ACTION: Final

Appendix

T IPP CITALLY		
Name: 901:8-2-03		
• Sponsor:		
• Auction School:	Total Possible	Score
Length of Apprenticeship:	<u>Points</u>	Score
• # of Auctions:		
• Type of Auctions:		
Professional Demeanor		
 Initial Command 	30	
 Professionalism 		
Poise		
Body Language, Eye Contact,	10	
Surveying of crowd.		
Salesmanship of item		
Being understood, as to:		
 Opening remarks as to what student 		
will sell		
• What bid is	50	
• Specifically let it be known item has		
been sold		
• To whom article sold to		
• What article sold for		
 Speak Loudly enough to be heard by those in attendance 		
 Talk clearly and be understood 		
Tank clearly and be understoodTimeliness of selling		
Timemiess of sening		
Tempo and chant	10	
Comments:		Total Score
Committee.		

Total Scoring: Score of 70 or higher passes