

<b>Name:</b> <ul style="list-style-type: none"> <li>• <b>Sponsor:</b></li> <li>• <b>Auction School:</b></li> <li>• <b>Length of Apprenticeship:</b></li> <li>• <b># of Auctions:</b></li> <li>• <b>Type of Auctions:</b></li> </ul>	<b><u>Total Possible Points</u></b>	<b><u>Score</u></b>
<b>Professional Demeanor</b> <ul style="list-style-type: none"> <li>• Initial Command</li> <li>• Professionalism</li> <li>• Poise</li> </ul>	<b>30</b>	
<b>Body Language, Eye Contact, Surveying of crowd.</b>	<b>10</b>	
<b>Salesmanship of item</b> Being understood, as to: <ul style="list-style-type: none"> <li>• Opening remarks as to what student will sell</li> <li>• What bid is</li> <li>• Specifically let it be known item has been sold</li> <li>• To whom article sold to</li> <li>• What article sold for</li> <li>• Speak Loudly enough to be heard by those in attendance</li> <li>• Talk clearly and be understood</li> <li>• Timeliness of selling</li> </ul>	<b>50</b>	
<b>Tempo and chant</b>	<b>10</b>	
<b><u>Comments:</u></b>		<b><u>Total Score</u></b>

**Total Scoring: Score of 70 or higher passes**