropriate template, within twenty-one (21) calendar days of the completion of service or the last date of services defined on the VR authorization, whichever comes first.

## **JOB DEVELOPMENT (JD)**

Job Development is utilized to prepare and assist Participants to contact businesses, apply and interview with employers, and to secure employment. Job Development should include instruction and guidance about how to locate potential job opportunities (e.g. networking, use of OMJ and other electronic job boards, newspapers, online, and "cold" calling); development of a resume and/or mock application template, and cover letters ~~and/or a mock application template~~; how to answer interview questions, including issues such as gaps in employment histories; requesting reasonable accommodations; addressing criminal histories; and managing online profiles/social media. This instruction and guidance should maximize the independence of the Participant to conduct his/her own job search. Based upon the needs of the job seeker, Job Development may also include the job developer updating the job seeker's resume ~~and/or~~ mock application, sending out cover letters and resumes to potential employers, providing job leads to the job seeker to follow up on, review of the job seekers interview skills, follow up contacts with employers when applications have been submitted or when a job seeker has an interview, discussion of hiring incentives and tax credits with the business, and providing support in requesting and implementing reasonable accommodations.

Performance Based (Tiers) is the preferred fee structure for job development and shall be inclusive of all job search activities including but not limited to activities involving contacting businesses, preparing for interviews, and attending interviews with Participants. The Tiers shall be paid upon the following deliverables:

- Tier I (Job Seeking Skills Training & Planning): Upon completion of 1) Job Seeking Skills Training (JSST), 2) approval of the resume, 3) approval of the mock application, if requested, 4) registration of the Participant with Ohio Means Jobs (OMJ), 5) completion of the Job Development Plan, and 6) the "kick off" meeting;



- ~~Tier I (Job Seeking Skills Training & Planning): Upon completion of job seeking skills training, acceptance of the resume/mock application by the VR Staff or VR Contractor, registration of the Participant with Ohio Means Jobs (OMJ), and completion of the job development plan;~~
- Tier II (Job Search Assistance): VR Counselor or VR Contractor's approval of a job that meets the Participant's agreed upon wage and hours as identified in the IPE, a review of the position description, and successful completion of the second day of work. Providers shall submit a copy of the Employment Verification form signed by the Participant. The report shall be signed by the Participant on the first day of paid work, or later. Tier II may be authorized more than once, as needed, for subsequent placements in which the Participant loses the previous position that they were placed in but prior to the final monthly Tier III payment;
- Tier III (Retention): Shall be paid in separate thirty (30) day increments after job stabilization. Job stabilization, as determined by the VR Counselor or VR Contractor, begins when the Participant is able to independently perform job tasks without the assistance of a Job Coach and has adjusted to the demands of the work environment. The deliverables for each monthly period shall be as follows:
  - First 30 Days: Provider shall have an interactive contact with the Participant and/or business, e.g. speak with them via telephone or make a site visit at least once every two weeks, unless the Participant does not give the Provider permission to speak with their employer;
  - Days 31 – 60: Provider shall have an interactive contact with the Participant and/or business, e.g. speak with them via telephone or make a site visit at least once every two weeks, unless the Participant does not give the Provider permission to speak with their employer. VR Counselor or VR Contractors may require more frequent contacts dependent on the needs of the Participant;
  - Days 61 – 90: Provider shall have an interactive contact with the Participant and/or business, e.g. speak with them via telephone or make a site visit at least once every two weeks, unless the Participant does not give the Provider permission to speak with their employer. VR Counselor or VR Contractors may require more frequent contacts dependent on the needs of the Participant. The final contact shall take place between the 83<sup>RD</sup> to 90<sup>TH</sup> day post job stabilization. Provider shall submit a new Employment Verification form as part of the final report and invoice.
  - ~~Upon 90 days and stabilization of employment after intensive On-The-Job Supports are removed as discussed and agreed upon by the VR Staff or VR Contractor and the Provider; and~~
  - ~~Subsequent Placement: In situations where a Participant loses his/her job after Tier II has been paid but before Tier III has been paid VR Counselors and VR Contractors may authorize for a Subsequent Placement to locate a new job. The Subsequent Placement shall be paid upon meeting the same requirements of Tier II.~~

Job Development UOS services may be utilized in situations such as to locate non-permanent placements for academic internships (paid or unpaid), summer or year round jobs for transition youth Temporary Summer Jobs for Transitional Youth, and to allow a Provider to pursue a specific employment lead for Participants who may be receiving job development services from another Provider, and/or on a case by case basis as determined by OOD.

~~Job Development shall not be provided in instances where a job offer is extended as a result of other vocational services unless the Job Development was authorized prior to the other services. Providers may use on the job supports to complete the hiring process in these situations.~~

The outcome of the service is for the Participant to ~~obtain~~ receive necessary supports to successfully obtain and maintain permanent employment.

## **REQUIREMENTS**

The written VR Report shall at a minimum address the following:

- Include input from the Participant on his/her self-evaluation of his/her ~~interviewing skills~~ job search;
- Dates of contacts with the Participant, his/her parent or legal guardian, VR Counselors or VR Contractors, and businesses contacted on behalf of the Participant and outcome of the contacts; and
- Questions posed by VR Staff or VR Contractor in the Referral to Community Rehabilitation Program.

Providers shall submit an editable electronic copy (e.g. Microsoft Word) of the resume with the first report and invoice. The resume shall follow OOD's Resume Standards which includes being professional in appearance and accurately reflecting Participant's information, work and educational histories, and being free of spelling and grammatical errors. VR Counselors or VR Contractors may request a sample mock application in addition to the resume. VR Counselors and VR Contractors shall review and approve the resume prior to being used for job development.

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Providers and Participants shall develop a Job Development plan that includes responsibilities for both the job developer and participant; identifies specific positions and employers that the job seeker would like to pursue; and establishes the frequency and method of contact between the job developer and participant. The Job Development plan must be submitted with the ~~first~~ month's Tier I report and invoice. The Job Development plan shall be reviewed each month and new goals and lists of potential positions/employers shall be updated and documented on the monthly report.

~~Providers shall submit an electronic copy of the resume or job application template for review and approval, by the VR Staff or VR Contractor, prior to sending it to potential employers or giving a copy to the participant;~~

Provider staff shall deliver services at an intensity as agreed upon in the job development plan and with sufficient attention to ensure the continued progress of the job seeker. Job Developers will be required to have weekly contact with the participant. The expectation is that the job developer and the Participant are together regularly and actively job hunting together in the community. Minimal amount of time should be spent doing online job searches.

Providers shall assist Participants ~~into~~ registering with Ohio Means Jobs (OMJ), if they are not already registered.



Providers shall submit the name of the employer, the number hours worked, wages, and position description and/or summary of job duties to the VR Counselor and/or VR Contractor prior to OOD approving the placement. ~~submit a placement report within five days of the job offer which includes, but not limited to, the job title, name of the employer, employer address, employer telephone, supervisor's name, start date, wage, number of hours, if insurance is available, and summary of other benefits, if applicable. The placement report should include the name of the Provider, name of the staff who verified the information, and date.~~  
thirty (30).

Providers shall submit the invoice and report, on the appropriate template, within twenty-one (21) calendar days of the completion of service or the last date of services defined on the VR authorization, whichever comes first. Providers shall submit a report at a minimum of at least once per calendar month.

### **SUPPORTED EMPLOYMENT - JOB DEVELOPMENT (SE-JD)**

Supported Employment services are intensive, ongoing support services (including Customized Employment, the IPS Model and Employment First Model) that are needed to assist an individual individual with the most significant disabilities to work in an integrated employment setting. Supported Employment Job Development should not be utilized to place Participants into sheltered work environments. Supported Employment services should be more intensive with more frequent and substantial contacts with the Participant and his/her person centered employment team. Participants should be involved and included in the job search process to the fullest extent possible.

The Supported Employment job developer will take on a more active role in securing employment opportunities including: contacting businesses on behalf of the Participants; negotiating possible customized employment options; job carving; completing applications on behalf of Participants or support Participants completing their own applications for employment; discussion of hiring incentives and tax credits with the business; and providing support in requesting and implementing reasonable accommodations. Providers shall also register Participants with Ohio Means Jobs (OMJ); if they are not already registered. Providers, Participants, and support professionals, and members of the Participant's person-centered planning team (e.g. family members, case managers, etc.) should develop a job development plan that includes vocational areas, or themes, for possible employment; specific employers where Participants would like to apply; frequency and methods of communicating updates, but at a minimum of twice per week. Providers, Participants, and support professionals, and involved other parties (e.g. family members, case managers, etc.) should meet as a team at a minimum of every sixty (60) days ~~bi-monthly~~ to review the supported employment/job development plan.

Providers shall be certified by the Department of Developmental Disabilities (DODD) in the areas of Career Planning and Individual Employment Supports or approved as an Individual Placement Supports (IPS) provider through the Ohio Department of Mental Health & Addiction Services (ODMHAS) in order to provide SE-JD services. Direct service staff members who work for organizations certified by DODD must also be currently Certified Employment Support Professionals (CESP) through the Association for People Supporting Employment First (APSE) or be a Certified Rehabilitation Counselor (CRC) through

the Commission on Rehabilitation Counselor Certification (CRCC). Direct service staff working for certified IPS organizations do not need to be CESP.

Performance Based (Tiers) is the preferred fee structure for Supported Employment Job Development and shall be paid upon the following deliverables:

- Tier I (Job Seeking Skills Training & Planning): Upon completion of 1) Job Seeking Skills Training (JSST), 2) approval of the resume, 3) approval of the mock application, if requested, 4) registration of the Participant with Ohio Means Jobs (OMJ), 5) completion of the Job Development Plan and 6) the "kick off" meeting;
- ~~Tier I (Job Seeking Skills Training & Planning): Upon completion of job seeking skills training, acceptance of the resume/mock application by the VR Staff or VR Contractor, registration of the Participant with Ohio Means Jobs (OMJ), and completion of the job development plan;~~
- Tier II (Job Search Assistance): VR Counselor or VR Contractor's approval of a job that meets the Participant's agreed upon wage and hours as identified in the IPE, a review of the position description, and successful completion of the second day of work;
- Tier III (Retention): Provider Staff who do not hold the CESP or a CRC may provide Tier III services as long as they have completed the Employment First Partnership training. This requirement does not apply to IPS certified Providers. Service shall be paid in separate thirty (30) day increments after job stabilization. Job stabilization, as determined by the VR Counselor or VR Contractor, begins when the Participant is able to perform job tasks at the level required for long term supports, and has adjusted to the demands of the work environment. The deliverables for each monthly period shall be as follows:
  - First 30 Days: Provider shall have an interactive contact with the Participant and/or business, e.g. speak with them via telephone or make a site visit at least once every two weeks, unless the Participant does not give the Provider permission to speak with their employer;
  - Days 31 – 60: Provider shall have an interactive contact with the Participant and business, e.g. speak with them via telephone or make a site visit at least once every two weeks, unless the Participant does not give the Provider permission to speak with their employer. VR Counselor or VR Contractors may require more frequent contacts dependent on the needs of the Participant;
  - Days 61 – 90: Provider shall have an interactive contact with the Participant and/or business, e.g. speak with them via telephone or make a site visit at least once every two weeks, unless the Participant does not give the Provider permission to speak with their employer. VR Counselor or VR Contractors may require more frequent contacts dependent on the needs of the Participant. The final contact shall take place between the 83<sup>RD</sup> to 90<sup>TH</sup> day post job stabilization. Provider shall submit a new Employment Verification form as part of the final report and invoice.
- ~~Subsequent Placement: In situations where a Participant loses his/her job after Tier II has been paid but before Tier III has been paid VR Counselors and VR Contractors may authorize for a Subsequent Placement to locate a new job. The Subsequent Placement shall be paid upon meeting the same requirements of Tier II.~~
- ~~Supported Job Development shall not be provided in instances where a job offer is extended as a result of other vocational services unless the job development was authorized prior to the other~~



~~services. Providers may use On-The-Job Supports to complete the hiring process in these situations.~~

The outcome of the service is for the Participant to ~~obtain~~ receive necessary supports to successfully obtain and maintain permanent employment.

## **REQUIREMENTS**

The written VR Report shall at a minimum address the following:

- Dates of contacts with the Participant, his/her parent or legal guardian, VR Counselors or VR Contractors, and businesses contacted on behalf of the Participant and outcome of the contacts; and
- Questions posed by VR Staff or VR Contractor in the Referral to Community Rehabilitation Program.

Providers shall submit an editable electronic copy (e.g. Microsoft Word) of the resume with the first report and invoice. The resume shall follow OOD's Resume Standards which includes being professional in appearance and accurately reflecting Participant's information, work and educational histories, and being free of spelling and grammatical errors. VR Counselors or VR Contractors may request a sample mock application in addition to the resume. VR Counselors and VR Contractors shall review and approve the resume prior to being used for job development.

Providers and Participants shall submit a job development plan that includes responsibilities for both the job developer and Participant; identifies specific positions and employers that the Participant would like to pursue, and establishes the frequency and method of contact between the job developer and Participant. The job development plan must be submitted with the first month's report and invoice. The job development plan shall be reviewed each month and new goals and lists of potential positions/employers shall be updated and documented on the monthly report.

Provider staff shall deliver services at an intensity as agreed upon in the job development plan and with sufficient attention to ensure the continued progress of the Participant. Job Developers will be required to have contact with the Participants at least twice per week. The expectation is that the job developer and the Participant are together regularly and actively job hunting together in the community. ~~at~~ a minimal amount of time should be spent doing online job searches.

Providers shall assist Participants in registering with Ohio Means Jobs (OMJ); if they are not already registered.

Providers shall submit the name of the employer, the number hours worked, wages, and position description and/or summary of job duties to the VR Counselor or VR Contractor prior to OOD approving the placement. Providers shall submit a placement report within five days of the job offer which includes, but not limited to, the job title, name of the employer, employer address, employer telephone, supervisor's name, start date, wage, number of hours, if insurance is available, and

~~summary of other benefits, if applicable. The placement report should include the name of the Provider, name of the staff who verified the information, and date.~~

Providers shall submit the invoice and report, on the appropriate template, within twenty-one (21) calendar days of the completion of service or the last date of service<sup>s</sup> defined on the VR authorization, whichever comes first. Providers shall submit a report at a minimum of at least once per calendar month.

~~Beginning in January 2019, Providers that wish to offer Supported Employment Job Development services must use staff that have successfully passed the Certified Employment Support Professional (CESP) through the Association of People Supporting Employment First or are adhering with a high degree of fidelity to a professionally recognized evidence-based employment practice.~~

## **PERFORMANCE BASED JOB DEVELOPMENT RETENTION PREMIUM RATES**

The Tier III - 90 Day outcome rates shall be paid based upon the nature of the outcome achieved. VR shall compensate Providers for assisting Participants in meeting specific job retention benchmarks. There shall be three job retention premium rates. Retention premium rates may be paid for Performance Based Job Development and Supported Employment Performance Based Job Development services.

### **REQUIREMENTS: PREMIUM A (RAPID PLACEMENT)**

- Participant is placed in an employment setting, in accordance with the requirements of Tier II, that matches their desired wages, hours, and employment goal as identified on their IPE within ninety (90) days of the start of job development-search activities, defined as the first contact reported on the Tier I report; and
- Participant maintains a position with ~~in~~ the same employer that they were placed through the first Tier II authorization and throughout the entire Tier III (Retention).

### **REQUIREMENTS: PREMIUM B (SGA EARNINGS PLACEMENT)**

- Participant is placed in an employment setting, in accordance with the requirements of Tier II, that pays earnings above the current Substantial Gainful Activity (SGA) rate established by the Social Security Administration (SSA) at the time placement from the time of hire throughout the entire Tier III (Retention); and
- ~~Participant maintains a position above the SGA level throughout Tier III (Retention)~~ Participant need not be eligible for SSDI/SSI benefits for Provider to be eligible for the SGA premium;
- Providers shall submit one of the following forms of verification at the time of the Tier III – 90 Day report:
  - Letter from the business documenting wage and hours of employment (Preferred); or
  - Copy of Participant's earnings statement (Preferred); or
  - Employment Verification report signed and dated by the Participant between day 83 to 90 day attesting to the wages and hours.

### **REQUIREMENTS: PREMIUM C (RAPID & SGA EARNINGS PLACEMENTS)**

- Participant is placed in employment that meets the requirements of both Premium A & B.

## **ON-THE-JOB SUPPORTS (OTJS)**

On-The-Job Supports (OJS) ~~(formerly known as Job Coaching and Job Retention)~~ are utilized to provide assistance, such as, instruction to learn job tasks; to develop natural and peer supports; and adjusting ~~t~~ to the work environment. OJS may occur on-site or off-site, examples of off-site job supports could be contacts with the Participant before or after work to problem solve possible concerns that may impact employment. Providers shall perform a job task analysis for newly hired Participants and develop a support plan that identifies specific qualitative and quantitative performance standards based on the employer's expectations and industry standards. The plan should project a systematic decrease of the



intensity of supports as the Participant learns job tasks and adjusts to the work environment. OTJS are also utilized to provide continued supports to the Participant and/or employer after the Participant has learned the job tasks and reached his/her expected level of independence, to ensure stability of the placement, and enhance retention. During the first month after job stabilization, at a minimum, the Provider shall contact the Participant and employer once per week; during the second month the contacts may decrease to bi-weekly; and during the third month, as needed. Providers must contact the Participant within one week of the 90<sup>TH</sup> day after the job has been stabilized. The outcome of the service is that the Participant will be able to perform job tasks within the employer's accepted quality and quantity standards and that the Participant will have successfully learned the job tasks and adjusted to the work environment.

### **REQUIREMENTS**

The written VR Report shall at a minimum address the following:

- Information on the work environment and job tasks (job task analysis), including employer or industry accepted performance (quantity and quality) standards;
- Initial assessment of the Participant's functioning at the beginning of the service and final assessment to demonstrate the Participant's progress;
- Observations of the Participant's behavioral and job task performance;
- Explanation of instructional techniques and interventions that were used by Provider staff or employer to facilitate learning and progress;
- Input from the employer on performance and potential areas of concern;
- Input from the Participant on his/her self-evaluation of progress on work skills, behaviors, interpersonal skills, and other areas identified by the VR staff and Participant at the start of the service;
- Questions posed by VR Staff or VR Contractor in the Referral to Community Rehabilitation Program; and
- Providers shall submit a copy of the support plan to the VR Counselor or VR Contractor within the first five (5) work days of OTJS.

Providers shall submit a written request for additional OTJS for the following month by the 20<sup>TH</sup>. The request shall provide a brief explanation of what tasks need to be trained on and or any adjustment issues. OOD shall not authorize for additional OTJS without a request.

Providers shall notify VR Counselor or VR Contractors as soon as possible, but no more than two business days, of any potential issues or areas of concern raised by the Participant or employer.

Provider Staff providing OTJS for Supported Employment cases must complete the Employment First Partnership training, if they do not hold a CESP. This requirement does not apply to IPS certified Providers.

Providers shall submit the invoice and report, on the appropriate template, within twenty-one (21) calendar days of the completion of service or the last date of service defined on the VR

authorization, whichever comes first. Providers shall submit a report at a minimum of at least once per month.

### **ON-THE-JOB SUPPORTS (OTJS) SHIFT DIFFERENTIAL**

Providers may charge an additional \$2.00 to the base service rate for On-The-Job Supports that are scheduled to start after 9:00 P.M. or before 5:30 A.M. Eligibility for the shift differential will be established by the service start time regardless when the service ends. The shift differential shall apply to the entire time of the service from start to end time for the service shift.

Example 1: Service starts at 10:00 P.M. and ends at 7:30 A.M., since the start time is after 9:00 P.M. the shift differential applies.

Example 2: Service starts at 8:30 P.M. and ends at 2:00 A.M., since the start time is before 9:00 P.M. the shift differential does not apply.

Example 3: Service starts at 5:00 A.M. and ends at 12:00 P.M., since the start time is before 5:30 A.M. the shift differential does apply.

Example 4: Service starts at 6:00 A.M. and ends at 12:00 P.M., since the start time is after 5:30 A.M. the shift differential does not apply.

## **REHABILITATION TECHNOLOGY**

Rehabilitation Technology is a systematic application of technologies, engineering methodologies, or scientific principles to meet the needs of, and address the barriers confronted by, Participants with disabilities in areas that include education, rehabilitation, employment, transportation, and independent living. It also includes the assessment, recommendation, and training on the appropriate selection and utilization of low vision equipment, assistive technologies, or lighting to address the functional impairments associated with vision loss. RT includes both assessment and services.

<b><u>SERVICE DESCRIPTION</u></b>	<b><u>RATE PER UNIT</u></b>	<b><u>UNIT (DURATION)</u></b>
<b><u>REHABILITATION TECHNOLOGY (NON-CREDENTIAL)</u></b>	<b><u>\$11.50</u></b>	<b><u>6 MINUTES</u></b>
<b><u>REHABILITATION TECHNOLOGY (CREDENTIAL)</u></b>	<b><u>\$12.70</u></b>	<b><u>6 MINUTES</u></b>

### **REHABILITATION TECHNOLOGY (RT)**

Service should include home and/or employment site visits; measurements of the physical environment or equipment, developing technical drawings e.g. in the case of home modifications/physical accessibility modifications; researching potential modifications or technology solutions; fabrication and installation of modifications; and computer training to provide for accessibility (excluding JAWS scripting), research and design of a customized assistive technology solution to address the consumer's specific needs. Service may also include training on utilization, proper care of, and maintenance of accommodations. Provider will develop a plan outlining benchmarks, specific goals, instructional techniques, and estimated timeframes to achieve learning objectives. The outcome of the service should be modifications to the physical environment or equipment that will enhance the Participant's independence and employment options, or to provide assistive technology devices and services to promote employability and independence.

Services provided to Participants with vision loss must have specific accreditation or certification. These Providers shall be compensated at the certified rate. These accreditations or certifications shall include:

- Association for the Education and Rehabilitation of the Blind and Visually Impaired (AER), formerly the National Accrediting Council (NAC);
- Commission on Accreditation of Rehabilitation Facilities (CARF) Accreditation in Vision Rehabilitation Services;
- Academy for the Certification of Vision Rehabilitation and Education Professionals (ACVREP);
- Occupational Therapists with additional post graduate low vision certification.
  - Examples: Low Vision Rehabilitation, Specialty Certification in Low Vision; or
- Teacher for the Visually Impaired (TVI), as licensed by the Ohio Department of Education



Providers who obtained and maintain a current certification or licensure that demonstrates competence in analyzing the needs of individuals with disabilities shall be compensated at the certified rate. These accreditations or certifications shall include:

- Rehabilitation Engineering and Assistive Technology Society of North America (RESNA);
- Assistive Technology Professional (ATP);
- Licensed Professional Engineer;
- Board of Certification in Professional Ergonomics (CPE, CHFP, AEP, AFHP); or
- Certified Industrial Ergonomist (Oxford Research Institute)

## **REQUIREMENTS**

The written VR Report shall at minimum address the following:

- Drawings and plans that clearly identify the current situation and proposed modifications. Drawings, including measurements and dimensions, shall be required for all proposed home modifications;
- Itemized list of equipment recommendations with specific features necessary to meet the identified needs;
- Identification of specific goals, benchmarks to address identified barriers and the estimated timeframes to achieve these benchmarks;
- Initial assessment of the Participant's functioning at the beginning of the service and final assessment to demonstrate the Participant's progress;
- Explanation of instructional techniques and interventions that were used by provider staff or employer to facilitate learning and progress towards the attainment of each identified goal or benchmark;
- Input from the Participant on their progress during the instructional period; and potential concerns; and;
- Questions posed by VR Counselors or Coordinators in the Referral to Facility form.

Providers shall submit the invoice and report, on the appropriate template, within twenty-one (21) calendar days of the completion of service or the last date of services defined on the VR authorization, whichever comes first.

## **PRE-EMPLOYMENT TRANSITION SERVICES**

Pre-Employment Transition Services are provided to students with disabilities (SWD) who have been determined eligible or are potentially eligible for Vocational Rehabilitation (VR) services. Services are used to improve the transition of students from school to postsecondary education and/or an employment outcome. Pre-Employment Transition Services include the following five (5) different sub-categories: 1) Counseling on Post-Secondary Opportunities, 2) Job Exploration Counseling, 3) Instruction in Self-Advocacy, 4) Work Based Learning, and 5) Work Place Readiness Training. The rates listed in the tables below shall be used for all five (5) service sub-categories.

<b><u>SERVICE DESCRIPTION</u></b>	<b><u>RATE PER UNIT</u></b>	<b><u>UNIT (DURATION)</u></b>
<b><u>COUNSELING ON POSTSECONDARY</u></b>	<b><u>\$6.20</u></b>	<b><u>6 MINUTES</u></b>
<b><u>INSTRUCTION IN SELF-ADVOCACY</u></b>	<b><u>\$6.20</u></b>	<b><u>6 MINUTES</u></b>
<b><u>JOB EXPLORATION COUNSELING</u></b>	<b><u>\$6.20</u></b>	<b><u>6 MINUTES</u></b>
<b><u>WORK BASED LEARNING</u></b>	<b><u>\$6.20</u></b>	<b><u>6 MINUTES</u></b>
<b><u>WORKPLACE READINESS TRAINING</u></b>	<b><u>\$6.20</u></b>	<b><u>6 MINUTES</u></b>

<b><u>SERVICE DESCRIPTION</u></b>	<b><u>NUMBER IN GROUP (#)</u></b>			<b><u>UNIT (DURATION)</u></b>
	<b><u>2 (54%)</u></b>	<b><u>3 (41%)</u></b>	<b><u>4 (33%)</u></b>	
<b><u>COUNSELING ON POSTSECONDARY</u></b>	<b><u>\$3.35</u></b>	<b><u>\$2.54</u></b>	<b><u>\$2.05</u></b>	<b><u>6 MINUTES</u></b>
<b><u>INSTRUCTION IN SELF-ADVOCACY</u></b>	<b><u>\$3.35</u></b>	<b><u>\$2.54</u></b>	<b><u>\$2.05</u></b>	<b><u>6 MINUTES</u></b>
<b><u>JOB EXPLORATION COUNSELING</u></b>	<b><u>\$3.35</u></b>	<b><u>\$2.54</u></b>	<b><u>\$2.05</u></b>	<b><u>6 MINUTES</u></b>
<b><u>WORK BASED LEARNING</u></b>	<b><u>\$3.35</u></b>	<b><u>\$2.54</u></b>	<b><u>\$2.05</u></b>	<b><u>6 MINUTES</u></b>
<b><u>WORKPLACE READINESS TRAINING</u></b>	<b><u>\$3.35</u></b>	<b><u>\$2.54</u></b>	<b><u>\$2.05</u></b>	<b><u>6 MINUTES</u></b>

### **COUNSELING ON POSTSECONDARY OPPORTUNITIES**

Counseling of postsecondary opportunities includes the exploration of training options available after graduation. Service may be provided one-on-one or in a group setting. Group activities may include education on enrollment in comprehensive transition or postsecondary educational programs at institutions of higher education such as: course offerings, career options, the types of academic and occupational training needed to succeed in the workplace, and post-secondary opportunities associated with career fields or pathways. Individual services may include advising students and parents or representatives on academic curricula, college application and admissions processes, completing the Free Application for Federal Student Aid (FAFSA), and resources that may be used to support individual student's success in education and training, which could include disability support



services. Service is typically authorized for up to eighty (80) UOS. Intake shall not be authorized for this service.

### **REQUIREMENTS**

The written VR Report shall at a minimum address the following:

- Completed self-evaluation to identify potential needs for training options available after graduation;
- Information about degrees and industry recognized credentials (e.g. certification, license, etc.) through training programs, community colleges and universities;
- Information provided about preparing for post-secondary training and how to succeed;
- Financial literacy, the Free Application for Federal Student Aid (FAFSA) application process and scholarship resources provided.; and
- How to access disability services or accommodations needed on campus; and
- Questions posed by VR Counselors or Coordinators in the Referral to Facility form.

Providers shall submit the invoice and report on the appropriate template within twenty-one (21) calendar days of the completion of service or the last date of service defined on the VR authorization, whichever comes first.

### **INSTRUCTION IN SELF-ADVOCACY**

Instruction in self-advocacy is utilized to assist students with disabilities to learn skills needed for greater independence. Service may be provided one-on-one or in a group setting. Group services may include generalized classroom lessons in which students learn about their rights, responsibilities, and how to request accommodations or services and supports needed during the transition from secondary to post-secondary education and/or employment. During these lessons, students may share their thoughts, concerns, and needs, in order to prepare them for peer mentoring opportunities with individuals working in the area(s) of their interest. Individual opportunities may be arranged for students to conduct informational interviews or mentor with educational staff such as principals, nurses, teachers, or office staff; or they may mentor with individuals employed by or volunteering for employers, board associations, or organizations in integrated community settings. Students may also participate in youth leadership activities offered in educational or community settings. Service is typically authorized for up to forty (40) UOS. Intake shall not be authorized for this service.

### **REQUIREMENTS**

The written VR Report shall at a minimum address the following:

- Self-evaluation of personal self-advocacy interests and activities to build independence and self-advocacy skills;
- Evaluation of student's awareness of their rights and responsibilities, including the decision if and how to disclose disability and how to request accommodations and ;
- Identify opportunities and to practice self-advocacy skills in various settings (e.g. at work, IEP and IPE meetings, requesting accommodations); and
- Student networking including the names of peer mentoring groups or community networks student is interested in or participated; and
- Questions posed by VR Counselors or Coordinators in the Referral to Facility form.



Providers shall submit the invoice and report on the appropriate template within twenty-one (21) calendar days of the completion of service or the last date of service defined on the VR authorization, whichever comes first.

## **JOB EXPLORATION COUNSELING**

Job Exploration Counseling is utilized to assist students with disabilities (SWD) and includes information regarding in-demand industry sectors and occupations, as well as non-traditional employment, labor market composition, administration of vocational interest inventories, and identification of career pathways of interest to the students. Service may be provided one-on-one or in a group setting in a classroom or community setting. Service may be provided in school or the community and shall include discussion of the student's vocational interest inventory results, in-demand occupations, career pathways, and local labor market information that applies to those particular interests. Service is typically authorized for up to eighty (80) UOS. Intake shall not be authorized for this service.

### **REQUIREMENTS**

The written VR Report shall at a minimum address the following:

- Self-evaluation and assessment of student's knowledge of where they are in the career planning process;
- Copies of student's completed interest inventories identifying potential employment goals;
- Copies of the informational interviews completed with workers in-demand jobs;
- Research of in-demand jobs & local labor market information;
- Student's knowledge of in-demand jobs and career pathways;
- Resources and assessment activities provided to identify career pathways
- Include the date of registration with OhioMeansJobs and creation of the student's Backpack;  
and
- Questions posed by VR Counselors or Coordinators in the Referral to Facility form.

Providers shall submit the invoice and report on the appropriate template within twenty-one (21) calendar days of the completion of service or the last date of service defined on the VR authorization, whichever comes first.

## **WORK BASED LEARNING**

Work-Based Learning is utilized for a student with a disability to experience and gain knowledge about the workplace. These services are those that would be most beneficial to an individual in the early stages of employment exploration during the transition process from school to post-school activities, including employment. Service may be provided one-on-one or in a group setting in a classroom or community setting. Work-Based Learning experiences in a group setting may include coordinating school-based job training, informational interviews to research employers, work-site tours to learn about necessary job skills, job shadowing, and/or mentoring opportunities in the community. Individual services may include work experiences to explore the student's area of interest through paid and unpaid internships, apprenticeships, short-term employment, fellowships, or on-the-job training in

the community. Service is typically authorized for up to eighty (80) UOS. Intake shall not be authorized for this service.

### **REQUIREMENTS**

The written VR Report shall at a minimum address the following:

- Names of community business that students completed work site tours, job shadowing, informational interviewing and/or field trip experiences at community businesses;
- Names and roles of guest speakers or name of businesses performing presentations;
- Student's understanding and acknowledgement of appropriate work site behaviors; and
- Questions posed by VR Counselors or Coordinators in the Referral to Facility form.

Providers shall submit the invoice and report on the appropriate template within twenty-one (21) calendar days of the completion of service or the last date of service defined on the VR authorization, whichever comes first.

### **WORKPLACE READINESS TRAINING**

Workplace Readiness Training is utilized to improve social and independent living skills. Workplace readiness training may include programming to develop social skills and independent living, such as communication and interpersonal skills, financial literacy, orientation and mobility skills, job-seeking skills, understanding employer expectations for punctuality and performance, as well as other "soft skills" necessary for employment. Service shall include discussion of the following Conduct areas:

- Professional Skills: Workplace communication, written and verbal, with peers/supervisors, mean and how to demonstrate appropriate work ethics, teamwork, networking, health/safety, basic customer service, business organization/hierarchy, job seeking skills and understanding employer expectations;
- Personal Skills: Social and inter-personal skills development, enthusiasm/attitude, integrity, personal responsibility, time management, self-management, and life-long learning;
- Internet: Safety and self-representation online, social media and potential impact on job searches, how to conduct online job searches, filling out online applications, and telephone etiquette; and
- Independent Living: Financial literacy and management, budgeting, hygiene/dress, community access, transportation, household management, Orientation & Mobility

Service may be provided in a classroom setting or be tailored to an individual's needs in an education or community setting. Service is typically authorized for up to eighty (80) UOS. Intake shall not be authorized for this service.

### **REQUIREMENTS**

The written VR Report shall at a minimum address the following:

- Pre- and post-evaluation to measure skill attainment;
- Summary of and feedback from mock interviews and observations from job fairs attended;
- Completion of (mock)applications, and resumes
- Summary of instruction for Conduct sessions addressing the four content areas referenced in the definition: professional skills, personal skills, the internet, and independent living; and
- Questions posed by VR Counselors or Coordinators in the Referral to Facility form.

Providers shall submit the invoice and report on the appropriate template within twenty-one (21) calendar days of the completion of service or the last date of service defined on the VR authorization, whichever comes first.