

901:8-2-0**Appendix A****ORAL EXAM TESTING GUIDELINES**

Introduction of Name
Following Directions
Opening Remarks as to what student will sell
Salesmanship of item
Being understood, as to:
What bid is
Specifically let it be known item has been sold
To whom article sold to
What article sold for
Speak Loudly enough to be heard by those in attendance
Talk clearly and be understood
Timeliness of selling
Tempo and chant
Repeat final bid or assure what article sold for