#### APPENDIX C

### Benefit Chart of Medicare Supplement Plans Sold for Effective Dates on or After June 1, 2010

This chart shows the benefits included in each of the standard Medicare supplement plans with an effective date for coverage on or after June 1, 2010. Every company must make Plan "A" available. Some plans may not be available in your state.

#### Basic Benefits:

- Hospitalization Part A coinsurance plus coverage for 365 additional days after Medicare benefits end.
- Medical Expenses Part B coinsurance (generally 20% of Medicare-approved expenses) or copayments for hospital outpatient services. Plans K, L, and N require insureds to pay a portion of part B coinsurance or copayments.
- Blood First three pints of blood each year.
- Hospice Part A coinsurance.

Α	В	C	D	F	F*		G	K	L	M	N
Basic,	Basic,	Basic,	Basic,	Basic,			Basic,	Hospitaliza	Hospitaliza	Basic,	Basic,
including	including	including	including	includ	ing	1	including	tion and	tion and	including	including
100%	100% Part	100% Part	100% Part	100%	Part B	1	100% Part	preventive	preventive	100% Part B	100% Part
Part B	В	В	В	coinsu	irance		В	care paid at	care paid at	coinsurance	В
coinsuran	coinsurance	coinsurance	coinsurance	*			coinsurance	100%;	100%;		coinsurance
ce								other basic	other basic		, except up
								benefits	benefits		to \$20
								paid at 50%	paid at 75%		copayment
											for office
											visit, and
											up to \$50
											copayment
											for ER
		Skilled	Skilled	Skille			Skilled	50%	75%	Skilled	Skilled
		Nursing	Nursing	Nursii			Nursing	Skilled	Skilled	Nursing	Nursing
		Facility	Facility	Facilit	ty		Facility	Nursing	Nursing	Facility	Facility
		Co-	Co-	Co-			Co-	Facility	Facility	Co-	Co-
		insurance	insurance	insura	nce		insurance	Co-	Co- insurance	insurance	insurance
	Part A	Part A	Part A	Part A			Part A	insurance 50% Part A	75% Part A	50% Part A	Part A
	Deductible	Deductible	Deductible	Deduc			Deductible	Deductible	Deductible	Deductible	Deductible
	Deductible	Part B	Deductible	Part B			Deductible	Deductible	Deductible	Deductible	Deductible
		Deductible		Deduc							
		Deductible		Part B			Part B				
				Exces			Excess				
				(100%			(100%)				
		Foreign	Foreign	Foreig			Foreign			Foreign	Foreign
		Travel	Travel	Travel			Travel			Travel	Travel
		Emergency	Emergency	Emerg			Emergency			Emergency	Emergency
		<u> </u>	<u> </u>		, ,		J	Out-of-	Out-of-		8 7
								pocket limit	pocket limit		
								\$[ ]; paid	\$[ ]; paid		
								at 100%	at 100%		
								after limit	after limit		
								reached	reached		

<sup>\*</sup> Plan F also has an option called a high deductible plan F. This high deductible plan pays the same benefits as Plan F after one has paid a calendar year [\$ ] deductible. Benefits from high deductible Plan F will not begin until out-of-pocket expenses exceed [\$ ]. Out-of-pocket expenses for this deductible are expenses that would ordinarily be paid by the policy. These expenses include the Medicare deductibles for Part A and Part B, but do not include the plan's separate foreign travel emergency deductible.

### PREMIUM INFORMATION [Boldface Type]

We [insert issuer's name] can only raise your premium if we raise the premium for all policies like yours in this State. [If the premium is based on the increasing age of the insured, include information specifying when premiums will change.]

### **DISCLOSURES** [Boldface Type]

Use this outline to compare benefits and premiums among policies.

#### **READ YOUR POLICY VERY CAREFULLY** [Boldface Type]

This is only an outline describing your policy's most important features. The policy is your insurance contract. You must read the policy itself to understand all of the rights and duties of both you and your insurance company.

### RIGHT TO RETURN POLICY [Boldface Type]

If you find that you are not satisfied with your policy, you may return it to [insert issuer's address]. If you send the policy back to us within 30 days after you receive it, we will treat the policy as if it had never been issued and return all of your payments.

#### POLICY REPLACEMENT [Boldface Type]

If you are replacing another health insurance policy, do NOT cancel it until you have actually received your new policy and are sure you want to keep it.

### **NOTICE** [Boldface Type]

This policy may not fully cover all of your medical costs.

[for agents:]

Neither [insert company's name] nor its agents are connected with Medicare.

[for direct response:]

[insert company's name] is not connected with Medicare.

This outline of coverage does not give all the details of Medicare coverage. Contact your local Social Security Office or consult "Medicare & You" for more details.

#### **COMPLETE ANSWERS ARE VERY IMPORTANT** [Boldface Type]

When you fill out the application for the new policy, be sure to answer truthfully and completely all questions about your medical and health history. The company may cancel your policy and refuse to pay any claims if you leave out or falsify important medical information. [If the policy or certificate is guaranteed issue, this paragraph need not appear.]

Review the application carefully before you sign it. Be certain that all information has been properly recorded.

[Include for each plan prominently identified in the cover page, a chart showing the services, Medicare payments, plan payments and insured payments for each plan, using the same language, in the same order, using uniform layout and format as shown in the charts below. No more than four plans may be shown on one chart. For purposes of illustration, charts for each plan are included in this rule. An issuer may use additional benefit plan designations on these charts pursuant to paragraph (K)(4) of this rule.]

[Include an explanation of any innovative benefits on the cover page and in the chart, in a manner approved by the superintendent.]

[Include an explanation of any smoker/non-smoker rates or household discounts in the premium information and disclosure pages, in a manner approved by the superintendent.]

\* \* \* \*

#### PLAN A

## MEDICARE (PART A)—HOSPITAL SERVICES—PER BENEFIT PERIOD

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
HOSPITALIZATION*			
Semiprivate room and board, general			
nursing and miscellaneous services and			
supplies			
First 60 days	All but \$[ ]	\$0	\$[ ] (Part A deductible)
61st thru 90th day	All but \$[ ] a day	\$[ ] a day	\$0
91st day and after:			
While using 60 lifetime reserve days	All but \$[ ] a day	\$[ ] a day	\$0
Once lifetime reserve days are used:			
Additional 365 days	\$0	100% of Medicare	\$0**
		eligible expenses	
Beyond the additional 365 days	\$0	\$0	All costs
SKILLED NURSING FACILITY			
CARE*			
You must meet Medicare's requirements,			
including having been in a hospital for at			
least 3 days and entered a Medicare-			
approved facility within 30 days after			
leaving the hospital			
First 20 days	All approved amounts	\$0	\$0
21st thru 100th day	All but \$[ ] a day	\$0	Up to \$[ ] a day
101st day and after	\$0	\$0	All costs
BLOOD			
First 3 pints	\$0	3 pints	\$0
Additional amounts	100%	\$0	\$0
HOSPICE CARE			
You must meet Medicare's requirements,	All but very limited	Medicare	\$0
including a doctor's certification of	copayment/coinsuranc	copayment/coinsuran	
terminal illness.	e for out-patient drugs	ce	
	and inpatient respite		
	care		

<sup>\*\*</sup> NOTICE: When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

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## PLAN A

# MEDICARE (PART B)—MEDICAL SERVICES—PER CALENDAR YEAR

\* Once you have been billed \$[ ] of Medicare-approved amounts for covered services (which are noted with an asterisk), your Part B deductible will have been met for the calendar year.

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
MEDICAL EXPENSES—IN OR OUT			
OF THE HOSPITAL AND			
OUTPATIENT HOSPITAL			
TREATMENT, such as Physician's			
services, inpatient and outpatient medical			
and surgical services and supplies,			
physical and speech therapy, diagnostic			
tests, durable medical equipment,			
First \$[ ] of Medicare Approved	\$0	\$0	\$[ ] (Part B
Amounts*			deductible)
Remainder of Medicare Approved	Generally 80%	Generally 20%	\$0
Amounts			
Part B Excess Charges (Above	\$0	\$0	All costs
Medicare Approved Amounts)			
BLOOD			
First 3 pints	\$0	All costs	\$0
Next \$[ ] of Medicare Approved	\$0	\$0	\$[ ] (Part B
Amounts*			deductible)
Remainder of Medicare Approved	80%	20%	\$0
Amounts			
CLINICAL LABORATORY	100%	\$0	\$0
SERVICES – TESTS FOR			
DIAGNOSTIC SERVICES			

## PARTS A & B

HOME HEALTH CARE			
MEDICARE APPROVED SERVICES			
—Medically necessary skilled care	100%	\$0	\$0
services and medical supplies			
—Durable medical equipment			
First \$[ ] of Medicare Approved	\$0	\$0	\$[ ] (Part B
Amounts*			deductible)
Remainder of Medicare Approved	80%	20%	\$0
Amounts			

### PLAN B

## MEDICARE (PART A)—HOSPITAL SERVICES—PER BENEFIT PERIOD

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
HOSPITALIZATION*			
Semiprivate room and board, general			
nursing and miscellaneous services and			
supplies			
First 60 days	All but \$[ ]	\$[ ] (Part A deductible)	\$0
61st thru 90th day	All but \$[ ] a day	\$[ ] a day	\$0
91st day and after:			
While using 60 lifetime reserve days	All but \$[ ] a day	\$[ ] a day	\$0
Once lifetime reserve days are used:			
Additional 365 days	\$0	100% of Medicare	\$0**
		eligible expenses	
Beyond the additional 365 days	\$0	\$0	All costs
SKILLED NURSING FACILITY			
CARE*			
You must meet Medicare's requirements,			
including having been in a hospital for at			
least 3 days and entered a Medicare-			
approved facility within 30 days after			
leaving the hospital			
First 20 days	All approved amounts	\$0	\$0
21st thru 100th day	All but \$[ ] a day	\$0	Up to \$[ ] a day
101st day and after	\$0	\$0	All costs
BLOOD			
First 3 pints	\$0	3 pints	\$0
Additional amounts	100%	\$0	\$0
HOSPICE CARE			
You must meet Medicare's requirements,	All but very limited	Medicare	\$0
including a doctor's certification of	copayment/coinsuranc	copayment/coinsuran	
terminal illness.	e for out-patient drugs	ce	
	and inpatient respite		
	care		

<sup>\*\*</sup> NOTICE: When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

# PLAN B

# MEDICARE (PART B)—MEDICAL SERVICES—PER CALENDAR YEAR

\* Once you have been billed \$[ ] of Medicare-approved amounts for covered services (which are noted with an asterisk), your Part B deductible will have been met for the calendar year.

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
MEDICAL EXPENSES—IN OR OUT			
OF THE HOSPITAL AND			
OUTPATIENT HOSPITAL			
TREATMENT, such as Physician's			
services, inpatient and outpatient medical			
and surgical services and supplies,			
physical and speech therapy, diagnostic			
tests, durable medical equipment,			
First \$[ ] of Medicare Approved	\$0	\$0	\$[ ] (Part B
Amounts*			deductible)
Remainder of Medicare Approved	Generally 80%	Generally 20%	\$0
Amounts			
Part B Excess Charges (Above	\$0	\$0	All costs
Medicare Approved Amounts)			
BLOOD			
First 3 pints	\$0	All costs	\$0
Next \$[ ] of Medicare Approved	\$0	\$0	\$[ ] (Part B
Amounts*			deductible)
Remainder of Medicare Approved	80%	20%	\$0
Amounts			
CLINICAL LABORATORY	100%	\$0	\$0
SERVICES – TESTS FOR			
DIAGNOSTIC SERVICES			

## PARTS A & B

HOME HEALTH CARE			
MEDICARE APPROVED SERVICES			
—Medically necessary skilled care	100%	\$0	\$0
services and medical supplies			
—Durable medical equipment			
First \$[ ] of Medicare Approved	\$0	\$0	\$[ ] (Part B
Amounts*			deductible)
Remainder of Medicare Approved	80%	20%	\$0
Amounts			

#### PLAN C

## MEDICARE (PART A)—HOSPITAL SERVICES—PER BENEFIT PERIOD

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
HOSPITALIZATION*			
Semiprivate room and board, general			
nursing and miscellaneous services and			
supplies			
First 60 days	All but \$[ ]	\$[ ] (Part A deductible)	\$0
61st thru 90th day	All but \$[ ] a day	\$[ ] a day	\$0
91st day and after:	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, , ,	
While using 60 lifetime reserve days	All but \$[ ] a day	\$[ ] a day	\$0
Once lifetime reserve days are used:			
Additional 365 days	\$0	100% of Medicare eligible expenses	\$0**
Beyond the additional 365 days	\$0	\$0	All costs
SKILLED NURSING FACILITY			
CARE*			
You must meet Medicare's requirements,			
including having been in a hospital for at			
least 3 days and entered a Medicare-			
approved facility within 30 days after			
leaving the hospital			
First 20 days	All approved amounts	\$0	\$0
21st thru 100th day	All but \$[ ] a day	Up to \$[ ] a day	\$0
101st day and after	\$0	\$0	All costs
BLOOD			
First 3 pints	\$0	3 pints	\$0
Additional amounts	100%	\$0	\$0
HOSPICE CARE			
You must meet Medicare's requirements,	All but very limited	Medicare	\$0
including a doctor's certification of	copayment/coinsuranc	copayment/coinsuran	
terminal illness.	e for out-patient drugs and inpatient respite	ce	
	care		

<sup>\*\*</sup> NOTICE: When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

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## PLAN C

# MEDICARE (PART B)—MEDICAL SERVICES—PER CALENDAR YEAR

\* Once you have been billed \$[ ] of Medicare-approved amounts for covered services (which are noted with an asterisk), your Part B deductible will have been met for the calendar year.

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
MEDICAL EXPENSES—IN OR OUT OF			
THE HOSPITAL AND OUTPATIENT			
HOSPITAL TREATMENT, such as			
Physician's services, inpatient and outpatient			
medical and surgical services and supplies,			
physical and speech therapy, diagnostic tests,			
durable medical equipment,			
First \$[ ] of Medicare Approved Amounts*	\$0	\$[ ] (Part B	\$0
		deductible)	
Remainder of Medicare Approved Amounts	Generally 80%	Generally 20%	\$0
Part B Excess Charges (Above Medicare	\$0	\$0	All costs
Approved Amounts)			
BLOOD			
First 3 pints	\$0	All costs	\$0
Next \$[ ] of Medicare Approved Amounts*	\$0	\$[ ] (Part B	\$0
		deductible)	
Remainder of Medicare Approved Amounts	80%	20%	\$0
CLINICAL LABORATORY SERVICES –	100%	\$0	\$0
TESTS FOR DIAGNOSTIC SERVICES			

## PARTS A & B

HOME HEALTH CARE			
MEDICARE APPROVED SERVICES			
—Medically necessary skilled care services	100%	\$0	\$0
and medical supplies			
—Durable medical equipment			
First \$[ ] of Medicare Approved	\$0	\$[ ] (Part B	\$0
Amounts*		deductible)	
Remainder of Medicare Approved	80%	20%	\$0
Amounts			

## OTHER BENEFITS—NOT COVERED BY MEDICARE

FOREIGN TRAVEL—NOT COVERED			
BY MEDICARE			
Medically necessary emergency care services			
beginning during the first 60 days of each trip			
outside the USA			
First \$250 each calendar year	\$0	\$0	\$250
Remainder of charges	\$0	80% to a lifetime	20% and amounts over
		maximum benefit of	the \$50,000 lifetime
		\$50,000	maximum

#### PLAN D

## MEDICARE (PART A)—HOSPITAL SERVICES—PER BENEFIT PERIOD

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
HOSPITALIZATION*			
Semiprivate room and board, general			
nursing and miscellaneous services and			
supplies			
First 60 days	All but \$[ ]	\$[ ] (Part A deductible)	\$0
61st thru 90th day	All but \$[ ] a day	\$[ ] a day	\$0
91st day and after:			
While using 60 lifetime reserve days	All but \$[ ] a day	\$[ ] a day	\$0
Once lifetime reserve days are used:			
Additional 365 days	\$0	100% of Medicare	\$0**
		eligible expenses	
Beyond the additional 365 days	\$0	\$0	All costs
SKILLED NURSING FACILITY			
CARE*			
You must meet Medicare's requirements,			
including having been in a hospital for at			
least 3 days and entered a Medicare-			
approved facility within 30 days after			
leaving the hospital			
First 20 days	All approved amounts	\$0	\$0
21st thru 100th day	All but \$[ ] a day	Up to \$[ ] a day	\$0
101st day and after	\$0	\$0	All costs
BLOOD			
First 3 pints	\$0	3 pints	\$0
Additional amounts	100%	\$0	\$0
HOSPICE CARE			
You must meet Medicare's requirements,	All but very limited	Medicare	\$0
including a doctor's certification of	copayment/coinsuranc	copayment/coinsuran	
terminal illness.	e for out-patient drugs	ce	
	and inpatient respite		
	care		

<sup>\*\*</sup> NOTICE: When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

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# PLAN D

# MEDICARE (PART B)—MEDICAL SERVICES—PER CALENDAR YEAR

\* Once you have been billed \$[ ] of Medicare-approved amounts for covered services (which are noted with an asterisk), your Part B deductible will have been met for the calendar year.

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
MEDICAL EXPENSES—IN OR OUT			
OF THE HOSPITAL AND			
OUTPATIENT HOSPITAL			
TREATMENT, such as Physician's			
services, inpatient and outpatient			
medical and surgical services and			
supplies, physical and speech therapy,			
diagnostic tests, durable medical			
equipment,			
First \$[ ] of Medicare Approved	\$0	\$0	\$[ ] (Part B
Amounts*			deductible)
Remainder of Medicare Approved	Generally 80%	Generally 20%	\$0
Amounts			
Part B Excess Charges (Above	\$0	\$0	All costs
Medicare Approved Amounts)			
BLOOD			
First 3 pints	\$0	All costs	\$0
Next \$[ ] of Medicare Approved	\$0	\$0	\$[ ] (Part B
Amounts*			deductible)
Remainder of Medicare Approved	80%	20%	\$0
Amounts			
CLINICAL LABORATORY	100%	\$0	\$0
SERVICES – TESTS FOR			
DIAGNOSTIC SERVICES			

# PLAN D (continued)

# PARTS A & B

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
HOME HEALTH CARE			
MEDICARE APPROVED SERVICES			
—Medically necessary skilled care	100%	\$0	\$0
services and medical supplies			
—Durable medical equipment			
First \$[ ] of Medicare Approved	\$0	\$0	\$[ ] (Part B
Amounts*			deductible)
Remainder of Medicare Approved	80%	20%	\$0
Amounts			

# OTHER BENEFITS—NOT COVERED BY MEDICARE

FOREIGN TRAVEL—NOT			
COVERED BY MEDICARE			
Medically necessary emergency care			
services beginning during the first 60			
days of each trip outside the USA			
First \$250 each calendar year	\$0	\$0	\$250
Remainder of charges	\$0	80% to a lifetime	20% and amounts over
		maximum benefit of	the \$50,000 lifetime
		\$50,000	maximum

#### PLAN F OR HIGH DEDUCTIBLE PLAN F

## MEDICARE (PART A) - HOSPITAL SERVICES - PER BENEFIT PERIOD

\* A benefit period begins on the first day you receive service as an inpatient in a hospital and ends after you have been out of the hospital and have not received skilled care in any other facility for 60 days in a row.

[\*\* This high deductible plan pays the same benefits as Plan F after one has paid a calendar year [\$ ] deductible. Benefits from the high deductible plan F will not begin until out-of-pocket expenses are [\$ ]. Out-of-pocket expenses for this deductible are expenses that would ordinarily be paid by the policy. This includes the Medicare deductibles for Part A and Part B, but does not include the Plan's separate foreign travel emergency deductible.]

SERVICES	MEDICARE PAYS	[AFTER YOU PAY [\$	[IN ADDITION TO [\$ ]
		] DEDUCTIBLE, **]	DEDUCTIBLE, **]
		PLAN PAYS	YOU PAY
HOSPITALIZATION*			
Semiprivate room and board, general nursing			
and miscellaneous services and supplies			
First 60 days	All but \$[ ]	\$[ ] (Part A	\$0
		deductible)	
61st thru 90th day	All but \$[ ] a day	\$[ ] a day	\$0
91st day and after:			
While using 60 lifetime reserve days	All but \$[ ] a day	\$[ ] a day	\$0
Once lifetime reserve days are used:			
Additional 365 days	\$0	100% of Medicare	\$0***
		eligible expenses	
Beyond the additional 365 days	\$0	\$0	All costs
SKILLED NURSING FACILITY CARE*			
You must meet Medicare's requirements,			
including having been in a hospital for at least			
3 days and entered a Medicare-approved			
facility within 30 days after leaving the			
hospital			
First 20 days	All approved amounts	\$0	\$0
21st thru 100th day	All but \$[ ] a day	Up to \$[ ] a day	\$0
101st day and after	\$0	\$0	All costs
BLOOD			
First 3 pints	\$0	3 pints	\$0
Additional amounts	100%	\$0	\$0
HOSPICE CARE			
You must meet Medicare's requirements,	All but very limited	Medicare	\$0
including a doctor's certification of	copayment/coinsurance	copayment/coinsurance	
terminal illness.	for out-patient drugs and		
	inpatient respite care		

<sup>\*\*\*</sup> NOTICE: When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "core benefits". During this time the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

#### PLAN F OR HIGH DEDUCTIBLE PLAN F

## MEDICARE (PART B) - MEDICAL SERVICES - PER CALENDAR YEAR

\* Once you have been billed \$[ ] of Medicare-approved amounts for covered services (which are noted with an asterisk), your Part B deductible will have been met for the calendar year.

[\*\* This high deductible plan pays the same benefits as Plan F after one has paid a calendar year [\$ ] deductible. Benefits from the high deductible plan F will not begin until out-of-pocket expenses are [\$ ]. Out-of-pocket expenses for this deductible are expenses that would ordinarily be paid by the policy. This includes the Medicare deductibles for Part A and Part B, but does not include the Plan's separate foreign travel emergency deductible.]

SERVICES	MEDICARE PAYS	[AFTER YOU PAY [\$ ] DEDUCTIBLE, **] PLAN PAYS	[IN ADDITION TO [\$ ] DEDUCTIBLE, **] YOU PAY
MEDICAL EXPENSES—IN OR OUT OF THE HOSPITAL AND OUTPATIENT HOSPITAL TREATMENT, such as Physician's services, inpatient and outpatient medical and surgical services and supplies, physical and speech therapy, diagnostic tests, durable medical			
equipment,  First \$[ ] of Medicare Approved  Amounts*  Remainder of Medicare Approved  Amounts	\$0 Generally 80%	\$[ ] (Part B deductible) Generally 20%	\$0 \$0
Part B Excess Charges (Above Medicare Approved Amounts)	\$0	100%	\$0
BLOOD First 3 pints Next \$[ ] of Medicare Approved Amounts* Remainder of Medicare Approved Amounts	\$0 \$0 80%	All costs \$[ ] (Part B deductible) 20%	\$0 \$0 \$0
CLINICAL LABORATORY SERVICES – TESTS FOR DIAGNOSTIC SERVICES	100%	\$0	\$0

# PLAN F OR HIGH DEDUCTIBLE PLAN F (continued)

# PARTS A & B

SERVICES	MEDICARE PAYS	[AFTER YOU PAY [\$ ] DEDUCTIBLE, **] PLAN PAYS	[IN ADDITION TO [\$ ] DEDUCTIBLE, **] YOU PAY
HOME HEALTH CARE MEDICARE APPROVED SERVICES —Medically necessary skilled care	100%	\$0	\$0
services and medical supplies  —Durable medical equipment			
First \$[ ] of Medicare Approved Amounts*	\$0	\$[ ] (Part B deductible)	\$0
Remainder of Medicare Approved Amounts	80%	20%	\$0

# OTHER BENEFITS—NOT COVERED BY MEDICARE

FOREIGN TRAVEL—NOT			
COVERED BY MEDICARE			
Medically necessary emergency care			
services beginning during the first 60			
days of each trip outside the USA			
First \$250 each calendar year	\$0	\$0	\$250
Remainder of charges	\$0	80% to a lifetime	20% and amounts over
		maximum benefit of	the \$50,000 lifetime
		\$50,000	maximum

#### PLAN G

## MEDICARE (PART A)—HOSPITAL SERVICES—PER BENEFIT PERIOD

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
HOSPITALIZATION*			
Semiprivate room and board, general			
nursing and miscellaneous services and			
supplies			
First 60 days	All but \$[ ]	\$[ ] (Part A deductible)	\$0
61st thru 90th day	All but \$[ ] a day	\$[ ] a day	\$0
91st day and after:			
While using 60 lifetime reserve days	All but \$[ ] a day	\$[ ] a day	\$0
Once lifetime reserve days are used:			
Additional 365 days	\$0	100% of Medicare	\$0**
		eligible expenses	
Beyond the additional 365 days	\$0	\$0	All costs
SKILLED NURSING FACILITY			
CARE*			
You must meet Medicare's requirements,			
including having been in a hospital for at			
least 3 days and entered a Medicare-			
approved facility within 30 days after			
leaving the hospital			
First 20 days	All approved amounts	\$0	\$0
21st thru 100th day	All but \$[ ] a day	Up to \$[ ] a day	\$0
101st day and after	\$0	\$0	All costs
BLOOD			
First 3 pints	\$0	3 pints	\$0
Additional amounts	100%	\$0	\$0
HOSPICE CARE			
You must meet Medicare's requirements,	All but very limited	Medicare	\$0
including a doctor's certification of	copayment/coinsuranc	copayment/coinsuran	
terminal illness.	e for out-patient drugs	ce	
	and inpatient respite		
	care		

<sup>\*\*</sup> NOTICE: When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

# PLAN G

# MEDICARE (PART B)—MEDICAL SERVICES—PER CALENDAR YEAR

\* Once you have been billed \$[ ] of Medicare-approved amounts for covered services (which are noted with an asterisk), your Part B deductible will have been met for the calendar year.

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
MEDICAL EXPENSES—IN OR OUT			
OF THE HOSPITAL AND			
OUTPATIENT HOSPITAL			
TREATMENT, such as Physician's			
services, inpatient and outpatient			
medical and surgical services and			
supplies, physical and speech therapy,			
diagnostic tests, durable medical			
equipment,			
First \$[ ] of Medicare Approved	\$0	\$0	\$[ ] (Part B
Amounts*			deductible)
Remainder of Medicare Approved	Generally 80%	Generally 20%	\$0
Amounts			
Part B Excess Charges (Above	\$0	100%	\$0
Medicare Approved Amounts)			
BLOOD			
First 3 pints	\$0	All costs	\$0
Next \$[ ] of Medicare Approved	\$0	\$0	\$[ ] (Part B
Amounts*			deductible)
Remainder of Medicare Approved	80%	20%	\$0
Amounts			
CLINICAL LABORATORY	100%	\$0	\$0
SERVICES – TESTS FOR			
DIAGNOSTIC SERVICES			

# PLAN G (continued)

# PARTS A & B

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
HOME HEALTH CARE			
MEDICARE APPROVED SERVICES			
—Medically necessary skilled care	100%	\$0	\$0
services and medical supplies			
—Durable medical equipment			
First \$[ ] of Medicare Approved	\$0	\$0	\$[ ] (Part B
Amounts*			deductible)
Remainder of Medicare Approved	80%	20%	\$0
Amounts			

# OTHER BENEFITS—NOT COVERED BY MEDICARE

FOREIGN TRAVEL—NOT COVERED BY MEDICARE Medically necessary emergency care services beginning during the first 60			
days of each trip outside the USA	0.0	, do	42.50
First \$250 each calendar year	\$0	\$0	\$250
Remainder of charges	\$0	80% to a lifetime maximum benefit of \$50,000	20% and amounts over the \$50,000 lifetime maximum

#### PLAN K

\* You will pay half the cost-sharing of some covered services until you reach the annual out-of-pocket limit of \$[ ] each calendar year. The amounts that count toward your annual limit are noted with diamonds (\*) in the chart below. Once you reach the annual limit, the plan pays 100% of your Medicare copayment and coinsurance for the rest of the calendar year. However, this limit does NOT include charges from your provider that exceed Medicare-approved amounts (these are called "Excess Charges") and you will be responsible for paying this difference in the amount charged by your provider and the amount paid by Medicare for the item or service.

### MEDICARE (PART A)-HOSPITAL SERVICES-PER BENEFIT PERIOD

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY*
HOSPITALIZATION**			
Semiprivate room and board, general nursing			
and miscellaneous services and supplies			
First 60 days	All but \$[ ]	\$[ ] (50% of Part A	\$[ ] (50% of Part A
		deductible)	deductible) ♦
61st thru 90th day	All but \$[ ] a day	\$[ ] a day	\$0
91st day and after:			
While using 60 lifetime reserve days	All but \$[ ] a day	\$[ ] a day	\$0
Once lifetime reserve days are used:			
Additional 365 days	\$0	100% of Medicare	\$0***
		eligible expenses	
Beyond the additional 365 days	\$0	\$0	All costs
SKILLED NURSING FACILITY CARE**			
You must meet Medicare's requirements,			
including having been in a hospital for at least			
3 days and entered a Medicare-approved			
facility within 30 days after leaving the			
hospital			
First 20 days	All approved amounts	\$0	\$0
21st thru 100th day	All but \$[ ] a day	Up to \$[ ] a day	Up to \$[ ] a day
		(50% of Part A	(50% of Part A
	**	Coinsurance)	Coinsurance) ♦
101st day and after	\$0	\$0	All costs
BLOOD			
First 3 pints	\$0	50%	50% ♦
Additional amounts	100%	\$0	\$0
HOSPICE CARE			
You must meet Medicare's requirements,	All but very limited	50% of	50% of Medicare
including a doctor's certification of terminal	copayment/coinsurance	copayment/coinsurance	copayment/coinsurance ◆
illness.	for outpatient drugs and		
	inpatient respite care		

<sup>\*\*\*</sup> NOTICE: When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

#### PLAN K

## MEDICARE (PART B) -MEDICAL SERVICES-PER CALENDAR YEAR

\*\*\*\* Once you have been billed \$[ ] of Medicare-approved amounts for covered services (which are noted with an asterisk), your Part B deductible will have been met for the calendar year.

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY*
MEDICAL EXPENSES—IN OR OUT OF THE HOSPITAL AND OUTPATIENT HOSPITAL TREATMENT, such as Physician's services, inpatient and outpatient medical and surgical services and supplies, physical and speech therapy, diagnostic tests, durable medical			
equipment,  First \$[ ] of Medicare Approved  Amounts****	\$0	\$0	\$[ ] (Part B deductible) *** ◆
Preventive Benefits for Medicare Covered Services	Generally 80% or more of Medicare approved amounts	Remainder of Medicare approved amounts	All costs above Medicare approved amounts
Remainder of Medicare Approved Amounts	Generally 80%	Generally 10%	Generally 10% ◆
Part B Excess Charges (Above Medicare Approved Amounts)	\$0	\$0	All costs (and they do not count toward annual out-of-pocket limit of \$[ ])*
BLOOD			
First 3 pints	\$0	50%	50% ♦
Next \$[ ] of Medicare Approved Amounts****	\$0	\$0	\$[ ] (Part B deductible) **** ♦
Remainder of Medicare Approved Amounts	Generally 80%	Generally 10%	Generally 10% ◆
CLINICAL LABORATORY SERVICES – TESTS FOR DIAGNOSTIC SERVICES	100%	\$0	\$0

<sup>\*</sup> This plan limits your annual out-of-pocket payments for Medicare-approved amounts to \$[ ] per year. However, this limit does NOT include charges from your provider that exceed Medicare-approved amounts (these are called "Excess Charges") and you will be responsible for paying this difference in the amount charged by your provider and the amount paid by Medicare for the item or service.

# PLAN K (continued)

# PARTS A&B

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY*
HOME HEALTH CARE			
MEDICARE APPROVED SERVICES			
—Medically necessary skilled care	100%	\$0	\$0
services and medical supplies			
—Durable medical equipment			
First \$[ ] of Medicare Approved	\$0	\$0	\$[ ] (Part B
Amounts****			deductible) ♦
Remainder of Medicare Approved	80%	10%	10% ♦
Amounts			

<sup>\*\*\*\*\*</sup> Medicare benefits are subject to change. Please consult the latest *Guide to Health Insurance for People with Medicare*.

#### PLAN L

\* You will pay one-fourth of the cost-sharing of some covered services until you reach the annual out-of-pocket limit of \$[ ] each calendar year. The amounts that count toward your annual limit are noted with diamonds (\*) in the chart below. Once you reach the annual limit, the plan pays 100% of your Medicare copayment and coinsurance for the rest of the calendar year. However, this limit does NOT include charges from your provider that exceed Medicare-approved amounts (these are called "Excess Charges") and you will be responsible for paying this difference in the amount charged by your provider and the amount paid by Medicare for the item or service.

### MEDICARE (PART A)—HOSPITAL SERVICES—PER BENEFIT PERIOD

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY*
HOSPITALIZATION**			
Semiprivate room and board, general nursing			
and miscellaneous services and supplies			
First 60 days	All but \$[ ]	\$[ ] (75% of Part A	\$[ ] (25% of Part A
		deductible)	deductible) ♦
61st thru 90th day	All but \$[ ] a day	\$[ ] a day	\$0
91st day and after:			
While using 60 lifetime reserve days	All but \$[ ] a day	\$[ ] a day	\$0
Once lifetime reserve days are used:			
Additional 365 days	\$0	100% of Medicare	\$0***
5 11 184 1867		eligible expenses	
Beyond the additional 365 days	\$0	\$0	All costs
SKILLED NURSING FACILITY CARE**			
You must meet Medicare's requirements,			
including having been in a hospital for at least			
3 days and entered a Medicare-approved			
facility within 30 days after leaving the			
hospital	A 11 1	60	60
First 20 days	All approved amounts	\$0	\$0
21st thru 100th day	All but \$[ ] a day	Up to \$[ ] a day	Up to \$[ ] a day
		(75% of Part A	(25% of Part A
101 at day, and after	\$0	Coinsurance) \$0	Coinsurance) ♦ All costs
101st day and after BLOOD	ΦU	φυ	All costs
First 3 pints	\$0	75%	25% ♦
Additional amounts	100%	\$0	\$0
HOSPICE CARE	10070	φυ	Φ0
You must meet Medicare's requirements,	All but very limited	75% of	25% of
including a doctor's certification of terminal	copayment/coinsurance	copayment/coinsurance	copayment/coinsurance •
illness.	for outpatient drugs and	copayment/comsulance	copayment comstraince •
iiiicss.	inpatient respite care		
	impatient respite care		

<sup>\*\*\*</sup> NOTICE: When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

#### PLAN L

## MEDICARE (PART B)—MEDICAL SERVICES—PER CALENDAR YEAR

\*\*\*\* Once you have been billed \$[ ] of Medicare-approved amounts for covered services (which are noted with an asterisk), your Part B deductible will have been met for the calendar year.

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY*
MEDICAL EXPENSES—IN OR OUT OF THE HOSPITAL AND OUTPATIENT HOSPITAL TREATMENT, such as Physician's services, inpatient and outpatient medical and surgical services and supplies, physical and speech therapy, diagnostic tests, durable medical			
equipment,  First \$[ ] of Medicare Approved  Amounts****	\$0	\$0	\$[ ] (Part B deductible) **** ◆
Preventive Benefits for Medicare Covered Services	Generally 75% 80% or more of Medicare approved amounts	Remainder of Medicare approved amounts	All costs above Medicare approved amounts
Remainder of Medicare Approved Amounts	Generally 80%	Generally 15%	Generally 5% ◆
Part B Excess Charges (Above Medicare Approved Amounts)	\$0	\$0	All costs (and they do not count toward annual out-of-pocket limit of \$[ ])*
BLOOD			
First 3 pints Next \$[ ] of Medicare Approved Amounts****	\$0 \$0	75% \$0	25% ♦ \$[ ] (Part B deductible) ♦
Remainder of Medicare Approved Amounts	Generally 80%	Generally 15%	Generally 5% ♦
CLINICAL LABORATORY SERVICES – TESTS FOR DIAGNOSTIC SERVICES	100%	\$0	\$0

<sup>\*</sup> This plan limits your annual out-of-pocket payments for Medicare-approved amounts to \$[ ] per year. However, this limit does NOT include charges from your provider that exceed Medicare-approved amounts (these are called "Excess Charges") and you will be responsible for paying this difference in the amount charged by your provider and the amount paid by Medicare for the item or service.

# PLAN L (continued)

# PARTS A&B

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY*
HOME HEALTH CARE			
MEDICARE APPROVED SERVICES			
—Medically necessary skilled care	100%	\$0	\$0
services and medical supplies			
—Durable medical equipment			
First \$[ ] of Medicare Approved	\$0	\$0	\$[ ] (Part B
Amounts****			deductible) ♦
Remainder of Medicare Approved	80%	15%	5% ♦
Amounts			

<sup>\*\*\*\*\*</sup> Medicare benefits are subject to change. Please consult the latest *Guide to Health Insurance for People with Medicare*.

#### PLAN M

## MEDICARE (PART A)—HOSPITAL SERVICES—PER BENEFIT PERIOD

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
HOSPITALIZATION*			
Semiprivate room and board, general			
nursing and miscellaneous services and			
supplies			
First 60 days	All but \$[ ]	\$[ ] (50% of Part A deductible)	\$[ ] (50% of Part A deductible)
61st thru 90th day	All but \$[ ] a day	\$[ ] a day	\$0
91st day and after:			
While using 60 lifetime reserve days	All but \$[ ] a day	\$[ ] a day	\$0
Once lifetime reserve days are used:			
Additional 365 days	\$0	100% of Medicare eligible expenses	\$0**
Beyond the additional 365 days	\$0	\$0	All costs
SKILLED NURSING FACILITY			
CARE*			
You must meet Medicare's requirements,			
including having been in a hospital for at			
least 3 days and entered a Medicare-			
approved facility within 30 days after			
leaving the hospital			
First 20 days	All approved amounts	\$0	\$0
21st thru 100th day	All but \$[ ] a day	Up to \$[ ] a day	\$0
101st day and after	\$0	\$0	All costs
BLOOD			
First 3 pints	\$0	3 pints	\$0
Additional amounts	100%	\$0	\$0
HOSPICE CARE			
You must meet Medicare's requirements,	All but very limited	Medicare	\$0
including a doctor's certification of	copayment/coinsuranc	copayment/coinsuran	
terminal illness.	e for out-patient drugs and inpatient respite care	ce	

<sup>\*\*</sup> NOTICE: When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

### PLAN M

# MEDICARE (PART B)—MEDICAL SERVICES—PER CALENDAR YEAR

\* Once you have been billed \$[ ] of Medicare-approved amounts for covered services (which are noted with an asterisk), your Part B deductible will have been met for the calendar year.

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
MEDICAL EXPENSES—IN OR OUT OF			
THE HOSPITAL AND OUTPATIENT			
HOSPITAL TREATMENT, such as			
Physician's services, inpatient and outpatient			
medical and surgical services and supplies,			
physical and speech therapy, diagnostic tests,			
durable medical equipment,			
First \$[ ] of Medicare Approved Amounts*	\$0	\$0	\$[ ] (Part B deductible)
Remainder of Medicare Approved Amounts	Generally 80%	Generally 20%	\$0
Part B Excess Charges (Above Medicare	\$0	\$0	All costs
Approved Amounts)			
BLOOD			
First 3 pints	\$0	All costs	\$0
Next \$[ ] of Medicare Approved Amounts*	\$0	\$0	\$[ ] (Part B deductible)
Remainder of Medicare Approved Amounts	80%	20%	\$0
CLINICAL LABORATORY SERVICES –	100%	\$0	\$0
TESTS FOR DIAGNOSTIC SERVICES			

# PARTS A & B

HOME HEALTH CARE			
MEDICARE APPROVED SERVICES			
—Medically necessary skilled care services	100%	\$0	\$0
and medical supplies			
—Durable medical equipment			
First \$[ ] of Medicare Approved Amounts*	\$0	\$0	\$[ ] (Part B deductible)
Remainder of Medicare Approved Amounts	80%	20%	\$0

## OTHER BENEFITS—NOT COVERED BY MEDICARE

FOREIGN TRAVEL—NOT COVERED			
BY MEDICARE			
Medically necessary emergency care services			
beginning during the first 60 days of each trip			
outside the USA			
First \$250 each calendar year	\$0	\$0	\$250
Remainder of charges	\$0	80% to a lifetime	20% and amounts over
_		maximum benefit of	the \$50,000 lifetime
		\$50,000	maximum

### PLAN N

## MEDICARE (PART A)—HOSPITAL SERVICES—PER BENEFIT PERIOD

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
HOSPITALIZATION*			
Semiprivate room and board, general			
nursing and miscellaneous services and			
supplies			
First 60 days	All but \$[ ]	\$[ ] (Part A deductible)	\$0
61st thru 90th day	All but \$[ ] a day	\$[ ] a day	\$0
91st day and after:	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, , ,	
While using 60 lifetime reserve days	All but \$[ ] a day	\$[ ] a day	\$0
Once lifetime reserve days are used:			
Additional 365 days	\$0	100% of Medicare eligible expenses	\$0**
Beyond the additional 365 days	\$0	\$0	All costs
SKILLED NURSING FACILITY			
CARE*			
You must meet Medicare's requirements,			
including having been in a hospital for at			
least 3 days and entered a Medicare-			
approved facility within 30 days after			
leaving the hospital			
First 20 days	All approved amounts	\$0	\$0
21st thru 100th day	All but \$[ ] a day	Up to \$[ ] a day	\$0
101st day and after	\$0	\$0	All costs
BLOOD			
First 3 pints	\$0	3 pints	\$0
Additional amounts	100%	\$0	\$0
HOSPICE CARE			
You must meet Medicare's requirements,	All but very limited	Medicare	\$0
including a doctor's certification of	copayment/coinsuranc	copayment/coinsuran	
terminal illness.	e for out-patient drugs and inpatient respite	ce	
	care		

<sup>\*\*</sup> NOTICE: When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

# PLAN N

# MEDICARE (PART B)—MEDICAL SERVICES—PER CALENDAR YEAR

\* Once you have been billed \$[ ] of Medicare-approved amounts for covered services (which are noted with an asterisk), your Part B deductible will have been met for the calendar year.

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
MEDICAL EXPENSES—IN OR OUT OF THE HOSPITAL AND OUTPATIENT HOSPITAL TREATMENT, such as Physician's services, inpatient and outpatient medical and surgical services and supplies, physical and speech therapy, diagnostic tests, durable medical equipment, First \$[ ] of Medicare Approved Amounts* Remainder of Medicare Approved Amounts	\$0 Generally 80%	\$0  Balance, other than up to [\$ ] per office visit and up to [\$ ] per emergency room visit. The copayment of up to [\$ ] is waived if the insured is admitted to any hospital and the emergency visit is covered as a Medicare Part A expense.	\$[ ] (Part B deductible) Up to [\$ ] per office visit and up to [\$ ] per emergency room visit. The copayment of up to [\$ ] is waived if the insured is admitted to any hospital and the emergency visit is covered as a Medicare Part A expense.
Part B Excess Charges (Above Medicare Approved Amounts)	\$0	\$0	All costs
BLOOD			
First 3 pints	\$0	All costs	\$0
Next \$[ ] of Medicare Approved Amounts*	\$0	\$0	\$[ ] (Part B deductible)
Remainder of Medicare Approved Amounts	80%	20%	\$0
CLINICAL LABORATORY SERVICES – TESTS FOR DIAGNOSTIC SERVICES	100%	\$0	\$0

# PLAN N (continued)

# PARTS A & B

HOME HEALTH CARE MEDICARE APPROVED SERVICES —Medically necessary skilled care services and medical supplies	100%	\$0	\$0
—Durable medical equipment First \$[ ] of Medicare Approved Amounts*	\$0	\$0	\$[ ] (Part B deductible)
Remainder of Medicare Approved Amounts	80%	20%	\$0

# OTHER BENEFITS—NOT COVERED BY MEDICARE

FOREIGN TRAVEL—NOT			
COVERED BY MEDICARE			
Medically necessary emergency care			
services beginning during the first 60			
days of each trip outside the USA			
First \$250 each calendar year	\$0	\$0	\$250
Remainder of charges	\$0	80% to a lifetime	20% and amounts over
		maximum benefit of	the \$50,000 lifetime
		\$50,000	maximum

#### Benefit Chart of Medicare Supplement Plans Sold on or after January 1, 2020

This chart shows the benefits included in each of the standard Medicare supplement plans. Some plans may not be available. Only applicants' **first** eligible for Medicare before 2020 may purchase Plans C, F, and high deductible F.

Note: A ✓ means 100% of the benefit is paid.

Benefits		Plans Available to All Applicants					first e befor	icare digible e 2020 nly		
	A	В	D	G*	K	L	M	N	C	F*
Medicare Part A coinsurance and hospice coverage (up to an additional 365 days after medicare benefits are used up)	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>~</b>	<b>✓</b>	<b>√</b>	<b>√</b>	<b>✓</b>	<b>*</b>
Medicare Part B coinsurance or copayment	✓	<b>✓</b>	✓	<b>✓</b>	50%	75%	<b>✓</b>	✓ copays apply***	<b>✓</b>	<b>√</b>
Blood (first three pints)	✓	✓	✓	✓	50%	75%	✓	<b>✓</b>	✓	✓
Part A hospice care coinsurance or copayment	<b>✓</b>	<b>✓</b>	~	<b>✓</b>	50%	75%	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>~</b>
Skilled nursing facility coinsurance			✓	✓	50%	75%	✓	✓	✓	<b>✓</b>
Medicare Part A deductible		<b>√</b>	✓	✓	50%	75%	50%	✓	<b>✓</b>	<b>✓</b>
Medicare Part B deductible									✓	<b>✓</b>
Medicare Part B excess charges				✓						<b>✓</b>
Foreign travel emergency (up to plan limits)			<b>✓</b>	<b>✓</b>			<b>√</b>	<b>✓</b>	<b>✓</b>	<b>√</b>
Out-of-pocket limit in [2018]		_		_	[\$5240]**	[\$2620]**				

<sup>\*</sup> Plans F and G also have a high deductible options which require first paying a plan deductible of [\$2240] before the plan begins to pay. Once the plan deductible is met, the plan pays 100% of covered services for the rest of the calendar year. High deductible plan G does not cover the Medicare Part B deductible. However, high deductible plans F and G count your payment of the Medicare Part B deductible toward meeting the plan deductible.

<sup>\*\*</sup> Plans K and L pay 100% of covered services for the rest of the calendar year once you meet the out-of-pocket yearly limit.

<sup>\*\*\*</sup> Plan N pays 100% of the Part B coinsurance, except for a co-payment of up to \$20 for some office visits and up to a \$50 co-payment for emergency room visits that do not result in an inpatient admission.

#### PREMIUM INFORMATION [Boldface Type]

We [insert issuer's name] can only raise your premium if we raise the premium for all policies like yours in this State. [If the premium is based on the increasing age of the insured, include information specifying when premiums will change.]

### **DISCLOSURES** [Boldface Type]

Use this outline to compare benefits and premiums among policies.

### READ YOUR POLICY VERY CAREFULLY [Boldface Type]

This is only an outline describing your policy's most important features. The policy is your insurance contract. You must read the policy itself to understand all of the rights and duties of both you and your insurance company.

## RIGHT TO RETURN POLICY [Boldface Type]

If you find that you are not satisfied with your policy, you may return it to [insert issuer's address]. If you send the policy back to us within 30 days after you receive it, we will treat the policy as if it had never been issued and return all of your payments.

### POLICY REPLACEMENT [Boldface Type]

If you are replacing another health insurance policy, do NOT cancel it until you have actually received your new policy and are sure you want to keep it.

### **NOTICE** [Boldface Type]

This policy may not fully cover all of your medical costs.

[for agents:]

Neither [insert company's name] nor its agents are connected with Medicare.

[for direct response:]

[insert company's name] is not connected with Medicare.

This outline of coverage does not give all the details of Medicare coverage. Contact your local Social Security Office or consult "Medicare & You" for more details.

#### **COMPLETE ANSWERS ARE VERY IMPORTANT** [Boldface Type]

When you fill out the application for the new policy, be sure to answer truthfully and completely all questions about your medical and health history. The company may cancel your policy and refuse to pay any claims if you leave out or falsify important medical information. [If the policy or certificate is guaranteed issue, this paragraph need not appear.]

Review the application carefully before you sign it. Be certain that all information has been properly recorded.

[Include for each plan prominently identified in the cover page, a chart showing the services, Medicare payments, plan payments and insured payments for each plan, using the same language, in the same order, using uniform layout and format as shown in the charts below. No more than four plans may be shown on one chart. For purposes of illustration, charts for each plan are included in this rule. An issuer may use additional benefit plan designations on these charts pursuant to paragraph (K)(4) of this rule.]

[Include an explanation of any innovative benefits on the cover page and in the chart, in a manner approved by the superintendent.]

[Include an explanation of any smoker/non-smoker rates or household discounts in the premium information and disclosure pages, in a manner approved by the superintendent.]

#### PLAN A

# MEDICARE (PART A)—HOSPITAL SERVICES—PER BENEFIT PERIOD

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
HOSPITALIZATION*			
Semiprivate room and board, general			
nursing and miscellaneous services and			
supplies			
First 60 days	All but \$[ ]	\$0	\$[ ] (Part A deductible)
61st thru 90th day	All but \$[ ] a day	\$[ ] a day	\$0
91st day and after:			
While using 60 lifetime reserve days	All but \$[ ] a day	\$[ ] a day	\$0
Once lifetime reserve days are used:			
Additional 365 days	\$0	100% of Medicare eligible expenses	\$0**
Beyond the additional 365 days	\$0	\$0	All costs
SKILLED NURSING FACILITY			
CARE*			
You must meet Medicare's requirements,			
including having been in a hospital for at			
least 3 days and entered a Medicare-			
approved facility within 30 days after			
leaving the hospital			
First 20 days	All approved amounts	\$0	\$0
21st thru 100th day	All but \$[ ] a day	\$0	Up to \$[ ] a day
101st day and after	\$0	\$0	All costs
BLOOD			
First 3 pints	\$0	3 pints	\$0
Additional amounts	100%	\$0	\$0
HOSPICE CARE			
You must meet Medicare's requirements,	All but very limited	Medicare	\$0
including a doctor's certification of	copayment/coinsuranc	copayment/coinsuran	
terminal illness.	e for out-patient drugs and inpatient respite	ce	
	care		

<sup>\*\*</sup> NOTICE: When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

## PLAN A

# MEDICARE (PART B)—MEDICAL SERVICES—PER CALENDAR YEAR

\* Once you have been billed \$[ ] of Medicare-approved amounts for covered services (which are noted with an asterisk), your Part B deductible will have been met for the calendar year.

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
MEDICAL EXPENSES—IN OR OUT			
OF THE HOSPITAL AND			
OUTPATIENT HOSPITAL			
TREATMENT, such as Physician's			
services, inpatient and outpatient medical			
and surgical services and supplies,			
physical and speech therapy, diagnostic			
tests, durable medical equipment,			
First \$[ ] of Medicare Approved	\$0	\$0	\$[ ] (Part B
Amounts*			deductible)
Remainder of Medicare Approved	Generally 80%	Generally 20%	\$0
Amounts			
Part B Excess Charges (Above	\$0	\$0	All costs
Medicare Approved Amounts)			
BLOOD			
First 3 pints	\$0	All costs	\$0
Next \$[ ] of Medicare Approved	\$0	\$0	\$[ ] (Part B
Amounts*			deductible)
Remainder of Medicare Approved	80%	20%	\$0
Amounts			
CLINICAL LABORATORY	100%	\$0	\$0
SERVICES – TESTS FOR			
DIAGNOSTIC SERVICES			

## PARTS A & B

HOME HEALTH CARE MEDICARE APPROVED SERVICES			
—Medically necessary skilled care	100%	\$0	\$0
services and medical supplies			
—Durable medical equipment			
First \$[ ] of Medicare Approved	\$0	\$0	\$[ ] (Part B
Amounts*			deductible)
Remainder of Medicare Approved	80%	20%	\$0
Amounts			

### PLAN B

# MEDICARE (PART A)—HOSPITAL SERVICES—PER BENEFIT PERIOD

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
HOSPITALIZATION*			
Semiprivate room and board, general			
nursing and miscellaneous services and			
supplies			
First 60 days	All but \$[ ]	\$[ ] (Part A deductible)	\$0
61st thru 90th day	All but \$[ ] a day	\$[ ] a day	\$0
91st day and after:			
While using 60 lifetime reserve days	All but \$[ ] a day	\$[ ] a day	\$0
Once lifetime reserve days are used:			
Additional 365 days	\$0	100% of Medicare eligible expenses	\$0**
Beyond the additional 365 days	\$0	\$0	All costs
SKILLED NURSING FACILITY			
CARE*			
You must meet Medicare's requirements,			
including having been in a hospital for at			
least 3 days and entered a Medicare-			
approved facility within 30 days after			
leaving the hospital			
First 20 days	All approved amounts	\$0	\$0
21st thru 100th day	All but \$[ ] a day	\$0	Up to \$[ ] a day
101st day and after	\$0	\$0	All costs
BLOOD			
First 3 pints	\$0	3 pints	\$0
Additional amounts	100%	\$0	\$0
HOSPICE CARE			
You must meet Medicare's requirements,	All but very limited	Medicare	\$0
including a doctor's certification of	copayment/coinsuranc	copayment/coinsuran	
terminal illness.	e for out-patient drugs and inpatient respite care	ce	

<sup>\*\*</sup> NOTICE: When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

## PLAN B

# MEDICARE (PART B)—MEDICAL SERVICES—PER CALENDAR YEAR

\* Once you have been billed \$[ ] of Medicare-approved amounts for covered services (which are noted with an asterisk), your Part B deductible will have been met for the calendar year.

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
MEDICAL EXPENSES—IN OR OUT			
OF THE HOSPITAL AND			
OUTPATIENT HOSPITAL			
TREATMENT, such as Physician's			
services, inpatient and outpatient medical			
and surgical services and supplies,			
physical and speech therapy, diagnostic			
tests, durable medical equipment,			
First \$[ ] of Medicare Approved	\$0	\$0	\$[ ] (Part B
Amounts*			deductible)
Remainder of Medicare Approved	Generally 80%	Generally 20%	\$0
Amounts			
Part B Excess Charges (Above	\$0	\$0	All costs
Medicare Approved Amounts)			
BLOOD			
First 3 pints	\$0	All costs	\$0
Next \$[ ] of Medicare Approved	\$0	\$0	\$[ ] (Part B
Amounts*			deductible)
Remainder of Medicare Approved	80%	20%	\$0
Amounts			
CLINICAL LABORATORY	100%	\$0	\$0
SERVICES – TESTS FOR			
DIAGNOSTIC SERVICES			

## PARTS A & B

HOME HEALTH CARE			
MEDICARE APPROVED SERVICES			
—Medically necessary skilled care	100%	\$0	\$0
services and medical supplies			
—Durable medical equipment			
First \$[ ] of Medicare Approved	\$0	\$0	\$[ ] (Part B
Amounts*			deductible)
Remainder of Medicare Approved	80%	20%	\$0
Amounts			

#### PLAN C

# MEDICARE (PART A)—HOSPITAL SERVICES—PER BENEFIT PERIOD

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
HOSPITALIZATION*			
Semiprivate room and board, general			
nursing and miscellaneous services and			
supplies			
First 60 days	All but \$[ ]	\$[ ] (Part A deductible)	\$0
61st thru 90th day	All but \$[ ] a day	\$[ ] a day	\$0
91st day and after:			
While using 60 lifetime reserve days	All but \$[ ] a day	\$[ ] a day	\$0
Once lifetime reserve days are used:	, ,		
Additional 365 days	\$0	100% of Medicare eligible expenses	\$0**
Beyond the additional 365 days	\$0	\$0	All costs
SKILLED NURSING FACILITY			
CARE*			
You must meet Medicare's requirements,			
including having been in a hospital for at			
least 3 days and entered a Medicare-			
approved facility within 30 days after			
leaving the hospital			
First 20 days	All approved amounts	\$0	\$0
21st thru 100th day	All but \$[ ] a day	Up to \$[ ] a day	\$0
101st day and after	\$0	\$0	All costs
BLOOD			
First 3 pints	\$0	3 pints	\$0
Additional amounts	100%	\$0	\$0
HOSPICE CARE			
You must meet Medicare's requirements,	All but very limited	Medicare	\$0
including a doctor's certification of	copayment/coinsuranc	copayment/coinsuran	
terminal illness.	e for out-patient drugs and inpatient respite care	ce	

<sup>\*\*</sup> NOTICE: When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

# PLAN C

# MEDICARE (PART B)—MEDICAL SERVICES—PER CALENDAR YEAR

\* Once you have been billed \$[ ] of Medicare-approved amounts for covered services (which are noted with an asterisk), your Part B deductible will have been met for the calendar year.

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
MEDICAL EXPENSES—IN OR OUT OF			
THE HOSPITAL AND OUTPATIENT			
HOSPITAL TREATMENT, such as			
Physician's services, inpatient and outpatient medical and surgical services and supplies,			
physical and speech therapy, diagnostic tests,			
durable medical equipment,			
First \$[ ] of Medicare Approved Amounts*	\$0	\$[ ] (Part B deductible)	\$0
Remainder of Medicare Approved Amounts	Generally 80%	Generally 20%	\$0
Part B Excess Charges (Above Medicare	\$0	\$0	All costs
Approved Amounts)			
BLOOD			
First 3 pints	\$0	All costs	\$0
Next \$[ ] of Medicare Approved Amounts*	\$0	\$[ ] (Part B	\$0
		deductible)	
Remainder of Medicare Approved Amounts	80%	20%	\$0
CLINICAL LABORATORY SERVICES –	100%	\$0	\$0
TESTS FOR DIAGNOSTIC SERVICES			

## PARTS A & B

HOME HEALTH CARE			
MEDICARE APPROVED SERVICES			
—Medically necessary skilled care services	100%	\$0	\$0
and medical supplies			
—Durable medical equipment			
First \$[ ] of Medicare Approved	\$0	\$[ ] (Part B	\$0
Amounts*		deductible)	
Remainder of Medicare Approved	80%	20%	\$0
Amounts			

# OTHER BENEFITS—NOT COVERED BY MEDICARE

FOREIGN TRAVEL—NOT COVERED BY MEDICARE			
Medically necessary emergency care services			
beginning during the first 60 days of each trip			
outside the USA			
First \$250 each calendar year	\$0	\$0	\$250
Remainder of charges	\$0	80% to a lifetime	20% and amounts over
		maximum benefit of	the \$50,000 lifetime
		\$50,000	maximum

#### PLAN D

## MEDICARE (PART A)—HOSPITAL SERVICES—PER BENEFIT PERIOD

\* A benefit period begins on the first day you receive service as an inpatient in a hospital and ends after you have been out of the hospital and have not received skilled care in any other facility for 60 days in a row.

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
HOSPITALIZATION*			
Semiprivate room and board, general			
nursing and miscellaneous services and			
supplies			
First 60 days	All but \$[ ]	\$[ ] (Part A deductible)	\$0
61st thru 90th day	All but \$[ ] a day	\$[ ] a day	\$0
91st day and after:	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, , ,	
While using 60 lifetime reserve days	All but \$[ ] a day	\$[ ] a day	\$0
Once lifetime reserve days are used:			
Additional 365 days	\$0	100% of Medicare eligible expenses	\$0**
Beyond the additional 365 days	\$0	\$0	All costs
SKILLED NURSING FACILITY			
CARE*			
You must meet Medicare's requirements,			
including having been in a hospital for at			
least 3 days and entered a Medicare-			
approved facility within 30 days after			
leaving the hospital			
First 20 days	All approved amounts	\$0	\$0
21st thru 100th day	All but \$[ ] a day	Up to \$[ ] a day	\$0
101st day and after	\$0	\$0	All costs
BLOOD			
First 3 pints	\$0	3 pints	\$0
Additional amounts	100%	\$0	\$0
HOSPICE CARE			
You must meet Medicare's requirements,	All but very limited	Medicare	\$0
including a doctor's certification of	copayment/coinsuranc	copayment/coinsuran	
terminal illness.	e for out-patient drugs and inpatient respite	ce	
	care		

<sup>\*\*</sup> NOTICE: When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

### PLAN D

# MEDICARE (PART B)—MEDICAL SERVICES—PER CALENDAR YEAR

\* Once you have been billed \$[ ] of Medicare-approved amounts for covered services (which are noted with an asterisk), your Part B deductible will have been met for the calendar year.

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
MEDICAL EXPENSES—IN OR OUT			
OF THE HOSPITAL AND			
OUTPATIENT HOSPITAL			
TREATMENT, such as Physician's			
services, inpatient and outpatient			
medical and surgical services and			
supplies, physical and speech therapy,			
diagnostic tests, durable medical			
equipment,			
First \$[ ] of Medicare Approved	\$0	\$0	\$[ ] (Part B
Amounts*			deductible)
Remainder of Medicare Approved	Generally 80%	Generally 20%	\$0
Amounts			
Part B Excess Charges (Above	\$0	\$0	All costs
Medicare Approved Amounts)			
BLOOD			
First 3 pints	\$0	All costs	\$0
Next \$[ ] of Medicare Approved	\$0	\$0	\$[ ] (Part B
Amounts*			deductible)
Remainder of Medicare Approved	80%	20%	\$0
Amounts			
CLINICAL LABORATORY	100%	\$0	\$0
SERVICES – TESTS FOR			
DIAGNOSTIC SERVICES			

# PLAN D (continued)

# PARTS A & B

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SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
HOME HEALTH CARE			
MEDICARE APPROVED SERVICES			
—Medically necessary skilled care	100%	\$0	\$0
services and medical supplies			
—Durable medical equipment			
First \$[ ] of Medicare Approved	\$0	\$0	\$[ ] (Part B
Amounts*			deductible)
Remainder of Medicare Approved	80%	20%	\$0
Amounts			

FOREIGN TRAVEL—NOT			
COVERED BY MEDICARE			
Medically necessary emergency care			
services beginning during the first 60			
days of each trip outside the USA			
First \$250 each calendar year	\$0	\$0	\$250
Remainder of charges	\$0	80% to a lifetime	20% and amounts over
		maximum benefit of	the \$50,000 lifetime
		\$50,000	maximum

#### PLAN F OR HIGH DEDUCTIBLE PLAN F

#### MEDICARE (PART A) - HOSPITAL SERVICES - PER BENEFIT PERIOD

\* A benefit period begins on the first day you receive service as an inpatient in a hospital and ends after you have been out of the hospital and have not received skilled care in any other facility for 60 days in a row.

[\*\* This high deductible plan pays the same benefits as Plan F after one has paid a calendar year [\$ ] deductible. Benefits from the high deductible plan F will not begin until out-of-pocket expenses are [\$ ]. Out-of-pocket expenses for this deductible are expenses that would ordinarily be paid by the policy. This includes the Medicare deductibles for Part A and Part B, but does not include the Plan's separate foreign travel emergency deductible.]

SERVICES	MEDICARE PAYS	[AFTER YOU PAY [\$ ] DEDUCTIBLE, **] PLAN PAYS	[IN ADDITION TO [\$ ] DEDUCTIBLE, **] YOU PAY
HOSPITALIZATION*			
Semiprivate room and board, general nursing			
and miscellaneous services and supplies			
First 60 days	All but \$[ ]	\$[ ] (Part A deductible)	\$0
61st thru 90th day	All but \$[ ] a day	\$[ ] a day	\$0
91st day and after:			
While using 60 lifetime reserve days	All but \$[ ] a day	\$[ ] a day	\$0
Once lifetime reserve days are used:			
Additional 365 days	\$0	100% of Medicare	\$0***
		eligible expenses	
Beyond the additional 365 days	\$0	\$0	All costs
SKILLED NURSING FACILITY CARE*			
You must meet Medicare's requirements,			
including having been in a hospital for at least			
3 days and entered a Medicare-approved			
facility within 30 days after leaving the			
hospital			
First 20 days	All approved amounts	\$0	\$0
21st thru 100th day	All but \$[ ] a day	Up to \$[ ] a day	\$0
101st day and after	\$0	\$0	All costs
BLOOD			
First 3 pints	\$0	3 pints	\$0
Additional amounts	100%	\$0	\$0
HOSPICE CARE			
You must meet Medicare's requirements,	All but very limited	Medicare	\$0
including a doctor's certification of	copayment/coinsurance	copayment/coinsurance	
terminal illness.	for out-patient drugs and		
	inpatient respite care		

\*\*\* NOTICE: When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "core benefits". During this time the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

#### PLAN F OR HIGH DEDUCTIBLE PLAN F

### MEDICARE (PART B) - MEDICAL SERVICES - PER CALENDAR YEAR

\* Once you have been billed \$[ ] of Medicare-approved amounts for covered services (which are noted with an asterisk), your Part B deductible will have been met for the calendar year.

[\*\* This high deductible plan pays the same benefits as Plan F after one has paid a calendar year [\$ ] deductible. Benefits from the high deductible plan F will not begin until out-of-pocket expenses are [\$ ]. Out-of-pocket expenses for this deductible are expenses that would ordinarily be paid by the policy. This includes the Medicare deductibles for Part A and Part B, but does not include the Plan's separate foreign travel emergency deductible.]

SERVICES	MEDICARE PAYS	[AFTER YOU PAY [\$ ] DEDUCTIBLE, **] PLAN PAYS	[IN ADDITION TO [\$ ] DEDUCTIBLE, **] YOU PAY
MEDICAL EXPENSES—IN OR OUT OF THE HOSPITAL AND			
OUTPATIENT HOSPITAL			
TREATMENT, such as Physician's			
services, inpatient and outpatient			
medical and surgical services and			
supplies, physical and speech therapy,			
diagnostic tests, durable medical			
equipment,	Φ0	ΦΓ 1/D / D	Φ0
First \$[ ] of Medicare Approved Amounts*	\$0	\$[ ] (Part B deductible)	\$0
Remainder of Medicare Approved	Generally 80%	Generally 20%	\$0
Amounts	Generally 6076	Generally 2070	<b>40</b>
Part B Excess Charges (Above	\$0	\$100	\$0
Medicare Approved Amounts)			
BLOOD			
First 3 pints	\$0	All costs	\$0
Next \$[ ] of Medicare Approved	\$0	\$[ ] (Part B	\$0
Amounts*	000/	deductible)	
Remainder of Medicare Approved	80%	20%	\$0
Amounts	1000/	0.0	00
CLINICAL LABORATORY	100%	\$0	\$0
SERVICES – TESTS FOR DIAGNOSTIC SERVICES			
DIAGNOSTIC SERVICES	1		

# PLAN F OR HIGH DEDUCTIBLE PLAN F (continued)

## PARTS A & B

SERVICES	MEDICARE PAYS	[AFTER YOU PAY	[IN ADDITION TO [\$   DEDUCTIBLE,
		[\$ ] DEDUCTIBLE, **]	**]
		PLAN PAYS	YOU PAY
HOME HEALTH CARE			
MEDICARE APPROVED SERVICES			
—Medically necessary skilled care	100%	\$0	\$0
services and medical supplies			
—Durable medical equipment			
First \$[ ] of Medicare Approved	\$0	\$[ ] (Part B	\$0
Amounts*		deductible)	
Remainder of Medicare Approved	80%	20%	\$0
Amounts			

FOREIGN TRAVEL—NOT COVERED BY MEDICARE Medically necessary emergency care			
services beginning during the first 60 days of each trip outside the USA			
First \$250 each calendar year	\$0	\$0	\$250
Remainder of charges	\$0	80% to a lifetime maximum benefit of \$50,000	20% and amounts over the \$50,000 lifetime maximum

#### PLAN G OR HIGH DEDUCTIBLE PLAN G

### MEDICARE (PART A)—HOSPITAL SERVICES—PER BENEFIT PERIOD

\* A benefit period begins on the first day you receive service as an inpatient in a hospital and ends after you have been out of the hospital and have not received skilled care in any other facility for 60 days in a row.

[\*\*This high deductible plan pays the same benefits as Plan G after you have paid a calendar year [\$2240] deductible. Benefits from the high deductible Plan G will not begin until out-of-pocket expenses are [\$2240]. Out-of-pocket expenses for this deductible include expenses for the Medicare Part B deductible, and expenses that would ordinarily be paid by the policy. This does not include the plan's separate foreign travel emergency deductible.]

SERVICES	MEDICARE PAYS	[AFTER YOU PAY \$[2240] DEDUCTIBLE,**] PLAN PAYS	[IN ADDITION TO \$[2240] DEDUCTIBLE, **] YOU PAY
HOSPITALIZATION* Semiprivate room and board, general nursing and miscellaneous services and supplies			
First 60 days	All but \$[ ]	\$[ ] (Part A deductible)	\$0
61st thru 90th day	All but \$[ ] a day	\$[ ] a day	\$0
91st day and after:			
While using 60 lifetime reserve days	All but \$[ ] a day	\$[ ] a day	\$0
Once lifetime reserve days are used:			
Additional 365 days	\$0	100% of Medicare eligible expenses	\$0***
Beyond the additional 365 days	\$0	\$0	All costs
SKILLED NURSING FACILITY CARE* You must meet Medicare's requirements, including having been in a hospital for at least 3 days and entered a Medicareapproved facility within 30 days after leaving the hospital			
First 20 days	All approved amounts	\$0	\$0
21st thru 100th day	All but \$[ ] a day	Up to \$[ ] a day	\$0
101st day and after	\$0	\$0	All costs
BLOOD			
First 3 pints	\$0	3 pints	\$0
Additional amounts	100%	\$0	\$0

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HOSPICE CARE You must meet Medicare's requirements, including a doctor's certification of terminal illness.	All but very limited copayment/coinsuranc e for out-patient drugs and inpatient respite	Medicare copayment/coinsuran ce	\$0
	care		

<sup>\*\*\*</sup> NOTICE: When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

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#### PLAN G or HIGH DEDUCTIBLE PLAN G

### MEDICARE (PART B)—MEDICAL SERVICES—PER CALENDAR YEAR

\* Once you have been billed \$[ ] of Medicare-approved amounts for covered services (which are noted with an asterisk), your Part B deductible will have been met for the calendar year.

[\*\*This high deductible plan pays the same benefits as Plan G after you have paid a calendar year [\$2240] deductible. Benefits from the high deductible Plan G will not begin until out-of-pocket expenses are [\$2240]. Out-of-pocket expenses for this deductible include expenses for the Medicare Part B deductible, and expenses that would ordinarily be paid by the policy. This does not include the plan's separate foreign travel emergency deductible.]

MEDICARE PAYS	[AFTER YOU PAY	[IN ADDITION TO
		\$[2240]
		DEDUCTIBLE, **]
	PLAN PAYS	YOU PAY
0	\$0	\$[ ] (Unless Part B
		deductible has been
		met)
enerally 80%	Generally 20%	\$0
0	100%	\$0
_		4.0
0	All costs	\$0
0	¢0	¢f 1/II1 D4 D
U	\$0	\$[ ] (Unless Part B deductible has been
		met)
0%	20%	\$0
0 / 0	2070	ΨΟ
00%	\$0	\$0
~ · ·	7.	<b>*</b> *
	) enerally 80% )	\$[2240] DEDUCTIBLE,**] PLAN PAYS  \$0  enerally 80% Generally 20%  100%  All costs  \$0  20%

## PLAN G or HIGH DEDUCTIBLE PLAN G

## PARTS A & B

SERVICES	MEDICARE PAYS	[AFTER YOU PAY \$[2240]	[IN ADDITION TO \$[2240]
		DEDUCTIBLE,**] PLAN PAYS	DEDUCTIBLE, **] YOU PAY
HOME HEALTH CARE			
MEDICARE APPROVED SERVICES			
—Medically necessary skilled care	100%	\$0	\$0
services and medical supplies			
—Durable medical equipment			
First \$[ ] of Medicare Approved	\$0	\$0	\$[ ] (Unless Part B
Amounts*			deductible has been
			met)
Remainder of Medicare Approved	80%	20%	\$0
Amounts			

FOREIGN TRAVEL—NOT			
COVERED BY MEDICARE			
Medically necessary emergency care			
services beginning during the first 60			
days of each trip outside the USA			
First \$250 each calendar year	\$0	\$0	\$250
Remainder of charges	\$0	80% to a lifetime	20% and amounts over
		maximum benefit of	the \$50,000 lifetime
		\$50,000	maximum

#### PLAN K

\* You will pay half the cost-sharing of some covered services until you reach the annual out-of-pocket limit of \$[ ] each calendar year. The amounts that count toward your annual limit are noted with diamonds (•) in the chart below. Once you reach the annual limit, the plan pays 100% of your Medicare copayment and coinsurance for the rest of the calendar year. However, this limit does NOT include charges from your provider that exceed Medicare-approved amounts (these are called "Excess Charges") and you will be responsible for paying this difference in the amount charged by your provider and the amount paid by Medicare for the item or service.

#### MEDICARE (PART A)-HOSPITAL SERVICES-PER BENEFIT PERIOD

\*\* A benefit period begins on the first day you receive service as an inpatient in a hospital and ends after you have been out of the hospital and have not received skilled care in any other facility for 60 days in a row.

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY*
HOSPITALIZATION**			
Semiprivate room and board, general nursing			
and miscellaneous services and supplies			
First 60 days	All but \$[ ]	\$[ ] (50% of Part A	\$[ ] (50% of Part A
		deductible)	deductible) ♦
61st thru 90th day	All but \$[ ] a day	\$[ ] a day	\$0
91st day and after:			
While using 60 lifetime reserve days	All but \$[ ] a day	\$[ ] a day	\$0
Once lifetime reserve days are used:			
Additional 365 days	\$0	100% of Medicare	\$0***
		eligible expenses	
Beyond the additional 365 days	\$0	\$0	All costs
SKILLED NURSING FACILITY CARE**			
You must meet Medicare's requirements,			
including having been in a hospital for at least			
3 days and entered a Medicare-approved			
facility within 30 days after leaving the			
hospital			
First 20 days	All approved amounts	\$0	\$0
21st thru 100th day	All but \$[ ] a day	Up to \$[ ] a day	Up to \$[ ] a day
		(50% of Part A	(50% of Part A
		Coinsurance)	<u>Coinsurance</u> ) ♦
101st day and after	\$0	\$0	All costs
BLOOD			
First 3 pints	\$0	50%	50% ♦
Additional amounts	100%	\$0	\$0
HOSPICE CARE			
You must meet Medicare's requirements,	All but very limited	50% of	50% of Medicare
including a doctor's certification of terminal	copayment/coinsurance	copayment/coinsurance	copayment/coinsurance ◆
illness.	for outpatient drugs and		
	inpatient respite care		

<sup>\*\*\*</sup> NOTICE: When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

#### PLAN K

### MEDICARE (PART B) -MEDICAL SERVICES-PER CALENDAR YEAR

\*\*\*\* Once you have been billed \$[ ] of Medicare-approved amounts for covered services (which are noted with an asterisk), your Part B deductible will have been met for the calendar year.

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY*
MEDICAL EXPENSES—IN OR OUT OF THE HOSPITAL AND OUTPATIENT HOSPITAL TREATMENT, such as Physician's services, inpatient and outpatient medical and surgical services and supplies, physical and speech therapy, diagnostic tests, durable medical			
equipment,  First \$[ ] of Medicare Approved  Amounts****	\$0	\$0	\$[ ] (Part B deductible) *** ◆
Preventive Benefits for Medicare Covered Services	Generally 80% or more of Medicare approved amounts	Remainder of Medicare approved amounts	All costs above Medicare approved amounts
Remainder of Medicare Approved Amounts	Generally 80%	Generally 10%	Generally 10% ◆
Part B Excess Charges (Above Medicare Approved Amounts)	\$0	\$0	All costs (and they do not count toward annual out-of-pocket limit of \$[ ])*
BLOOD			
First 3 pints Next \$[ ] of Medicare Approved Amounts****	\$0 \$0	\$0% \$0	50% ◆ \$[ ] (Part B deductible) **** ◆
Remainder of Medicare Approved Amounts	Generally 80%	Generally 10%	Generally 10% ◆
CLINICAL LABORATORY SERVICES – TESTS FOR DIAGNOSTIC SERVICES	100%	\$0	\$0

<sup>\*</sup> This plan limits your annual out-of-pocket payments for Medicare-approved amounts to \$[ ] per year. However, this limit does NOT include charges from your provider that exceed Medicare-approved amounts (these are called "Excess Charges") and you will be responsible for paying this difference in the amount charged by your provider and the amount paid by Medicare for the item or service.

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# PLAN K (continued)

## PARTS A&B

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY*
HOME HEALTH CARE			
MEDICARE APPROVED SERVICES			
—Medically necessary skilled care	100%	\$0	\$0
services and medical supplies			
—Durable medical equipment			
First \$[ ] of Medicare Approved	\$0	\$0	\$[ ] (Part B
Amounts****			deductible) ♦
Remainder of Medicare Approved	80%	10%	10% ♦
Amounts			

<sup>\*\*\*\*\*</sup> Medicare benefits are subject to change. Please consult the latest *Guide to Health Insurance for People with Medicare*.

#### PLAN L

\* You will pay one-fourth of the cost-sharing of some covered services until you reach the annual out-of-pocket limit of \$[ ] each calendar year. The amounts that count toward your annual limit are noted with diamonds (\*) in the chart below. Once you reach the annual limit, the plan pays 100% of your Medicare copayment and coinsurance for the rest of the calendar year. However, this limit does NOT include charges from your provider that exceed Medicare-approved amounts (these are called "Excess Charges") and you will be responsible for paying this difference in the amount charged by your provider and the amount paid by Medicare for the item or service.

### MEDICARE (PART A)—HOSPITAL SERVICES—PER BENEFIT PERIOD

\*\* A benefit period begins on the first day you receive service as an inpatient in a hospital and ends after you have been out of the hospital and have not received skilled care in any other facility for 60 days in a row.

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY*
HOSPITALIZATION**			
Semiprivate room and board, general nursing			
and miscellaneous services and supplies			
First 60 days	All but \$[ ]	\$[ ] (75% of Part A	\$[ ] (25% of Part A
		deductible)	deductible) ♦
61st thru 90th day	All but \$[ ] a day	\$[ ] a day	\$0
91st day and after:			
While using 60 lifetime reserve days	All but \$[ ] a day	\$[ ] a day	\$0
Once lifetime reserve days are used:			
Additional 365 days	\$0	100% of Medicare	\$0***
		eligible expenses	
Beyond the additional 365 days	\$0	\$0	All costs
SKILLED NURSING FACILITY CARE**			
You must meet Medicare's requirements,			
including having been in a hospital for at least			
3 days and entered a Medicare-approved			
facility within 30 days after leaving the			
hospital			
First 20 days	All approved amounts	\$0	\$0
21st thru 100th day	All but \$[ ] a day	Up to \$[ ] a day	Up to \$[ ] a day
		(75% of Part A	(25% of Part A
		Coinsurance)	Coinsurance) ♦
101st day and after	\$0	\$0	All costs
BLOOD			
First 3 pints	\$0	75%	25% ♦
Additional amounts	100%	\$0	\$0
HOSPICE CARE			
You must meet Medicare's requirements,	All but very limited	75% of	25% of
including a doctor's certification of terminal	copayment/coinsurance	copayment/coinsurance	copayment/coinsurance ◆
illness.	for outpatient drugs and		
	inpatient respite care		

<sup>\*\*\*</sup> NOTICE: When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

#### PLAN L

### MEDICARE (PART B)—MEDICAL SERVICES—PER CALENDAR YEAR

\*\*\*\* Once you have been billed \$[ ] of Medicare-approved amounts for covered services (which are noted with an asterisk), your Part B deductible will have been met for the calendar year.

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY*
MEDICAL EXPENSES—IN OR OUT OF THE HOSPITAL AND OUTPATIENT HOSPITAL TREATMENT, such as Physician's services, inpatient and outpatient medical and surgical services and supplies, physical and speech therapy, diagnostic tests, durable medical			
equipment,  First \$[ ] of Medicare Approved  Amounts****	\$0	\$0	\$[ ] (Part B deductible) **** ◆
Preventive Benefits for Medicare Covered Services	Generally 80% or more of Medicare approved amounts	Remainder of Medicare approved amounts	All costs above Medicare approved amounts
Remainder of Medicare Approved Amounts	Generally 80%	Generally 15%	Generally 5% ◆
Part B Excess Charges (Above Medicare Approved Amounts)	\$0	\$0	All costs (and they do not count toward annual out-of-pocket limit of \$[ ])*
BLOOD			
First 3 pints Next \$[ ] of Medicare Approved Amounts****	\$0 \$0	75% \$0	25% ♦ \$[ ] (Part B deductible) ♦
Remainder of Medicare Approved Amounts	Generally 80%	Generally 15%	Generally 5% ◆
CLINICAL LABORATORY SERVICES – TESTS FOR DIAGNOSTIC SERVICES	100%	\$0	\$0

<sup>\*</sup> This plan limits your annual out-of-pocket payments for Medicare-approved amounts to \$[ ] per year. However, this limit does NOT include charges from your provider that exceed Medicare-approved amounts (these are called "Excess Charges") and you will be responsible for paying this difference in the amount charged by your provider and the amount paid by Medicare for the item or service.

# PLAN L (continued)

## PARTS A&B

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY*
HOME HEALTH CARE			
MEDICARE APPROVED SERVICES			
—Medically necessary skilled care	100%	\$0	\$0
services and medical supplies			
—Durable medical equipment			
First \$[ ] of Medicare Approved	\$0	\$0	\$[ ] (Part B
Amounts****			deductible) ♦
Remainder of Medicare Approved	80%	15%	5% ♦
Amounts			

<sup>\*\*\*\*\*</sup> Medicare benefits are subject to change. Please consult the latest *Guide to Health Insurance for People with Medicare*.

#### PLAN M

## MEDICARE (PART A)—HOSPITAL SERVICES—PER BENEFIT PERIOD

\* A benefit period begins on the first day you receive service as an inpatient in a hospital and ends after you have been out of the hospital and have not received skilled care in any other facility for 60 days in a row.

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
HOSPITALIZATION*			
Semiprivate room and board, general			
nursing and miscellaneous services and			
supplies			
First 60 days	All but \$[ ]	\$[ ] (50% of Part A deductible)	\$[ ] (50% of Part A deductible)
61st thru 90th day	All but \$[ ] a day	\$[ ] a day	\$0
91st day and after:			
While using 60 lifetime reserve days	All but \$[ ] a day	\$[ ] a day	\$0
Once lifetime reserve days are used:			
Additional 365 days	\$0	100% of Medicare eligible expenses	\$0**
Beyond the additional 365 days	\$0	\$0	All costs
SKILLED NURSING FACILITY			
CARE*			
You must meet Medicare's requirements,			
including having been in a hospital for at			
least 3 days and entered a Medicare-			
approved facility within 30 days after			
leaving the hospital			
First 20 days	All approved amounts	\$0	\$0
21st thru 100th day	All but \$[ ] a day	Up to \$[ ] a day	\$0
101st day and after	\$0	\$0	All costs
BLOOD			
First 3 pints	\$0	3 pints	\$0
Additional amounts	100%	\$0	\$0
HOSPICE CARE			
You must meet Medicare's requirements,	All but very limited	Medicare	\$0
including a doctor's certification of	copayment/coinsuranc	copayment/coinsuran	
terminal illness.	e for out-patient drugs and inpatient respite care	ce	

<sup>\*\*</sup> NOTICE: When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

#### PLAN M

# MEDICARE (PART B)—MEDICAL SERVICES—PER CALENDAR YEAR

\* Once you have been billed \$[ ] of Medicare-approved amounts for covered services (which are noted with an asterisk), your Part B deductible will have been met for the calendar year.

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
MEDICAL EXPENSES—IN OR OUT OF			
THE HOSPITAL AND OUTPATIENT			
HOSPITAL TREATMENT, such as			
Physician's services, inpatient and outpatient			
medical and surgical services and supplies,			
physical and speech therapy, diagnostic tests,			
durable medical equipment,			
First \$[ ] of Medicare Approved Amounts*	\$0	\$0	\$[ ] (Part B deductible)
Remainder of Medicare Approved Amounts	Generally 80%	Generally 20%	\$0
Part B Excess Charges (Above Medicare	\$0	\$0	All costs
Approved Amounts)			
BLOOD			
First 3 pints	\$0	All costs	\$0
Next \$[ ] of Medicare Approved Amounts*	\$0	\$0	\$[ ] (Part B deductible)
Remainder of Medicare Approved Amounts	80%	20%	\$0
CLINICAL LABORATORY SERVICES –	100%	\$0	\$0
TESTS FOR DIAGNOSTIC SERVICES			

### PARTS A & B

HOME HEALTH CARE			
MEDICARE APPROVED SERVICES			
—Medically necessary skilled care services	100%	\$0	\$0
and medical supplies			
—Durable medical equipment			
First \$[ ] of Medicare Approved Amounts*	\$0	\$0	\$[ ] (Part B deductible)
Remainder of Medicare Approved Amounts	80%	20%	\$0

FOREIGN TRAVEL—NOT COVERED			
BY MEDICARE			
Medically necessary emergency care services			
beginning during the first 60 days of each trip			
outside the USA			
First \$250 each calendar year	\$0	\$0	\$250
Remainder of charges	\$0	80% to a lifetime	20% and amounts over
		maximum benefit of	the \$50,000 lifetime
		\$50,000	maximum

## PLAN N

## MEDICARE (PART A)—HOSPITAL SERVICES—PER BENEFIT PERIOD

\* A benefit period begins on the first day you receive service as an inpatient in a hospital and ends after you have been out of the hospital and have not received skilled care in any other facility for 60 days in a row.

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
HOSPITALIZATION*			
Semiprivate room and board, general			
nursing and miscellaneous services and			
supplies			
First 60 days	All but \$[ ]	\$[ ] (Part A deductible)	\$0
61st thru 90th day	All but \$[ ] a day	\$[ ] a day	\$0
91st day and after:			
While using 60 lifetime reserve days	All but \$[ ] a day	\$[ ] a day	\$0
Once lifetime reserve days are used:	, ,		
Additional 365 days	\$0	100% of Medicare eligible expenses	\$0**
Beyond the additional 365 days	\$0	\$0	All costs
SKILLED NURSING FACILITY			
CARE*			
You must meet Medicare's requirements,			
including having been in a hospital for at			
least 3 days and entered a Medicare-			
approved facility within 30 days after			
leaving the hospital			
First 20 days	All approved amounts	\$0	\$0
21st thru 100th day	All but \$[ ] a day	Up to \$[ ] a day	\$0
101st day and after	\$0	\$0	All costs
BLOOD			
First 3 pints	\$0	3 pints	\$0
Additional amounts	100%	\$0	\$0
HOSPICE CARE			
You must meet Medicare's requirements,	All but very limited	Medicare	\$0
including a doctor's certification of	copayment/coinsuranc	copayment/coinsuran	
terminal illness.	e for out-patient drugs and inpatient respite care	ce	

<sup>\*\*</sup> NOTICE: When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

## PLAN N

# MEDICARE (PART B)—MEDICAL SERVICES—PER CALENDAR YEAR

\* Once you have been billed \$[ ] of Medicare-approved amounts for covered services (which are noted with an asterisk), your Part B deductible will have been met for the calendar year.

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
MEDICAL EXPENSES—IN OR OUT OF THE HOSPITAL AND OUTPATIENT HOSPITAL TREATMENT, such as Physician's services, inpatient and outpatient medical and surgical services and supplies, physical and speech therapy, diagnostic tests, durable medical equipment, First \$[ ] of Medicare Approved Amounts* Remainder of Medicare Approved Amounts	\$0 Generally 80%	\$0  Balance, other than up to [\$ ] per office visit and up to [\$ ] per emergency room visit. The copayment of up to [\$ ] is waived if the insured is admitted to any hospital and the emergency visit is covered as a Medicare Part A expense.	\$[ ] (Part B deductible) Up to [\$ ] per office visit and up to [\$ ] per emergency room visit. The copayment of up to [\$ ] is waived if the insured is admitted to any hospital and the emergency visit is covered as a Medicare Part A expense.
Part B Excess Charges (Above Medicare Approved Amounts)	\$0	\$0	All costs
BLOOD			
First 3 pints	\$0	All costs	\$0
Next \$[ ] of Medicare Approved Amounts*	\$0	\$0	\$[ ] (Part B deductible)
Remainder of Medicare Approved Amounts	80%	20%	\$0
CLINICAL LABORATORY SERVICES – TESTS FOR DIAGNOSTIC SERVICES	100%	\$0	\$0

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# PLAN N (continued)

# PARTS A & B

HOME HEALTH CARE MEDICARE APPROVED SERVICES	100%	\$0	\$0
—Medically necessary skilled care services and medical supplies	100%	\$0	\$0
—Durable medical equipment First \$[ ] of Medicare Approved	\$0	\$0	\$[ ] (Part B
Amounts*	\$0	ΨΟ	deductible)
Remainder of Medicare Approved	80%	20%	\$0
Amounts			

FOREIGN TRAVEL—NOT			
COVERED BY MEDICARE			
Medically necessary emergency care			
services beginning during the first 60			
days of each trip outside the USA			
First \$250 each calendar year	\$0	\$0	\$250
Remainder of charges	\$0	80% to a lifetime	20% and amounts over
		maximum benefit of	the \$50,000 lifetime
		\$50,000	maximum